P2V Systems Pricing Schedule G-Cloud 9

April 17

Managed Services
Cloud Solutions
Business Continuity
Professional Services
Security
Hardware & Software

P2VSystems.com

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Introduction

P2V Systems Overview

P2V Systems provides expert IT services to businesses. Whether the requirement is to operate more efficiently and cost effectively or to grow and develop the IT systems, it provides the solutions and services that can make a real difference to the business operation.

The experience and professionalism P2V Systems provide is a service that companies need but can't always justify on a full-time basis. Services can be delivered on a project or on-going basis depending on customer requirements and budgets.

P2V Systems work across the UK & Ireland with experience in both the public sector including work for Government, Health and Education authorities and in the private sector for Insurance, Accountancy, Finance, Legal, Architecture, Retail and Utilities clients.

Formed in 2008, the year on year business growth is a result of providing effective IT services and solutions through our business partners BT, HP and Dell and to our direct clients.

P2V Systems is a Microsoft Gold Partner and specialises in solutions running on the Microsoft Cloud.

Our Core Services:

- **Managed IT Services** - For companies that don't have in-house IT personnel to those whose IT team requires additional external resource; P2V Systems can provide full 1st to 3rd line support. Whatever the requirements, it provides a tailored, cost effective service.

- **Professional Services** – P2V Systems provide experienced, specialised resources for on time, on budget infrastructure project delivery. Its expertise and knowledge ensures projects are delivered efficiently and with the least disruption to the business operation.

- **Cloud Solutions** - From Office 365 to enterprise website hosting or running internal servers in the Cloud (IaaS), P2V Systems cloud services deliver more options for its customers. It provides IT environments that have all the benefits of in-house solutions, but are more cost effective, flexible and scalable and have enterprise level security.

- **Business Continuity** - Ranging from data backup solutions to full disaster recovery planning, P2V Systems ensure businesses of all sizes are protected and that critical operations can be maintained and resumed as quickly as possible should disaster occur.

- **Security** – P2V Systems' security service can review current systems to ensure businesses are protected or can target certain areas such as secure remote access, web filtering or more targeted website access controls.

- **Hardware & Software** – P2V Systems sell the latest hardware and software from all major vendors. Our advice on everything from PCs, laptops and servers, to software licensing, networking, storage and security products will ensure the right product is chosen to deliver the required benefits.

Achievements

P2V Systems, are a Microsoft Gold Partner for Cloud Platform and Microsoft Silver partner in the following Microsoft competencies:

- Small and Midmarket Cloud Solutions; and
- Windows and Devices

P2V Systems hold the following ISO accreditations:
ISO 9001:2008 – Quality Management System; and
ISO 27001:2013 – Information Security Management

It is Investors In People accredited

In Novemeber 2016 P2V Systems were named in Deloitte's Fast 50 list of the top 50 fastest growing technology companies in Ireland, coming in at number 12 on the list.

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Lot 1 – Cloud Hosting

Pricing structures

Managed Service

Any service including a **Managed** aspect is priced with an additional per user per month basis to cover the ongoing support and management of the attached cloud service. Discounts are available for larger volumes and should be discussed directly with P2V Systems for an accurate quotation.
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Azure Back up Service

P2V Systems **Azure Backup service** is priced per item plus per GB being backed up per month. End user specific configurations including size of data set, recovery times, resilience can be included but may alter the final cost per GB.

Azure Site Recovery

Site recovery is billed based on the number of instances protected. It is billed in units of the average daily number of instances you are protecting over a monthly period. For example, if you consistently protected 20 instances for the first half of the month and none for the second half of the month, the average daily number of protected instances would be 10 for that month.

The specific set up requirements should be discussed directly with P2V Systems for an accurate quotation.

SQL Database as a Service

SQL database is priced based on the options taken for storage and replication. Elastic pools let you manage the collective performance of a pool of databases rather than single databases.
Elastic pools are available in Basic, Standard, and Premium service tiers. Each tier is distinguished primarily by its overall performance, which is measured in elastic Database Transaction Units (eDTUs). See Service tiers for elastic database pools for details.

Active Geo-Replication
Active geo-replication creates up to 4 online (readable) secondaries in any Azure region. Secondary active geo-replication databases are priced at 1x of primary database prices. The cost of geo-replication traffic between the primary and the online secondary is included in the cost of the online secondary. Active geo-replication is available for all database tiers.

The specific set up requirements should be discussed directly with P2V Systems for an accurate quotation.

