



G-Cloud 7: Lot 4: Specialist Cloud Services
Helpful Technology Ltd

Pricing

Our SCS services are priced at £90+VAT per consultant hour (£120+VAT per director hour) for most work undertaken, including design, development, scoping, user research, training and support. Simpler work such as basic project administration and content migration is undertaken at a lower rate of £45+VAT/hour. We cost projects by the hour, and the minimum unit for project or consultancy work is normally half a day (4 hours).

Consultancy, website development and training projects are usually quoted to clients on a fixed price basis with an accompanying scope of work.

Our on-going support costs are normally priced at an agreed number of hours/month at the standard rate. Work in addition to this is negotiated with clients separately, but typically at similar rates unless out-of-hours working or fast-turnaround is required.

Large projects (over 100 hours) are typically subject to discounts dependent on the nature of the work (training, consultancy, cloud software deployment etc).

We generally pass on third party costs, e.g. for cloud software, at cost price.