

Pricing document G-Cloud 12

Salvie pricing is based on the GP practice (or groupings of practices such as PCN Networks, CCGs, Health Boards or federations), and their total registered patients.

Change & support programmes – details at

<https://salvie.com/what-we-do/>

Pathfinder Diagnostic

- Understand your organisation as a system
- Loadmaster online demand/capacity planner
- Demo software licence for one month
- Partner and staff online surveys
- Report findings from the above and review with partners.

The cost of £1500 plus vat is credited towards your Transform programme, if you proceed to launch within 6 weeks of the report.

Transform – year one for new providers

- The programme is aimed at practices who want to make a step change in performance, and covers a full year.
- They will become demand led in their thinking and operation
- They maximise use of online consultations, with typically 60% - 80% of demand online.
- They improve continuously, supported by the method and resources proven in over 200 practices
- The initial change programme is in 5 stages
 - Consensus
 - Preparation
 - Launch
 - Adapt
 - Waypoint
- A personal Training Partner works with the practice throughout, guiding the process and dealing with all questions arising, meeting the whole team at points in the programme.
- The evidence base, case studies and further information can be found on our website

- All elements of the Improve packages are included for the full year.

Investment is once off for the whole year at £1.90/patient plus vat, minimum £5,700.

Ongoing software, support and continuous improvement

See below for the options and features table

Pricing is shown for annual or monthly subscriptions.

Improve Options and Features for subsequent years

Improve Pro

Maximise savings with time saving features for GPs and all practice staff. Integrated Isabel symptom checker and video consulting help GP clinical practice, while online face to face booking for triaged patients saves reception time. Interactive analytics through Tableau empower all users to improve performance.

Improve Pro is ideal for the single provider managing all patient requests internally.

Improve for Networks

Managing the flow of patient requests seamlessly between member organisations means they can share resources simply and fairly, understand demand and capacity and respond as fast as a single practice. All Pro features apply, and more.

Primary Care Networks find they can take full advantage not only for their members, but as a whole body, without management costs sapping energy and time from what should be better patient service.

At local and regional health economy levels, seeking advice between linked providers is seamless and in real time, enabling precisely the right help to be given to each patient, avoiding the delay and rework resulting from inappropriate referrals.

The full range of providers can now be linked, including general practice, primary care networks, acute hospitals for both outpatient specialties and A&E, out of hours and community services.

Feature	Improve Pro	Improve for Networks
Annual plan, per patient	79p	97p
Monthly plan, per patient	7p	9p
Patient portal for new requests and history	y	y
Proxy access for parents and carers	y	y
Staff portal to manage all workflow	y	y
Demand, capacity and rota planner	y	y
Integrated real time reporting with Tableau	y	y
Email, chat and telephone support	y	y
NHS Spine lookup	y	y
Patient identity management	y	y
Isabel symptom checker	y	y
Video consulting	y	y
Online appointment booking for patients	y	y
New patient online registration	y	y
Multi-provider network management		y
Workflow between linked providers		y
Inter-professional referrals		y
Network capacity and demand		y
Network reporting & analytics		y
Network implementation support		y