



## G-Cloud 12 Framework Pricing

Sollis Clarity™
Population Health Management (PHM)

**Sollis Clarity** Health Analytics

July 2020

## Sollis Clarity™ Pricing Document

Please see our G-Cloud service definition for a full description of each module.

Mandatory Module	Initial Implementation Fee (£'000s)	Annual subscription (pence per head of population)	Comments
Core Module			
Sollis Clarity™ Population Health Management (PHM) Core Platform	Typically between 10 – 12	25	Core platform includes analytics and reporting for primary care and secondary care (SUS) data sets.  Includes advanced search, query and case finding features.  Includes fully integrated Johns Hopkins Healthcare ACG® System (ACG licences included in annual subscription fee quoted).  Sollis software and supporting services, and SUS and GP data validation and processing.  Price excludes any SUS data provision fees levied by third party Data Services for Commissioners Regional Offices (DSCRO).  Price excludes GP data extraction and provision fees. These can be provided by Sollis to support PHM, but price depends upon the number and type of GP practice systems involved.  Volume discount available for populations over 1 million.



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Optional Modules			
Module	Initial Implementation Fee (£'000s)	Annual subscription (pence per head of population)	Comments
Additional Data: Community	5	5	Available as an additional module to core Sollis Clarity™ PHM Analytics Platform. Includes project management, training and local tailoring. Implementation charges may vary, depending upon local project management capability and provider
Additional Data: Mental Health	5	4	readiness.  Available as an additional module to core Sollis Clarity™ PHM Analytics Platform Includes project management, training and local tailoring. Implementation charges may vary, depending upon local project management capability and provider readiness.
Additional Data: Adult Social Care	5	4	Available as an additional module to core Sollis Clarity™ PHM Analytics Platform.  Includes project management, training and local tailoring.  Implementation charges may vary, depending upon local project management capability and provider readiness.



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Module	Initial Implementation Fee (£'000s)	Annual subscription (pence per head of population)	Comments
Additional Data: Ambulance	5	3	Available as an additional module to core Sollis Clarity™ PHM Analytics Platform Includes project management, training and local tailoring. Implementation charges may vary, depending upon local project management capability and provider readiness.
distoric Data Extraction Services	Depends upon range and periods to be supported.  Typical charges between 10 and 30.	N/A	



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Module	Initial Implementation Fee (£'000s)	Annual subscription (pence per head of population)	Comments
Local System Tailoring	Dependent on length and complexity of consultancy service. Typically £5,000-£20,000. See SFIA.		Support with the local tailoring and adjustment of any Sollis Clarity™ PHM Analytics Platform. Designed to ensure that the system reflects the need of the local population, managers, clinicians and patients.
Advanced Analytics (Consultancy)	Dependent on length and complexity of consultancy service. See SFIA.		Professional services support for service redesign and transformation (new care models). Includes population health analytics.  Support for programme design, programme operation and programme evaluation.
Coaching, Training and Mentoring	Dependent on number of days required. See SFIA.		One-to-one coaching, mentoring or additional training courses relating to any part of the Sollis Clarity™ PHM Analytics Platform.
Bespoke Application Development Services	Dependent on scale and complexity of requirement. See SFIA.		Professional software development services, creating new bespoke capabilities for an individual customer as an add-on to the core Sollis Clarity™ PHM Analytics Platform.  Includes a range of project management, requirements capture and analysis, design, development, and testing. This includes support for additional data sources, e.g. integrated data services.
'Snapshot' Local Population Health Analysis (also available as a Trial service)	Dependent upon scale and complexity of Programme		PHM analytics and discovery. Typically a four month consultancy assignment which includes 'spinning' up an instance of Sollis Clarity™. Software and consultancy services that support key activities associated with a



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Typically 40 – 60	data driven PHM programme, to include a) Discovery & Analysis b) Programme Development.
	Discovery and analysis activities includes (but not limited to):
	<ul> <li>Population profiling</li> <li>Population segmentation (cohort analysis)</li> <li>Risk stratification</li> <li>Casemix adjustment</li> <li>Understand variation (activity &amp; cost)</li> <li>Opportunity analysis</li> <li>Case Finding (identify candidates for care management programmes)</li> <li>Polypharmacy</li> </ul>



Hosting	Initial Implementation Fee (£'000s)	Annual subscription (£'000s)	
Hosting with Sollis' preferred hosting partner	3-5	TBA (Dependent on population size).	This cost includes hosting with Sollis' preferred hosting partner.  Customers are free to identify their own hosting partner, which may attract a different charge. Sollis can advise on technical requirements.

Note: Sollis partner with accredited third-party organisations for the provision of hosting services for the Sollis Clarity™ platform.

All fees above **exclude** VAT which will be applied at the prevailing rate if applicable.

