

G-Cloud 12

Atamis Pricing



Improving procurement visibility and control

Atamis 3.0

Procurement Software

Atamis Limited
South Gate House
Wood Street
Cardiff CF10 1EW

Tel +44 (0)29 2279 0052
E-mail info@atamis.co.uk
Web www.atamis.co.uk

Atamis Pricing

Atamis is an extremely cost-effective and scalable solution for public sector organisations. There are three elements to the pricing:

- Setup & Training (one-off)
- Management Charge (annual)
- User Licences (annual)

Discounts available are listed at the end of this document.

Setup & Training

System setup charges depend on a number of factors:

- the number of modules taken
- the level of bespoke features required
- the complexity of requirements for restricting user access
- the state of existing data required for loading
- whether a Supplier Portal is needed
- other factors

Standard Atamis SA implementations to a single client do not normally incur Setup charges.

Setup is charged at the G-cloud SFIA day rates and an estimated range is provided in the table below based on the annual procurement spend of the buying organisation, grouped into 5 Bands.

Training charges are dependent on the number of users to be trained and the degree to which the client itself is prepared to engage in training after receiving trainer training. On-site training is charged at the G-cloud SFIA day rates per 5 hours of training delivered in a day (e.g. one full course or two short courses). Estimate ranges also provided below:

Annual Procurement Spend:	Band 1 <£50m	Band 2 £50-150m	Band 3 £150-500m	Band 4 £500m-1bn	Band 5 >£1bn
Setup and configuration (Atamis PM/TM/CM/SRM)	0 to 2 days	1 to 7 days	2 to 10 days	3 to 20 days	5 to 30 days
Training	0 to 1 day	1 to 2 days	1 to 3 days	1 to 5 days	1 to 10 days

Management Charge

The Management Charge covers maintenance/support with a base module management fee plus a per user support fee as detailed below and, if required, the provision of a Supplier Portal.

Maintenance/Support

The maintenance/support element is determined by the number of modules selected based on the annual procurement spend of the buying organisation:

	Annual Procurement Spend:	Band 1 <£50m	Band 2 £50-150m	Band 3 £150-500m	Band 4 £500m-1bn	Band 5 >£1bn
Atamis SA (Spend Analysis)	Basic Option Data Import Routine for automated spend loading from a primary data source, data cleaning, supplier-level classification, quarterly spend loads, Standard Support , on-line training materials, system upgrades and routine maintenance.	£2,500	£4,000	£5,500	£7,000	£8,500
	Comprehensive Option As above plus: spend loads from multiple sources per buying org (e.g. P-card), spend classification target 97% by value, monthly spend loads, Premium Support including ad hoc data maintenance, inclusive provision for spend file format changes and reloads as detailed in Atamis Standard SLA doc, enriched company data (financial, SME, 3 rd sector & location analysis), supplier matching/de-duplication, contract register maintenance, contract compliance rules and on-/off-contract spend analysis.	£4,500	£7,000	£8,750	£10,500	£12,750
Atamis PM (Pipeline Mgt)	Basic Option System upgrades and routine maintenance; Standard Support covering user assistance queries requiring up to 1 hour	£1,750	£2,250	£2,750	£3,250	£3,750
	Comprehensive Option As above with Premium Support including: <ul style="list-style-type: none"> • Data maintenance ad hoc tasks • Bulk upload of projects • Bulk upload of resource schedules • Bulk upload of annual budgets 	£3,500	£4,500	£5,500	£6,500	£7,500
Atamis TM (eSourcing)	Basic Option System upgrades and routine maintenance; Standard Support covering user assistance queries requiring up to 1 hour	£3,250	£4,250	£5,250	£6,250	£7,250
	Comprehensive Option As above with Premium Support including: <ul style="list-style-type: none"> • Data maintenance ad hoc tasks • Set up and maintenance of Procurement Templates/Procedures • Assistance with OJEU notices • Assistance with publishing opportunities and portal config 	£5,000	£6,500	£8,000	£9,500	£11,000
Atamis CM (Contract Mgt)	Basic Option System upgrades and routine maintenance; Standard Support covering user assistance queries requiring up to 1 hour	£1,750	£2,250	£2,750	£3,250	£3,750

	Comprehensive Support As above with Premium Support including: <ul style="list-style-type: none"> • Data maintenance ad hoc tasks • Bulk upload of contracts • Configuration of savings • Administration of document/content libraries • Configuration of Benefit Types for social value 	£3,500	£4,500	£5,500	£6,500	£7,500
	Basic Option System upgrades and routine maintenance; Standard Support covering user assistance queries requiring up to 1 hour	£1,750	£2,250	£2,750	£3,250	£3,750
Atamis SRM (Supplier Relationship Mgt)	Comprehensive Support As above with Premium Support including: <ul style="list-style-type: none"> • Data maintenance ad hoc tasks • Bulk upload of supplier compliance data • Configuration of risk impact assessment criteria • Assistance with scheduling KPI scorecards • Assistance with supplier communication and portal usage Excludes Atamis Local Potential and Care Quality data services.	£3,500	£4,500	£5,500	£6,500	£7,500

Support Allowance

Basic Option level provides an overall base support allowance of **Standard Support** for up to Band x 2 hours p.a. (e.g. 6 hours support p.a. for Band 3).

