



Process analysis results comparison

Name	Single Person Discount As Is	SPD Phase 3 - 60% Take Up	Diff.	%
Processing time	0d 00h 37m	0d 00h 22m	-0d 00h 15m	-40.94
Break time	32d 07h 07m	23d 04h 42m	-9d 02h 26m	-28.29
Total cost	9.64	5.06	-4.58	-47.52
Lead time	32d 07h 44m	23d 05h 04m	-9d 02h 41m	-28.32
Fixed cost	0.73	0.30	-0.43	-58.94
Number of performed tasks	7.88	6.76	-1.11	-14.14
Variable cost	8.92	4.76	-4.15	-46.58
Value added lead time	32d 05h 50m	23d 04h 27m	-9d 01h 23m	-28.03
Relative throughput %	100.00	100.00	0.00	0.00
Customer value added time	4d 03h 40m	2d 02h 45m	-2d 00h 55m	-47.42

Properties

- Break time: 0032 d 07 h
- Customer value added: 0004 d 03 h
- Fixed cost: 0.73
- Lead time: 0032 d 07 h
- Number of performed: 7.88
- Processing time: 0000 d 00 h
- Relative throughput %: 100
- Total cost: 9.64
- Value added lead time: 0032 d 05 h
- Variable cost: 8.92

Show Measures

- ☐ Break time (Break T)
- ☐ Customer value added time (Cv)
- ☐ Fixed cost (FC)
- ☐ Lead time (LT)
- ☐ Number of performed tasks (No)
- ☐ Processing time (PT)
- ☐ Relative processing time (Rel. P)
- ☐ Relative throughput % (Rel.TPS)

WE ARE LEAN AND AGILE

SFIA Rate Card – Lean and agile process modeller and suite

TABLE OF CONTENTS

Contents

Pricing Options	1
Company Information	3

PRICING OPTIONS

Pricing Options

	Strategy & architecture	Business change	Solution development & implementation	Service management	Procurement & management support	Client interface
1. Follow	N/A	N/A	N/A	N/A	N/A	N/A
2. Assist	N/A	N/A	N/A	N/A	N/A	N/A
3. Apply	N/A	N/A	N/A	N/A	N/A	N/A
4. Enable	£800	£800	£800	£800	£800	£800
5. Ensure/Advise	£1,100	£1,100	£1,100	£1,100	£1,000	£1,000
6. Initiate/Influence	£1,500	£1,500	£1,250	£1,100	£1,000	£1,000
7. Set Strategy/Inspire	£1,500	£1,500	£1,350	£1,250	£1,100	£1,100

Examples of services offered under G-Cloud 7 include:

Programme and Business Change Management

Project Management

Project Specification and Selection

Scoping Workshops, Stakeholder Engagement Workshops

Business Process Mapping Consultancy and Training

STANDARDS FOR CONSULTANCY DAY RATE CARDS

Standards for Consultancy Day Rate cards

Consultant's Working Day – 8 hours exclusive of travel and lunch.

Working Week – Monday to Friday excluding national holidays

Office Hours - 09:00 – 17:00 Monday to Friday

Travel and Subsistence – Included in day rate within M25. Payable at department's standard T&S rates outside M25.

Mileage – As above

Professional Indemnity Insurance – included in day rate.

COMPANY INFORMATION

Company Information

We Are Lean and Agile

Unit 11

Hove Business Centre

Fonthill Road

Hove, East Sussex

BN3 6HA

Tel 07890684159

www.weareleanandagile.com

We are Lean and Agile