GCLOUD

Service Definitions

Define → Design → Evaluate → Deliver → Assure

MAK SOLUTIONS

Defining Requirements for Cloud Focused Projects

Example activities from this service
Business strategy and outcome development
Business case development
Business requirements capture
Service requirements capture
Product requirements capture

This service defines business outcomes and captures project requirements. We give you the business case tools you need to articulate and justify your investment journey ahead.

Example deliverables from this service
Business strategy document
Business case
Initial business requirements catalogue
Initial product backlog
Service strategy document

Our service will deliver the artifacts your project needs to complete the project definition and justification picture. We know this can be an iterative process, sometimes requiring a number of business cases for different stages. This service fits into a waterfall or an iterative and agile project. We will arrange the engagement to work with your preferred practices.

Define | **Design** | Evaluate | Deliver | Assure

Business Service Design for Cloud Focused Projects

Example activities from this service
Business service design
Business architecture development
Enterprise architecture strategy development
Transition strategy development
Future mode of operation development

This service designs the business structure and business services you needed in order to deliver your required outcomes. It compliments our *Defining Requirements for Cloud Focused Projects* service, or it can be used independently.

Example deliverables from this service
Service design documentation
Service catalogues
Target operating models
Business architecture documentation
Business transition plans

Our service will deliver the artifacts your project needs to complete the business design picture. We design the transition plan and the future mode of operation. This service fits into a waterfall or an iterative and agile project. We will arrange the engagement to work with your preferred practices.

Define | **Design** | Evaluate | Deliver | Assure

Information Technology Design for Cloud Focused Projects

Example activities from this service
Application architecture development
Data architecture development
Technology architecture development
Technology transition strategy development

This service designs the Information Technology needed to deliver your business services. It compliments our *Business Service Design for Cloud Focused Projects* service, or it can be used independently. When used together, this service develops the Information Technology designs that will enable the business services designed in the *Business Service Design for Cloud Focused Projects* service.

Example deliverables from this service
Application architecture models
Data models
Technology architecture models
Transition architecture models
Security architectures
Cyber threat evaluations

Our service will deliver the artifacts your project needs to complete the information technology design picture. This service will fit into a waterfall or iterative and agile project. We will arrange the engagement to work with your preferred practices.

Define → Design → **Evaluate** → Deliver → Assure

Solution Evaluation for Cloud Focused Projects

Example activities from this service
Sourcing options development
Disaggregation options development
Service Integration options development
Technical Integration options development

This service enables you to evaluate options for sourcing solutions to build and deliver your business and your information technology services. We guide you thorough the commercial options available, and the undertakings required to buy, deliver, use and manage your project.

Example deliverables from this service
Procurement strategy document
Procurement business cases
Spend review documentation
Value chain models
Service integration model

Our service will deliver the artifacts your project needs to complete the evaluation and sourcing picture. It is a follow on service from the *Business Service Design for Cloud Focused Projects* and the *Information Technology Design for Cloud Focused Projects* services. The service fits into a waterfall or iterative and agile project. We will arrange the engagement to work with your preferred practices.

Define → Design → Evaluate → **Deliver** → Assure

MAK SOLUTIONS

Procurement integration and delivery for cloud focused projects

Example activities from this service
Procurement design, planning and delivery
Commercial integration design and planning
Service delivery integration design and planning
Technical delivery integration design and planning

This service brings expertise and oversight to give assurance to the sourcing / procurement process. It delivers the resource, skills and approach for assuring your project has the best chance of success. The service is flexible and adaptable and is designed to integrate with gaps in your delivery capability.

Example deliverables from this service
Invitation to tender / negotiate
Procurement evaluation model
Procurement timetable
Bid evaluation support
Technical expertise during negotiated procedures

The service will support the delivery of artefacts required to run your procurement. Drawing on a wide range of experience, and working with your commercial and legal team, we will ensure you are taking the best possible route to market. Once the competition is underway, we can support you all the way to award.

Define → Design → Evaluate → Deliver → **Assure**

Delivery and integration assurance for Cloud Focused Projects

Example activities from this service
Quality and testing assurance
Commercial assurance and integration
Service transition assurance and integration
Technical assurance and integration

This service brings oversight and assurance to the integration of multiple deliveries. The service can be used to oversee contract-commercial integration; provide technical assurance services; ensure transition and service integration proceeds smoothly and is managed across multiple suppliers.

Example deliverables from this service
Quality assurance strategy
Testing strategy
Technical design authority terms of reference
Continuous improvement assessments
Supplier review documentation

Define → Design → Evaluate → Deliver → Assure

Fully integrated support and assurance for cloud centric projects

Example activities from this service
Definition
Design
Evaluation
Delivery
Assurance

This service aggregates each of our individual services together as an integrated offering. This enables you to ensure you have access to all the elements required for you to define, design, evaluate, deliver and assure your project.

Define → Design → Evaluate → Deliver → Assure

MAK SOLUTIONS

Pricing Matrix based on SFIA Skill Levels

	Strategy & architecture	Business change	Solution development & implementation	Service management	Procurement & management support	Client interface
1. Follow	£450	£450	£450		£450	
2. Assist	£650	£650	£650		£650	
3. Apply	£800	£800	£800		£800	
4. Enable	£850	£850	£850		£850	
5. Ensure/Advise	£950	£950	£950		£950	
6. Initiate/Influence	£1100	£1100	£1100		£1100	
7. Set Strategy/Inspire	£1500	£1500	£1500		£1500	

Standards
Consultant's Working Day 8 hours exclusive of travel and lunch
Working Week Monday to Friday excluding national holidays
Office Hours 09:00 – 17:00 Monday to Friday
Travel, Subsistence & Mileage Included in day rate within M25. Payable at department's standard T&S rates outside M25
Professional Indemnity Insurance included in day rate

Service terms and conditions in addition to the G-Cloud 11 terms and conditions

No additional terms and conditions.