G Cloud 12

Support Service- SFIA Rate Card

G-CLOUD Services

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Why Juicy Media

We have been trading for over 15 years, providing web and technology solutions for a variety of clients. Our experienced team works collaboratively from the very beginning until the project goes live.

We combine positivity, transparency, and common sense. This builds trust between us and our clients and allows our visions, strategies, and processes to be realised.

One size does not fit all when it comes to web, apps, technology solutions, design, or branding. We understand the importance of a customised service that fits the needs of your business and its sector.

Progressive web, branding and technology investment requires a strategy combining, analysis, monitoring, development, and user testing. This delivers reliability and positive results.

Our team is passionate about creating cutting edge solutions that deliver for our clients. Both online and offline.

We do not see you as a "Job", we look for likeminded companies that we can work with to build long lasting and beneficial relationships.

Partner Ecosystem

Microsoft Partner

Magento Certified

Armed Forces Covenant

HM Government Approved G-Cloud 9 Supplier

Google Partner

Crown Commercial Service Supplier

How We Work

With Kanban, teams have more continuous workflows, where tasks are placed on a Kanban board in a "to-do" column. A team member then takes ownership of the task, moving it across the board from "in-progress" to "complete," at which point they move on to the next task in the queue.

This workflow process includes:

- Agile Kanban project management - milestones and burndown charts enable teams to establish time-boxed work intervals and then focus on delivery and velocity.
- Issue boards to visualise work - makes it easy to visualise the work as it flows through the project from your backlog through development, testing and delivery
- Track and manage issues - makes it easy to capture issues, collaborate on the details, and then prioritise and deliver business results
- DevOps pipeline traceability - enables traceability from user stories (issues) to the actual development and delivery

Using any of the discussed methodologies, we see that the natural course of the software development process passes through nine major steps:

1. IDEA: Every new task starts with an idea, which usually comes from a discussion with you the client. This then begins to define what we are going to do.
2. PLAN: Once the discussion comes to an agreement, it's time to code. However, first we need to prioritise and organise our workflow (we use an Issue Board internally)
3. CODE: Now we are ready to write our code, once we have everything organised.
4. COMMIT: Once we are happy with our draft, we can commit our code to a feature-branch with version control (we call this Git Flow)
5. TEST: With CI (continuous integration), we can run our scripts to build, test and scan the application.
6. REVIEW: Once our script works and our tests and builds succeed, we are ready to get our code reviewed and approved.
7. STAGING: Now it's time to deploy our code to a staging environment to check if everything worked as we were expecting or if we still need adjustments, this is also where your team approves what has been developed.
8. PRODUCTION: When we have everything working as it should, it is time to deploy to the production environment.
9. FEEDBACK: Now it is time to look back and check what stage of our work needs improvement. We use a process called "Cycle Analytics" for feedback on the time we spent on key stages of our process.

SFIA Rate Card

The pricing for all SFIA roles required for the above services are listed below:

	Strategy and architecture	Business change	Solution development and implementation	Service management	Procurement and management support	Client interface
Follow	N/A	N/A	£450	£450	£450	£450
Assist	£495	£495	£495	£495	£495	£495
Apply	£550	£550	£550	£550	£550	£550
Enable	£595	£595	£595	£595	£595	£595
Ensure or advise	£650	£650	£650	£650	£650	£650
Initiate or influence	£695	£695	£695	£695	£695	£695
Set Strategy or inspire	£750	£750	£750	£750	£750	£750

Standards for Consultancy Day Rate cards

- **Consultant's Working Day –** 8 hours exclusive of travel and lunch
- **Working Week –** Monday to Friday excluding national holidays
- **Office Hours –** 9am to 5pm Monday to Friday
- **Travel, mileage Subsistence** – Included in day rate within M25. Payable at department's standard T&S rates outside M25
- **Mileage –** As above
- **Professional Indemnity Insurance** – Included in day rate