



VMware Cloud on AWS

G-Cloud 12 Pricing

The VMware Cloud on AWS service provides simple yet flexible options to consume VMware's powerful software capabilities and AWS's elastic, bare-metal infrastructure as a combined offering that can be purchased on-demand, or as 1 or 3 year subscription.

Pricing Options

Host Based On-Demand Pricing

On-Demand consumption lets you pay for physical hosts by the hour. There are no upfront costs and you have the flexibility to scale the number of hosts up or down without long-term commitments. You only pay for each hour that the host is active in your account.

Host Based Reservation Pricing

Longer-term reservation of hosts gives you up to 50% cost saving compared to On-Demand hosts consumed over equivalent period. Host Reservations are available in 1 or 3 year term. You pay upfront but maximize your savings.

Price per Host*	On-Demand (hourly)	1 Year Reserved	3 Year Reserved
London DC List Price (GBP)	£7.2091	£44,786.17	£94,217.83
G-Cloud - 7% off London DC Commercial Cloud List Price	£6.7045	£41,651	£87,622.58

- G-Cloud discount only for London Region.
- G-Cloud discount not valid in conjunction with other promotions or discounts.
- Discounts apply to the full bundle.
- Price includes VMware software and AWS infrastructure, and support costs.
- Bandwidth and public IP charges are not included in the price but are added separately to the VMware Cloud on AWS bill. Refer to the note below for data transfer and IP address charges.
- Each host has 2 CPUs, 36 cores, 72 hyper-threads, 512GB RAM, Local NVMe attached flash storage (3.6 TB cache plus 10.7 TB raw capacity tier 1)
- Minimum required configuration is 3 hosts per cluster. Above the minimum, hosts can be added or removed in 1 unit increments

- Available payment option: Redeem HPP or SPP credits for on-demand, 1 year or 3 year subscription

Network Egress Traffic Charges

	per GB
Egress Transfer Out to Internet	£0.04
Inter-Region Data Transfer Out	£0.01
Intra-Region Data Transfer	£0.00037
VPC Peering Data Transfer	£0.01
Public IP/Elastic IP Data Transfer	£0.01

Elastic IP address charges

Elastic IP address not attached to a running instance per hour - 1 IP address - Hourly Usage	£ 0.0037
Elastic IP address attached to a running instance per hour - 1 IP address - Hourly Usage	£ 0.0037
Elastic IP address remap for additional remaps over 100 per month- 1 IP address	£ 0.07

VMware Cloud on AWS Pricing Calculator

Get pricing information quickly for On-Demand, 1 Year Reserved, 3 Year Reserved or Service with Mixed Terms. This tool is for cost estimation purpose only and does not provision any resources, nor does it sign you up for any services. The final price is subject to change.

VMware Cloud on AWS Pricing Calculator: <https://cloud.vmware.com/vmc-aws-pricing>

If you need help making a decision, please contact VMware sales: <https://cloud.vmware.com/vmc-aws/contact-sales>

Add-Ons

Add-ons are value added services that can be purchased in addition to the core VMware Cloud on AWS offering. These services are optional and are priced and charged separately.

VMware Site Recovery

VMware Site Recovery is available on-demand, 1Y and 3Y as an add-on to the core VMware Cloud on AWS offering. The service is metered hourly for OD. Customers are billed monthly only for the number of VMs protected and for the number of hours each VM is protected. Customer can also purchase the 1Y and 3Y term commitments.

Price per protected VM	On-Demand (hourly)	1 Year Reserved	3 Year Reserved
London DC List Price (GBP)	£0.03345	£251.18	£678.18
G-Cloud - 7% off London DC Commercial Cloud List Price	£0.03111	£233.597	£630.707

- G-Cloud discount only for London Region.
- G-Cloud discount not valid in conjunction with other promotions or discounts.
- Price includes support cost plus orchestration and replication software.
- VMware Cloud on AWS infrastructure and data transfer charges are not included in the price