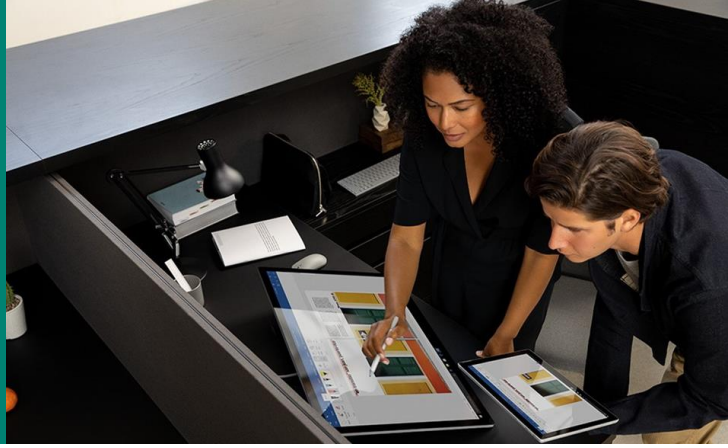
Maximize Value with Power Platform

Microsoft Consulting Services



The state of today's market is rapidly changing. Those who embrace digital transformation are rewarded by generating an average of $100 million more income each year. Organizations looking to embrace digital transformation understand that the importance of customer experience is rising, and worker productivity is met with huge barriers.

By adopting the Business Applications Power Platform, organizations can harness the power of digital to engage their customers, empower their employees, transform their products, and optimize operations. With the Maximize Value With Power Platform offering, organizations are given the information and resources they need to plan and begin their transformation journey.

Business Outcomes

Increase financial performance

- Increase growth and profitability by adopting modern technology
- Optimize assets and support the creation of new revenue growth sources
- Reduce TCO and Increase ROI of IT investments

Enable a highly productive workforce

- Save time by automating tasks and effort
- Anticipate and avoid maintenance-related downtime
- Scale to support growing user demand and complexities

Provide superior products and services

- Deliver stable, scalable and secure enterprise platforms and solutions to provide superior products for your customers
- Deliver your products and services on time and on target

Capabilities

With the Microsoft Consulting Services Maximize Value With Power Platform offering, organizations are provided the opportunity to do a deep-dive and implement Power Apps in their IT landscape to address one or more specific pain points and provide tangible business outcomes. This offering will provide you with insights for future decision making, using a Microsoft-guided business dialogue and roadmap workshop.

Jumpstart your digital transformation by evaluating the Business Application Power Platform. Give your line-of-business end users access to modern, highly configurable and intelligent business applications. Tangible examples of this are areas where existing legacy custom coded applications can be replaced by Power Platform out-of-the-box functionality, reducing the total cost of ownership (TCO).

Strong focus on business outcomes

Iterative implementation of Power Apps pilot apps

No/low code approach and agility are key

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Offering Overview

WHAT?

- Decision accelerator
- Business and IT Power Apps landing workshops
- 1 to 3 customer specific Power Apps pilot apps
- Agile, iterative and no(/low) code approach
- Focus on business value
- T-shirt sizing for agility

WHO?

Customer

- Business and technical decision makers
- Project sponsor

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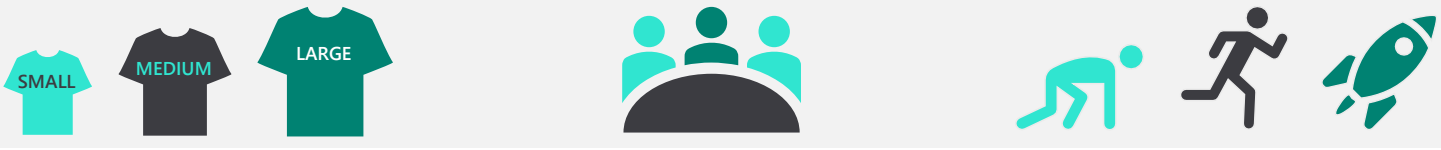
- Domain solution architect
- India global delivery
- Light governance

WHEN?

- Focus on short time to market
- Fixed set of use cases



High-Level Engagement Approach

Mobilization/Initiation

- Meeting with technical business decision makers and sponsor
- Plan workshops
- Provision proof-of-concept environment(s)
- Initial discovery workshops to discuss pain points, requirements and opportunities for improvement

Solution modeling

- Review existing documentation and processes
- Agree on high-level pilot use cases
- Discovery and fit/gap
- Iterative implementation of customer-specific Power Apps pilot app(s)
- Interactive workshops with key customer individuals
- Ad hoc touch points
- Showcase and handover Power Apps pilot app(s) to customer
- Review with executive sponsors and next steps

Outcomes

Engagement project plan	Power Apps proof of concept(s)	Agreement on next steps

Benefits

Engage customers

Engage your customers by capturing and using the right data to enable a better customer experience.

Empower employees

Empower your employees by providing a connected platform to connect and synthesize data.

Optimize operations

Automate and streamline your processes for smarter, optimized business operations.

Transform your products

Provide superior products to deliver the best support for your customers' demands.

Next steps: Now is the time to accelerate your business growth with the power of the Business Applications Power Platform. Get started today to discover how to transform your business!