

# UST

## SmartOps

Pricing



A number of pricing models can be considered for SmartOps, including the below. Since the type and use case of each engagement are different from one client to the other, no definitive pricing can be provided at this time.

### Pricing Models



#### Fee Based

License fee,  
fixed fee or  
transaction fee



#### Gain Share

UST will take a % of  
savings in lieu of the  
investments

### Engagement Models



#### Fixed Scope

UST delivers  
automation against  
a fixed scope



#### Managed Function

UST will own the  
function with UST  
SmartOps™ platform at  
the core.



#### BOT

UST builds, operates  
and transfers the  
entire automation  
engagement as a CoE

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