Azure Cloud Storage

Azure has five types of storage – Blobs, Files, Disks, Tables and Queues.
Your total cost depends on how much you store, the volume and type of storage transactions and outbound data transfers, and which data redundancy option you choose.

The specific set up requirements should be discussed directly with P2V Systems for an accurate quotation.

Azure Virtual Machines

Virtual machines are billed on per-minute basis and most include load-balancing and auto-scaling free of charge

The specific set up requirements should be discussed directly with P2V Systems for an accurate quotation.

Application hosting

Pricing is based on the size and number of VM instances you run. Built-in network load-balancing support automatically distributes traffic across VM instances. Additional options are available for larger subscriptions requireing standard or premium subscriptions, Secure Sockets Layer (SSL) Certificates, SSL connections and support.

The specific set up requirements should be discussed directly with P2V Systems for an accurate quotation.

Azure Networking Services

Virtual Network in Azure is free of charge. Every subscription can create up to 50 Virtual Networks across all regions. P2V Systems charge

Public IP Addresses and Reserved IP Addresses used on services inside a Virtual Network is charged.
Network appliances such as VPN gateway and Application gateway that are run inside a Virtual Network are also charged.

VNET Peering
VNET Peering links two virtual networks in the same region and enables you to route traffic between them using private IP addresses. Ingress and egress traffic is charged at both ends of the peered networks.
IP Addresses

Public IP Addresses and Reserved IP Addresses can be used in services running inside a Virtual Network. They carry a nominal charge as outlined here
VPN Gateways

A Virtual Network can have one or more VPN Gateways to connect back to on-premises network or other Virtual networks in Azure. The VPN Gateway is charged as detailed here

The specific set up requirements should be discussed directly with P2V Systems for an accurate quotation.

Azure Security Centre

The Security Center uses Azure storage to save security data generated from your protected nodes. Costs associated with this storage is not included in the price of the service and will be charged separately at regular Azure storage rates

A node is any Azure resource that is monitored by the service. Currently, only virtual machines are counted (each Azure VM counts as one node), but as additional security monitoring capabilities are enabled for other types of services, like Azure Cloud Services or SQL databases, we may begin counting these resources as well.

Nodes are counted and prorated daily
Daily data allocation – 500MB

Azure Log Analytics – OMS

Operations Management Suite (OMS) has two subscriptions options: Operations Management Suite E1 and Operations Management Suite E2. Both options have access to key technologies across Operations Management Suite solutions, as well as rights to use System Centre software to provide a complete solution for your hybrid environments. Operations Management Suite subscriptions are priced per node per month, with an annual commitment.

Azure Hosting Services

P2V Systems hosting services provides review and advisory services for Azure Cloud, delivered by a Microsoft Gold Partner for Cloud Platform. This service allows users to optimise their usage of Azure products.

This services is priced at a daily rate depending on delivery location. Please refer to P2V Systems rate card for further detail.

Lot 2 – Cloud Software

Office 365

O365 is available at Government rates and can be supplied across 5 different plans. Plans are priced per user per month depending on the plan/s selected.

P2V Systems as a Microsoft gold partner, provide a manged service to the 0365 accounts and is added to each user cost, monthly.
Discounts are available for larger user counts and specific pricing can be supplied by P2V Systems.

Mimecast

Mimecast is priced on a per user per year basis depending on the plan selected. Government rates are available. And an account set up fee of £530 applies to all new accounts.

- Customers must purchase Mimecast services via a valid Mimecast reseller.
- Prices reflect a 1 year contract, payable annually in advance.
- Customers must sign Mimecast's standard terms and conditions.
- The per-user count is based on the number of permitted users.
- Minimum order value exists, excluding implementation, data ingestion or support.
- All services and popular add-ons must be licensed for all permitted users in the account (organisation).
- The Annual Subscription is the sum of all services renewed annually.
- The Account Setup is incurred only once for the setup of any new Mimecast account.

The specific set up requirements should be discussed directly with P2V Systems for an accurate quotation.

Skykick

Skykick is priced on a per user per month basis with volume discounts based on usage or customer size.
For Cloud Backup and Cloud Manager, pricing is monthly.

The specific set up requirements should be discussed directly with P2V Systems for an accurate quotation.

Lot 3 – Cloud Support

Cloud support Services are day rate based services and these are listed within the SFIA Rate Card for each service offering.

Each service is dependent on the scale of the users' requirement and is quoted in the number of days estimated to complete and at what rate.

P2V Systems may provide discounts to the daily rates based on the total value of the total number of days purchased in any one order and

The specific set up requirements should be discussed directly with P2V Systems for an accurate quotation.