HCigroup
A smarter approach to Healthcare IT

G-Cloud Pricing Document

The pricing of the platform consists of following components:

a. Depends on level of customization, devices that are to be integrated
   - Minimum cost for customization is GBP 15000 (excluding taxes)

b. Deployment costs include
   - Support cost
   - Travel cost
   - Bought out costs
   - The minimum cost would be around GBP 1000k + travel costs + bought out costs (excluding VAT & taxes)

c. Service cost
   - GBP 15 per patient per month
   - Key inclusions
     i. Application deployment
     ii. Cloud Hosting
     iii. L2, L3 level support
     iv. Cloud infrastructure maintenance
     v. Platform infrastructure maintenance
     vi. Dedicated 8X7 support
   - Minimum volume of patient registrations in one year should be 80000. (one registration is valid for one month)

d. Device management cost
   - The device management is dependent on the devices (manufacturer and type of device) to be integrated into the application
   - Device management cost is the rental price per device per month
     i. Key inclusions are as follows
     ii. Device cost (at actuals)
     iii. Device support cost
     iv. Device procurement cost
     v. Device handling charges
     vi. Forward logistics (delivered at hospital location)
     vii. Reverse logistics (collected at customer door step)
     viii. Device insurance costs
     ix. Packaging costs
     x. Other bought outs costs
   - HCi encourages the customer to handle device management by its own, as they can better negotiate with the customers