Fotheringham Associates

Technology Design Service

G-Cloud 11

Technology Design Service

Highlights

- Access to skills to meet either a specific short term need or to help establish a long term competency within your organisation
- Our services are formed of a number of features, which are grouped into three stages: Ambition, Solution & Implementation
- The services can help you whether you are working at an enterprise, a programme or project level of change
- The Technology Design service can be used alone or alongside our fully aligned Business Design service to provide comprehensive support for your change programme
- You can buy straight from the G-Cloud framework with published prices and standard terms and conditions

Technology Design scope

	Business Design	
• Business strategy review • Current operating model review • Transformation opportunities via Cloud and Digital • Business case review • Business impact of cloud solutions	• Target operating model definition (TOM) • Customer journey • Change governance • Sourcing strategy • Impact of Cloud on the ICT service	• Business design assurance • Programme or project critical friend review
• ICT application landscape review	• Architecture roadmap, migration & consolidation • Digital, Cloud service & technology selection • Technology (including Cloud) business case	• ICT transition planning & management • ICT change governance • Cloud integration design • Programme or project architecture review • Development & coaching of in-house staff
Ambition	Solution	Implementation

Technology Design

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How it works?

- You consider the features within the Technology Design service and find the closest fit. Contact us if you need assistance, or if you think you require an approach that combines a number of features.

- Our projects are usually measured in days or weeks depending upon the scope and challenge. The nature of the work does also allow for us to engage on a hourly basis on an agreed programme of work. Where you require a longer term resourcing option this can be arranged to meet specific need.

- We use standard terms and conditions from G-Cloud, and our rates are shown in the SFIA rate card. Note that the level of resource required will depend upon the scope and type of work

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What do we deliver?

- This depends on the capability that you require. Typically it can be a series of models, processes, papers or a just experienced resource onsite.

- All output is yours and we ensure that it is constructed in a way that allows you to continue using the artefacts after we leave. Knowledge transfer will be built into the delivery.

- Our goal is to deliver the service you need to enable your change.

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Overview

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Ambition

ICT application landscape review

We will use enterprise architecture techniques to build views of your technology estate, aligning it with your business environment and ambition. This will include on premise, outsourced and cloud solutions. We will also capture architecture principles that will guide Solution phase activity.

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Solution

Architecture roadmap, migration & consolidation

Using a detailed understanding of your technology landscape we will articulate an architecture roadmap that will seek to underpin your business ambition. This will typically highlight consolidation opportunities, rationalisation and migration options including to, or from, cloud systems.

Digital, Cloud service & technology selection

We can provide independent advice to support you in the selection of digital and cloud solutions ensuring that the requirements from your business ambition is considered along with the architecture principles that ensure alignment to your roadmap

Technology (including Cloud) business case

We can assist in the building of comprehensive and robust business cases to support technology decision making. We can also provide an independent challenge to existing business cases

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Implementation

ICT transition planning & management

We will define the implementation plan for your technology change, including the transition to a cloud based solution. This may include trial periods or the management of a proof of concept. We can also manage your transition to a new technology platform

ICT change governance

We can design a governance process that operates to guide your technology change at an enterprise, programme or project level, with pragmatism to balance delivery with strategic alignment. This can include the setup and operation of a Design Authority.

Cloud integration design

Introducing cloud solutions can cause issues with the ability to share data within the organisation. We can help plan and implement integration strategies to mitigate this risk and ensure that you maximise the value of your cloud solution.

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Implementation

Programme or project architecture review

We can provide an independent review of your programme or project solution architecture at any stage of the lifecycle, whether you are using waterfall or an agile approach. We can assist with Cloud, or in-house projects as well as outsourced or supplier led work.

Development & coaching of in-house staff

We can design an architecture team that fits with your organisational and architectural goals. The design includes the production of role descriptions and competencies. We can assist in the recruitment of internal or external staff to permanent roles, or the supply of skilled resources either in a delivery role or as mentors.

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Company Introduction

Company introduction

Crown Commercial Service Supplier

About Us

- Established for 8 years, appointed to G-Cloud 5 to 11
- We provide business and IT advisory services by working alongside, collaborating with and mentoring your staff
- We operate an 'associate' model, using a network of known, trusted experienced consultants
  - 25+ associate consultants
  - 5 associated companies that can provide software delivery, consulting and hosting services
- Our team has significant experience of Central & Local Government, NHS and other public sector bodies in addition to in-depth knowledge of private sector businesses

Company introduction – Sample Client List

London Borough: Definition of the Council Enterprise Architecture and the creation of an architecture function in support of the business transformation

Unitary Authority: Definition of transformation roadmap, major ICT procurements, creation and management of Council architecture function, design authority and supplier management.

Government Agency: Provision of business design and enterprise architecture support to create business architecture definition, business architecture strategy and development of in-house capability

LEAP - Big Lottery funded programme: Analysis of intervention services and creation of strategic roadmap

Company introduction – Sample Client List

European payments company: Development of operating models, digital channel architecture development, innovation process development, corporate IT strategy and architecture team development

Business strategy product vendor: Definition of new product architecture, roadmap, technology selection and recruitment and oversight of development team

Local Government Organisation: Delivery of enterprise architecture services and management of G-Cloud procurement feedback event & subsequent report for the Cabinet Office.

Open Source software business: Consultancy to create value propositions, strategic direction roadmaps and Go To Market support

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Delivery Associates

Delivery Associates

- Whilst we use an associate model to deliver engagements, Fotheringham Associates retain full accountability and will provide account management support for the duration of your project
- The associates that we use are well known to us and are individuals and organisations that we have successfully worked with before
- In line with G-Cloud framework requirements we have listed the most likely associate organisations that maybe used to deliver capabilities as part of our service:

  – Clymol Technologies Ltd
  – East Barn Consulting Ltd