



COREFILING LIMITED - G-CLOUD 11
BEACON PRICING



INTRODUCTION

About CoreFiling

The CoreFiling vision

Regulatory compliance is one of the fastest-growing challenges facing the corporate world today. At CoreFiling, we believe that CFOs deserve accurate and timely financial information. We believe that creating, reviewing and managing regulatory information should be straightforward and quick. We believe that CFOs and their professional advisers should be able to meet their compliance obligations without complicated validation and assurance processes.

CoreFiling has been providing straightforward solutions for online filing for over twelve years. Known for its high quality modelling, data validation and development services, CoreFiling also provides XBRL consulting and enhanced data management to filers, regulators, exchanges and the financial community.

CoreFiling's True North suite provides enterprise-strength XBRL processing. The flagship True North validator is used by leading regulators around the world. Boasting world-leading XBRL developers, CoreFiling products are regarded by many as the "gold standard" in this field.

1.1 About the company

The CoreFiling Group is privately-held, with a substantial history in the successful design, publication and validation of XML and XBRL. Our success is based on tools and services created with an uncompromising commitment to engineering excellence.

The company is an active member of the XBRL jurisdictions and working groups which promote the adoption of the standard and oversee its development.

The company has pioneered a number of innovations both as a result of our work with clients and stemming from our research and development activities.

CoreFiling traded under the DecisionSoft name prior to 2005

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CoreFiling has worked with government departments, notably HMRC, for over 12 years. As a company we have also been involved in the provision of our technologies and our consultancy.

1.2 Beacon Pricing

CoreFiling have a unique understanding of the complexities that validation and reviewing XBRL filings presents and so we have created a flexible approach to providing Beacon capability in a way which makes sense for our customers and which enables them to grow the solution in line with changing or evolving business requirements.

Based on the factors explained below, our current experience with Beacon indicates a realistic price range expectancy between £75,000 per year to £750,000 per year. Additional costs for implementation may be incurred depending on the deployment option required.

The lower end of our price range is for deploying five hundred (500) users on a single deployment of Beacon.

The higher end of the price range is based upon deploying eight thousand (8000) users (enterprise licence,) on a single deployment of Beacon.

It should be noted that the higher end of the range is not a fixed maximum value since it is possible that some organisations will require more than eight thousand users.

In terms of deployment options, Beacon can be hosted solution via public cloud (our standard deployment), private cloud or local on-site deployment.

Beacon also provides APIs for the same functionalities as in the web-application which can be used to integrate to Customers with existing review and workflow systems.

Beacon can be configured to provide a number of different validation profiles. Each named profile details which taxonomies, rule-bases and custom validation plugins are used and the required instance document format (XBRL or iXBRL). A validation profile is required in order to validate a document

Implementations of Beacon will therefore be priced based on the complexity of the deployment & API integration options, the number of users and the required validation profile(s) on a case by case basis.