Comprehensive Option level provides an overall base support allowance of **Premium Support** for up to Band x 5 hours p.a. (e.g. 15 hours support p.a. for Band 3).

User Support Increment

A user support increment is added to the base module management fee of £75.00 per user p.a. for each Standard/Enhanced/Advanced/Power user or £25.00 per user p.a. for each LightTouch-100 user.

This increment adds the following **Premium Support** provision for each licenced user:

- all initial training where delivered by webinar (guideline minimum of 6 delegates, with exceptions for smaller clients)
- all refresher training costs delivered by webinar (guidelines as above)
- incremental support desk allowance of 1 hour per user p.a. (monitored as a total, not per user)

Atamis support levels are described in more detail in the [Atamis Standard SLA](#)

Additional Premium Support including user assistance, data maintenance and refresher training resource is available for clients using Comprehensive options at:

- £150 per hour
- £1,250 per block of 10 hours

Support package upgrades are available for clients not requiring all module features.

Supplier Portal

Supplier Portals must be used with Atamis TM (eSourcing) and can optionally be used with Atamis CM and SRM.

There are two portal options:

- Shared Portal – portal is accessed by suppliers to other UK public sector buying organisations but you can control which suppliers have access to each of your tender opportunities; your organisation's branding can be used on landing/login page and on your tender opportunities but not on generic portal pages
- Private Portal – portal is accessed only by your suppliers and your organisation's branding can be used throughout the portal

Atamis TM can use either a Shared Portal or a Private Portal. Atamis CM and SRM require a Private Portal.

Shared Portal Charge

Annual Procurement Spend:		Band 1 <£50m	Band 2 £50-150m	Band 3 £150-500m	Band 4 £500m-1bn	Band 5 >£1bn
Shared Portal	Atamis Shared Portal Cost p.a.	£4,000	£5,000	£6,000	£7,000	£8,000

Private Portal Charge

Private Supplier Portal Usage	
Atamis TM: RFx, ITTs and call-offs	£30 per event
Atamis TM: Large/Complex/OJEU e-tenders	£200 per event
Atamis TM: eAuctions	£750 per event
Atamis CM/SRM: Access to share supplier profile, contracts, documents and KPIs	£100 p.a. per supplier

With the exception of eAuctions, Private Portal fees are fixed annually in advance based on anticipated procurement activity and reviewed annually if necessary. eAuctions can be purchased by event.

User Licences

Full details of Atamis User Licence fees for internal users are published on the [Atamis website](#) and are summarised below:

Internal Licence Type	p.a.
Standard User	£100 per user
Enhanced User	£150 per user
Advanced User	£200 per user
Power or System Admin User	£250 per user
LightTouch-100 User Bundle	£3,374
Platform Encryption surcharge for encrypting documents and selected data at rest	+20%

Licences are valid for a period of 12 months from the date they are ordered, can be transferred to other users at any time and can be cancelled no less than 30 days before their renewal anniversary. Licences can also be upgraded (e.g. from Standard to Enhanced) at any time by purchasing £50, £100 or £150 p.a. uplifts.

Licence types required by users are related to the number of modules and features accessible to users. For example, read-only users could be assigned Standard User licences users requiring access to all modules and all features would be assigned Power User licences. For more detail on licence types, module and feature access please visit this page on our website [Atamis user licences](#).

Discounts

The following discounts are available:

- 10% Management Charge discount for **multiple modules**
- Min. 10% Management Charge discount for centrally procured solutions for **multiple buying organisations** (Note that depending on the configuration options required, each buying organisation will be priced independently based on their own Band)
- Min. 10% discount on Licences for **large user volumes** (>50 users)
- Min. 10% discount on Portal Charges for **large Private Portals** (>800 procurement events p.a.)
- 66% discount for blocks of 100 '**light touch**' Standard users that require only occasional system access (<5 times per month), for use by read-only users, occasional buyers, approvers, evaluators, etc.

Further information on discounts can be provided upon clarification request.