IMSL

The intelligence people

IMSL Open Source Intelligence Tradecraft Training

G-Cloud 8 Service Pricing Document
for
Intelligence Management Support Services Ltd

Issue 1 – 19/05/2016

Intelligence Management Support Services Limited – Company Number 07314773 - Registered in the UK
Registered office address – Walsingham House, 32 Shrivenham Hundred Business Park, Majors Road, Shrivenham. SN6 8TZ. UK
Tel: +44 (0)1793 784579 Web: www.intelmsl.com

1. **OSINT Tradecraft Fundamentals Course - Pricing**
    a. Pricing is based on set charges for delivery of the training at IMSL's training facility in Shrivenham UK, as set out in the Service Pricing Document.
    b. All travel and subsistence costs are the responsibility of the customer and are not included in the course price. In-course refreshments and lunch will be provided by IMSL within the course fee.

Pricing Basis:
The course fee is fixed per 2 day course regardless of the number of trainees up to a maximum of 12.

Price: £5,245.00 excl VAT.

Volume Discounts:
Volume discounts are not applicable to this fixed fee course.

Combination Discounts:
Retrospective purchase accumulation discounts not offered.

Sector Pricing:
IMSL pricing is universal across all sectors.

Education Pricing:
Special education pricing is not deemed applicable to the services IMSL provides and is not offered.

2. **Developed OSINT Tradecraft Training Pricing:**

As a flexible resource-based service, IMSL will liaise with the buyer to establish the scope of requirements and the level of resources required to fulfil the task within the target timeframe prior to providing a detailed proposal based upon the SFIA rates published within the framework contract.

The service provision is flexible and IMSL will adapt to the requirements of the buyer wherever possible with regards to service levels and duration of tasks under a call-off order.

Prior to formal proposition, IMSL will work with the buyer to establish what IT infrastructure is either already in place or will be additionally required and also whether IMSL is to provide access to its own infrastructure or software. Should access to IMSL's infrastructure or licenced software be required this will affect the cost of the service outside of the published SFIA rates.

The typical format of the ensuing process will be:
    a. Provision of costed proposal for an appropriate Training Needs Analysis.
    b. TNA order received and the service delivered.
    c. From the concluded TNA, a costed proposal for training fulfilment.
    d. Order for training delivery received and fulfilled.

Pricing Basis:
Pricing is resource based and detailed within the IMSL SFIA Rate Card. As such, pricing units are per person per day.

Volume Discounts:
Volume discounts are detailed within the IMSL SFIA rate card.

The volume discounts are based on the following assumptions:

- The volume discount applies to all effort over and above the threshold of £100k in each individual Call-Off Order.
- The volume discount will continue to apply above the higher thresholds, but for avoidance of doubt these are not cumulative volume discounts.
- Volume discounts apply to work under this Service Description and individual Call-Off Order only and are not retrospective.
- Other synergies where IMSL is engaged by the Contracting Body to undertake additional Call-Off Orders or scope under the Framework may be considered on a case by case basis.

Combination Discounts:
Retrospective purchase accumulation discounts not offered.
Where a customer wishes to procure multiple services from IMSL on one calendar date the volume discount calculator may be applied.

Sector Pricing:
IMSL pricing is universal across all sectors.

Education Pricing:
Special education pricing is not deemed applicable to the services IMSL provides and is not offered.

Important notice:

This document is not an offer and cannot be accepted. Should you wish to obtain our services, please contact us using the Ordering Process described in the service description to discuss your requirements and how we may meet them. Following these discussions and our internal acceptance procedures, we would then enter into a direct order with you in accordance with the Framework terms to confirm our appointment