



## **G Cloud 12**

### **Pricing Document**

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# Microsoft Partner

Gold Enterprise Resource Planning

## 1. Software & Licencing

TES are a Microsoft Dynamics Gold partner specialised for the resale and deployment of Microsoft software in to Public and NFP sectors. The core offering is powered around the Microsoft Dynamics and Microsoft Dynamics 365 ERP/ CRM products.

### Software Licence Pricing

Underneath are the pricing options for our core range of products. Please enquire for additional requirements and user volume/ Sector discounts.

| Software                                 | Price                                |
|--|--------------------------------------|
| Microsoft Dynamics NAV                   | Users from £268 per unit             |
| Microsoft Dynamics 365 Business Central  | From £7 - £75 per user per month     |
| Continia expense Management              | From £7-£9 per user per month        |
| Continia Document Capture                | From 200 - £2000 per unit per month  |
| Jet Reports                              | From £115 - £250 per unit per month  |
| Jet Analytics                            | From £115 - £250 per unit per month  |
| Microsoft Dynamics 365 for Sales         | From £49 per user per month          |
| Microsoft Dynamics 365 for Marketing     | From £188 - £1200 per unit per month |
| Microsoft Dynamics 365 Customer Insights | From £1131 per unit per month        |
| TES NFP Pack                             | From £150 - £350 per unit per month  |
| TES Purchase Portal                      | From £150 - £350 per unit per month  |
| Zetadocs                                 | From £10 per user pe month           |
| PowerBi                                  | From £7.50 per user per month        |
| PowerApps                                | From £7 - £32 per user per month     |
| Power Automate                           | From £12 - £32 per user per month    |
| LS Central retail                        | From £50 per user per month          |
| Mobile NAV                               | From 50 - £200 per user per month    |

## 2. Professional Services

Professional services are the consultancy services to deploy your software application

|                                      | Strategy &<br>Architecture | Business<br>Change | Solution<br>Development &<br>Implementation | Service<br>Management | Procurement<br>&<br>Management<br>Support | Client<br>Interface |
|--------------------------------------|----------------------------|--------------------|---|-----------------------|---|---------------------|
| <b>Follow</b>                        | £800                       | £800               | £800  | £800                  | £800                                      | £800                |
| <b>Assist</b>                        | £850                       | £850               | £850  | £850                  | £850                                      | £850                |
| <b>Apply</b>                         | £900                       | £900               | £900  | £900                  | £900                                      | £900                |
| <b>Enable</b>                        | £950                       | £950               | £950  | £950                  | £950                                      | £950                |
| <b>Ensure/<br/>Advise</b>            | £1000                      | £1000              | £1000                                       | £1000                 | £1000                                     | £1000               |
| <b>Initiate/<br/>Influence</b>       | £1100                      | £1100              | £1100                                       | £1100                 | £1100                                     | £1100               |
| <b>Set<br/>Strategy/<br/>Inspire</b> | £1250                      | £1250              | £1250                                       | £1250                 | £1250                                     | £1250               |

- Consultant's working day: 8 hours exclusive of travel and lunch
- Working week: Monday – Friday (exclusive of bank holidays)
- Office hours: 9am – 5.30pm, Monday – Friday
- Out of hours and Weekend services are available on application
- Expenses: Are negotiated on a project by project basis
- VAT: Charged separately as applicable