

Edenbridge Healthcare

Edenbridge APEX

Pricing – GCloud 12

Version History

Date	Version	Author	Description
20/07/2020	1.0	Allison Homer	Pricing - G-Cloud

APEX Pricing Overview

APEX is provided to customers on a Software as a Service basis, with separate pricing for:

- Initial Service Deployment Fees
- Annual Licence Fees
- Additional Training Fees

All prices detailed in this document are exclusive of VAT, which shall be charged at the applicable prevailing rate.

For the avoidance of doubt, should a final data extraction be requested by a customer upon cessation of service then this final data extract service shall be provided free of charge to the customer.

Initial Service Deployment Fees

Initial Service Deployment Fees cover the installation and initial end user training elements of an APEX deployment. The pricing for the Initial Service Deployment Fees is determined by the number of Primary Care Organisations included in the GCloud 12 Call-Off Agreement as follows:

Primary Care Organisation	Initial Service Deployment Fees + VAT
GP Practice or GP Extended Hours Hub	£595.00 + VAT
Enterprise Deployment - Clinical Commissioning Group	£595.00 + VAT
Enterprise Deployment - Primary Care Network	£595.00 + VAT

Notes:

- **GP Practice / Extended Hours Hub Installation and Remote Training** - The Initial Service Deployment Fee is based upon 0.5 day remote installation work, plus 0.5 day initial remote training per GP Practice or GP Extended Hours Hub. The initial remote training session may be attended by multiple users from such organisation at the customers discretion.
- **CCG / PCN Installation and Remote Training** - The Initial Service Deployment Fee is based upon 0.5 day remote installation work, plus 1.5 days initial remote training per CCG or PCN. The initial remote training session may be attended by multiple users from such organisation at the customers discretion.

Annual Licence Fees

APEX Annual Licence Fees shall be calculated based upon the registered patient list size of the Primary Care Organisations adopting the use of APEX under the applicable G-Cloud 12 Call-Off Agreement, as follows:

APEX Annual Licence Fee (Per Patient) + VAT
£0.09 Per Patient

Notes:

- Enterprise Licences** – The above detailed Annual Licence Fees are inclusive of both (i) primary care organisational level licences (e.g. GP Practice or Extended Hours Hub), and (ii) cross organisational enterprise level licences. For the avoidance of doubt, a commissioning body purchasing APEX under this commercial model would pay the aforementioned Annual Licence Fee per registered patient for all GP Practices under their remit, and would then receive CCG wide and PCN wide licences as needed across all such practices at no additional charge.

The following examples show indicative Annual Licence Fees payable in different scenarios (all based on an average patient list size of 9,000 patients per GP Practice):

Example 1 – A Single GP Practice

Number of Primary Care Organisations adopting APEX under the Call-Off Agreement	Total Registered Patient List Size across all Primary Care Organisations	APEX Annual Licence Fee (Per Patient) + VAT	Annual Licence Fee + VAT
1	9,000	£0.09	£810.00 + VAT

Example 2 – PCN of 10 GP Practices

Number of Primary Care Organisations adopting APEX under the Call-Off Agreement	Total Registered Patient List Size across all Primary Care Organisations	APEX Annual Licence Fee (Per Patient) + VAT	Annual Licence Fee + VAT
10	90,000	£0.09	£8,100.00 + VAT

Example 3 – CCG of 40 GP Practices

Number of Primary Care Organisations adopting APEX under the Call-Off Agreement	Total Registered Patient List Size across all Primary Care Organisations	APEX Annual Licence Fee (Per Patient) + VAT	Annual Licence Fee + VAT
40	360,000	£0.09	£32,400.00 + VAT

Additional Training Fees

Additional on-site training may be purchased for users of APEX, beyond the Initial Service Deployment Training provided as part of the roll-out of the product. This training will be provided by expert APEX trainers, at times and locations agreed with customers.

Additional Training Fees shall be inclusive of all travel, accommodation and training material costs.

Additional Training Fees are as follows:

Training Description	Additional Training Fees + VAT
GP Practice 1 Day On-Site Training	£595.00 +VAT
PCN / CCG Workshops 1 Day On-Site Workshop	£595.00 +VAT
Enterprise Super User Training 3 Day On-Site Intensive Training for Super-Users	£1,785.00 +VAT

Notes:

- **Training Period** – All Additional Training Fees are subject to payment in advance, and must be both booked and used within twelve months of the date of order of the Additional Training days by the customer. Failure to book and use the purchased training days by the customer shall result in the waiver of any refund of any applicable Additional Training Fees to the customer.