OTEC Cloud telephony Pricing Guide

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Resilient and scalable breakout onto the PSTN
Unified messaging and voicemail
N Party Conference

Instant messenger and presence
Integration with Office365 and Skype for Business
UC client for desktop and mobile User-controlled call routing

OPEX Description	Per instance per month	Managed Fee
CONVERSATION USER (Full UC Experience)	£7.48	£1.00
OPERATOR USER (User with Operator Console)	£25.00	£1.00
Conference Initiator (Scheduling and conference initiation)	£11.00	£0.00
PSTN SIP Trunks (Qunifi SIP)	£4.50	£0.00
CAPEX Description	One time cost per user	Other costs
8001 Entry Level SIP Deskphone	£48.40	£0.00
8088 Premium Deskphone with video (Bluetooth)	£340	£0.00
One time Data Centre set up	£15.00	£0.00

All prices based on a two year term

Prices are indicative and subject to change.

Other charges may be incurred based on customer requirements

Prices valid for conversation users only – other user types exist

Professional Services fees

Description	Price - Per day
Tier 1 engineer	£350
Tier 2 engineer	£550
Tier 3 engineer	£750
Consultant	£950