



G-Cloud 11



SFIA Rate Card

Consultant's Working day

8 hours exclusive of travel and lunch.

Working Week

Monday to Friday excluding national holidays

Office Hours

09:00 – 17:00 Monday to Friday

Travel and subsistence

Included in day rate within M25.
Payable at department's standard
T&S rates outside M25.

Mileage

As above

Professional Indemnity

Included in day rate

Our services are priced by a common set of rates tables, based on the 'Skills for the Information Age (SFIA)' Definitions & Rate Card, as shown below. This gives day rates for consultants of different levels of experience undertaking different types of roles in different types of projects. Further details can be provided if required, but we would normally expect to agree what level of supporting resource(s) were required for a given project with a client, which will enable us to determine what rate(s) are appropriate.

		Strategy & architecture	Business change	Solution development & implementation	Service management	Procurement & management support	Client interface
1.	Follow	£400-£550	£400-£550	£400-£550	£400-£550	£400-£550	£400-£550
2.	Assist	£450-£650	£450-£650	£450-£650	£450-£650	£450-£650	£450-£650
3.	Apply	£500-£800	£500-£800	£500-£800	£500-£800	£500-£800	£500-£800
4.	Enable	£850-£950	£850-£950	£850-£950	£850-£950	£850-£950	£850-£950
5.	Ensure/Advise	£900-£1150	£900-£1150	£900-£1150	£900-£1150	£900-£1150	£900-£1150
6.	Initiate/Influence	£1150-£1400	£1150-£1400	£1150-£1400	£1150-£1400	£1150-£1400	£1150-£1400
7.	Set Strategy/Inspire	£1400-£1750	£1400-£1750	£1400-£1750	£1400-£1750	£1400-£1750	£1400-£1750

^{*}Excluding Business Intelligence and Data Warehouse as a Service – see specific SFIA rate car