Lateral Technology Limited

Debt Recovery Software

G-Cloud 12 Pricing Definition

1. Introduction

Lateral enables businesses to automate and streamline workflows, facilitating increased workloads, improved productivity and greater returns for shareholders without necessarily any increase in staff numbers.

It does this by working with various business units to define best practices for automation and intelligence, together with customizing the application through configuration, to support the requirements for each business unit.

2. System Set Up & Onboarding

As part of the system set up and configuration, Lateral will work closely with The customer to:

- Create an implementation document to include the requirement for professional services in relation to development, integration, configuration and staff training
- Convert existing case data from current systems to the Lateral Software as required
- Configure fee structures, communication templates, workflows and other system configuration elements as defined in the implementation document
- Identify and specify requirements for custom development/plugins

3. License and Support Fees:

Standard pricing is based on a per user per month payment in accordance with the following price matrix:

ADMIN/USER LICENCE PRICING MATRIX

Users	Price Per Licence Per Month
1 to 5	£155.00
6 to 20	£135.00
21 to 50	£95.00
51 to 100	£75.00
101+	£55.00

Additional Services Available via Lateral:

- SMS & Bulk Mail
- Integrated SMS text messages are £0.03 each
- Bulk mail service - 33p per letter including postage

- Data Cleanse using PAF data – no charge

  e-Commerce (payments via website, payment links in SMS, e-mail & letters)
  Digital documents (via e-mail/SMS)

4. Professional Services Pricing

Tracing and dialler facilities - pricing can be provided for these when required.

Professional Services	Per Day
SAP Interface	£600
Data Migration Mapping (Live & Archive)	£600
Payment File Imports	£600
Configuration	£600
Training	£600