

G-Cloud 9 PRICING DOCUMENT

April 2017

Cloud Support Services

Pricing

Our pricing for the provision of Cloud Support Services under the G-Cloud 9 Framework is resource based and calculated using our agreed SFIA rate card for the relevant roles multiplied by the number of days they work on the engagement.

The total cost for each engagement will depend on the team size and mix of roles required to deliver the required service(s). Deep Sky Blue will work with the customer during the on-boarding stage to agree the roles needed on the team and the related resource profile from which specific costs can be easily derived using the pre agreed SFIA rate card.

Deep Sky Blue provide a discounted rate card for engagements over 9 months in duration or over £100,000 in value. Both our base and discounted rates have been provided on the SFIA rate card.

Our prices are offered on a capped Time and Materials basis.

The tables below provide two illustrative pricing examples:

Example 1	Short term engagement Base Rate			
<i>Duration</i>	<i>8 weeks / 40 working days</i>			
Role	SFIA Grade	Day Rate	Number of Days	Charge
Service Delivery Manager	5	£950	15	£14,250
Architect	6	£1,200	15	£18,000
Engineer	4	£700	36	£25,200
Engineer	3	£570	36	£20,520
				£77,970
Example 2	Longer term engagement Discounted Rate			
<i>Duration</i>	<i>6 months / 120 working days</i>			
Role	SFIA Grade	Day Rate (discounted)	Number of Days	Charge
Service Delivery Manager	5	£800	48	£38,400
Lead Engineer	5	£800	108	£86,400
Engineer	4	£550	108	£59,400
Engineer	3	£450	108	£48,600
Engineer	2	£350	108	£37,800
				£270,600