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IBM SMARTER WORKFORCE – LEARNING MANAGEMENT SYSTEM

Prices assume that there is no Collaboration Agreement in place. Should you require a Collaboration Agreement all the parties involved in such an agreement will determine the impact on the service, scope of work and charges. No Call-off Order will be placed until all these elements have been agreed by the appropriate parties.

Prices for ELS Cloud Software services, as part of the IBM Smarter Workforce Learning Management System range of products, are indicative only and are subject to agreement based on the Statement of Requirement/Work. Prices are extremely competitive and presented for hosted and fully managed services in line with the Terms and Conditions.

Volume Discounts

Discounts can be obtained for larger numbers of users and for contract lengths of 5 years plus. Transactions are subject to an agreed Statement of Work and subject to specific customer requirements.

Combination Discounts Applicable

Discounts can be obtained for combination purchases. Transactions are subject to an agreed Statement of Work and subject to specific customer requirements.

Education Pricing

The same pricing, combination discounts and volume discounts are applicable to Education customers. Transactions are subject to an agreed Statement of Work and subject to specific customer requirements.

Unit Based Pricing

As IBM Kenexa Learning is a highly flexible and customisable service, the pricing provided here is a representative example for the Learning Management System, Learning Content Management System and Talent Frameworks. The service is priced as Hosted and per user/per year for a minimum number of users. In all cases, a onetime implementation charge is made subject to the Statement of work.

Example:

Learning Management System implementation	£ 29,875.20
Learning Management System Hosting	£ 28,281.60
Learning Management System per user/per year > 1000	£ 25.92

Total cost Year 1 based on 1000 users = £84,076.80 with one off Implementation

Total Cost Year 2 onwards based on 1000 users = £54,201.60

Learning Content Management System implementation	£ 28,984.80
Learning Content Management System Hosting	£ 28,281.60
Learning Content Management System per author/per year 1-10	£ 6786.00

Talent Frameworks Single Framework Authorized User License > 1000 - £31,200.28

Prices are inclusive of VAT and are indicative examples.

Sector Pricing

The same pricing, combination discounts and volume discounts are applicable to customers in all sectors. Transactions are subject to an agreed Statement of Work and subject to specific customer requirements.

Resourced Based Pricing

For customer unique requirements that require consultancy resource, the attached SFIA rate card provides the pricing for these services.