



IB Boost Ltd

PRICING SCHEDULE

OCTANE

Cloud Software

OCTANE PRICING MODEL

Project Pricing Model

Pricing for OCTANE implementations is a function of a few main factors:

- A base fixed maintenance and support cost for the running platform
- A licence-cost for users of the platform
- Implementation and configuration/customisation costs depending on the scope and requirements of the client
- Infrastructure choices (platform can run on client's existing accounts or IBB can fully manage the platform as SAAS with a separate infrastructure cost established based upon requisite SLAs, load and performance requirements, data retention requirements, etc. with costs charged back to the client)

Licence costs

The licence costs per-user is tiered as below:

- £50 per user per month for first 100 users
- £30 per user per month for users 101-250
- £15 per user per month for users 251-1000
- £10 per user per month for users 1001+

These users will have no restrictions on modules accessible and permissions assigned within the application. Discounts are available for reduced-permission users. This does not include licences required by the IB Boost team to carry out maintenance and support activities.

We have a minimum of 50 user licences and a minimum initial duration of 12 months. User counts are determined by the number of unique users that are active in the production system at any time during a given month. Active users are those that have an account which is not suspended or deleted at any time during the month.

For clarity, licences are needed for any unique user that is active in the system at any point during the month whilst allocated a valid licence, but a particular user does not have to be allocated a particular licence (i.e. licences are not named). A licence must exist for all users not deleted or marked as inactive / suspended during the entire relevant pricing period (one month).

Licence counts will be determined in arrears of each month, with the application generating a count of all users that had been enabled at any stage during the past month.

Pre-payments for licences purchased in advance for a full year will give a 10% discount on the total.

Maintenance and support package

Our support, maintenance and licensing has a baseline figure needed to maintain the application along with the per-user variable licence and support component.

The baseline maintenance and support package is £4,000 per month and includes:

- second- and third-line support
- entitlement to security patches and upgrades
- dedicated account manager
- support by phone, email and (where required) on-site
- 24/7 escalations
- SLAs (as outlined below)
- a maximum of 3 days' on-site support

This cost excludes costs of infrastructure, which are to be determined alongside scope and performance requirements of each project.

Extensions to these terms can be priced upon request.

Design, implementation and customisation services

Any customisation or configuration beyond the above will be charged as per our SFIA rate card, or a pre-determined fixed price depending on scope. All projects will require design and implementation of the client's data models, integration points, forms and workflows and the extent of this varies wildly between projects.

In particular, integration with existing client networks, systems, commissioned security testing, accreditation, etc. will be charged at these rates according to the schedule agreed.

Infrastructure costs

As the OCTANE solution can run on any infrastructure, and requirements vary according to requirements such as load, performance, numbers of users, SLAs, preferred IaaS vendor, etc. this will be priced on a cost-plus margin for the management services related to the cloud-infrastructure.

SFIA Rate Card

	Strategy & Architecture	Business Change	Solution Development & Implementation	Service Management	Procurement & Management Support	Client Interface
1. Follow	N/A	N/A	£500	£500	N/A	£500
2. Assist	N/A	N/A	£550	£550	£550	£550
3. Apply	N/A	N/A	£625	£625	£625	£625
4. Enable	£700	£700	£700	£700	£700	£700
5. Ensure / Advise	£750	£750	£750	£750	£750	£750
6. Initiate / Influence	£850	£850	£850	£850	£850	£850
7. Set Strategy / Inspire	£950	£950	£950	£950	£950	£950

Standards for Consultancy Day Rate Cards

Consultant's Working Day – 8 hours exclusive of travel and lunch

Working Week – Monday to Friday excluding national holidays

Office Hours – 09.00 – 17.00 Monday to Friday

Travel and Subsistence – Included in day rate within M25. Payable at department's standard T&S rates outside M25

Mileage – As above

Professional Indemnity Insurance – Included in day rate