G-CLOUD PRICING DOCUMENT

BUSINESS RATES MANGEMENT SUITE

Version 1.01

Date 11/04/17

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1. Product Definition: NQM Business Rates Management Suite

The Business Rates Management Suite comprises three separate but complementary modules:

- Business Rates Portfolio Analysis
- Business Rates Inspection Workflow Manager
- Business Rates Optimiser

Each is charged separately based upon the population of the target area. A discount is provided if they are bought together.

For detailed information please see Business Rates Service Description.

1.1. Business Rates Portfolio Analysis

Business Rates Portfolio Analysis, provides tools to categorise, analyse and clean data from the local authorities' business rates billing system, It includes fraud and miscategorisation detection tools to help maximise revenue.

1.2. Business Rates Inspection Workflow Manager

Business Rates Inspection Workflow Manager provides mobile and desktop tools to help carry out both virtual and physical inspections of properties.

1.3. Business Rates Optimiser

Business Rates Optimiser, analyses historical and current rates data, reconciling with third party sources, to define an optimal ratings strategy by regional and industry cluster.

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2. Local Authority Pricing

Pricing of the Business Rates Management Suite is calculated based on the population of the relevant area.

Population of a Local Authority region is taken from the most recent Mid-Year estimate available from the Office of National Statistics: https://www.ons.gov.uk/

Where estimates are not available from the Office of National Statistics for the relevant region, a figure based on best publicly available information will be agreed between parties as part of the contract.

2.1. Standard pricing

	Business Rates Portfolio Analysis	Business Rates Inspection Manager	Business Rates Optimiser
Price Per Resident Per Year	£0.14000	£0.16000	£0.19000
Price Per Resident Per Month	£0.01167	£0.01333	£0.01583

2.2. Example Pricing

The following example pricing is calculated on the basis of a local authority with 200,000 residents:

	Business Rates Portfolio Analysis	Business Rates Inspection Manager	Business Rates Optimiser
Price for 200,000 residents per year	£28,000	£32,000	£38,000
Price for 200,000 residents per month	£2,333	£2,667	£3,167

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2.3. Bulk pricing

A bulk pricing discount is given when all three products are purchased together. The combined product is known as Business Rates NQR.

	Business Rates NQR
Price Per Resident Per Year	£0.43000
Price Per Resident Per Month	£0.03583

Example pricing for a local authority with 200,000 residents:

	Business Rates NQR
Price for 200,000 residents per year	£86,000
Price for 200,000 residents per month	£7,167

2.4. Installation and setup cost

Installation and setup cost can be variable depending on the exact configuration of the workflow desired by the customer, format of incoming data sets and any external integration required.

Installation and setup will be charged at the standard rate card costings (see NQM SFIA Rate Card document for full details).

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NQM SFIA Standard Rate Card:

	Strategy & architecture	Business change	Solution development & implementation	Service management	Procurement & management support	Client interface
1. Follow			£330		£330	£330
2. Assist		£440	£440		£440	£440
3. Apply		£600	£600	£600	£600	£600
4. Enable	£725	£725	£725	£725	£725	£725
5. Ensure/Advise	£900	£900	£900	£900	£900	£900
6. Initiate/Influence	£1,100	£1,100	£1,100	£1,100	£1,100	£1,100
7. Set Strategy /Inspire	£1,200	£1,200	£1,200	£1,200	£1,200	£1,200

A typical installation will take 2 man months FTE effort at Business change apply level. This would be a typical setup fee of £24,000.

2.5. Network Hosting Extras

Standard deployments are based on a cloud based configuration which is based on the following configuration based on the cloud hosting provider determined by NQM.

Storage	1 TB
CPU	2 Cores
Memory	16Gb
Network Traffic	4 Tb

Machines or full VMs will be allocated to the application domain at an approximate pro ratad rate of 1 machine per 5 million residents.

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Customers may request alternative configurations and alternative hosting providers. Costs in this case must be negotiated at point of contract.

Configurations designed to handle bespoke redundancy, failover, low latency or super high capacity can be configured from multiple machine instances.

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