Mhub Service
Pricing Document

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1. Pricing Band

As Mhub can be purchased by various organisations, the pricing band for the local area that wishes to use Mhub is based on the population of that area. This is to enable us to offer the same product to all customers but for customers to pay a smaller or larger amount relative to their size.

This means for a local authority; the local authority population size should be used to calculate the band. For a county police service, the total population in that county should be used to calculate the pricing band.

Description	Band
Population less than 100,000	A
Population between 100,001 and 200,000	B
Population between 200,001 and 500,000	C
Population between 500,001 and 800,000	D
Population between 800,001 and 1,200,000	E
Population between 1,200,001 and 1,600,000	F
Population between 1,600,001 and 2,000,000	G
Population between 2,000,001 and 3,000,000	H
Population between 3,000,001 and 8,000,000	I

2. Mhub Deployment

The Mhub annual fee is also dependent on your deployment choice for the service. The customer has a choice of three deployment options:

- Private Cloud Deployment
- OFFICIAL Managed Service
- OFFICIAL Sensitive Managed Service

These deployment options are based on a multi-tenanted approach. However, pricing is also available for a dedicated single-tenanted virtual machine, see Section 6 below.

3. Pricing

The annual fee for the Mhub application is as follows:

Band	Private Cloud Deployment Annual Fee	OFFICIAL Hosted Deployment Annual Fee	OFFICIAL SENSITIVE Hosted Deployment Annual Fee
A	£6,000	£21,400	£64,297
B	£7,000	£22,400	£65,297
C	£8,000	£23,400	£66,297
D	£14,000	£29,400	£72,297
E	£18,000	£33,400	£76,297
F	£24,000	£39,400	£82,297
G	£30,000	£45,400	£88,297
H	£40,000	£55,400	£98,297
I	£50,000	£65,400	£108,297

What is included?

- Mhub Activation and Support
- Minor upgrades – this includes bug fixes and usability enhancements
- A fully managed service for Official Hosted & Official Sensitive Hosted deployment within the appropriate environment
- PSN connectivity charges from our environment to yours
- A 5% discount on activation and support costs is offered for customers who sign a 24 month contract

What is not included?

- Integration with IT systems
- Bespoke referral form import development
- Training costs
- Installation costs

See Mhub Consultancy Services SCS Lot 4 to add configuration, integration, training etc services.

We recommend that you consider your Mhub implementation requirements. Saadian has a structured Mhub implementation methodology which takes into consideration the forms and processes already in use within your MASH. Saadian will be at hand at all stages to guide you through how they could be adapted and imported for use in Mhub. See the Mhub Consultancy Services for more information.

Integration, configuration and other professional services can be purchased under lot 4 Mhub Professional Services for between £300- £900 per day depending on the level of consultancy required. If no integration, configuration or migration is required you will not incur any configuration fees.

In order to maximise the value of Mhub and related services, we recommend you appoint an internal project manager to oversee the implementation of Mhub and the agreed forms and processes. If you do not have these resources available internally, Saadian are able to provide consultancy services on Lot 4.

The breakdown of the fees relating to the three deployment options above are outlined below.

3.1 Mhub Private Cloud Deployment Annual Fees

Band	Activation Fee	Support Fee	Total Private Cloud Deployed
A	£5,400	£600	£6,000
B	£6,300	£700	£7,000
C	£7,200	£800	£8,000
D	£12,600	£1,400	£14,000
E	£16,200	£1,800	£18,000
F	£21,600	£2,400	£24,000
G	£27,000	£3,000	£30,000
H	£36,000	£4,000	£40,000
I	£45,000	£5,000	£50,000

3.2 Mhub OFFICIAL Annual Fees

Band	Activation Fee	Support Fee	Hosting Fee	Total Official
A	£5,400	£600	£15,400	£21,400
B	£6,300	£700	£15,400	£22,400
C	£7,200	£800	£15,400	£23,400
D	£12,600	£1,400	£15,400	£29,400
E	£16,200	£1,800	£15,400	£33,400
F	£21,600	£2,400	£15,400	£39,400
G	£27,000	£3,000	£15,400	£45,400
H	£36,000	£4,000	£15,400	£55,400
I	£45,000	£5,000	£15,400	£65,400

3.3 Mhub OFFICIAL SENSITIVE Annual Fees

Band	Activation Fee	Support Fee	Hosting Fee	Total Official Sensitive
A	£5,400	£600	£58,297	£64,297
B	£6,300	£700	£58,297	£65,297
C	£7,200	£800	£58,297	£66,297
D	£12,600	£1,400	£58,297	£72,297
E	£16,200	£1,800	£58,297	£76,297

F	£21,600	£2,400	£58,297	£82,297
G	£27,000	£3,000	£58,297	£88,297
H	£36,000	£4,000	£58,297	£98,297
I	£45,000	£5,000	£58,297	£108,297

4. Implementation

- Saadian has a structured Mhub implementation methodology which guides you through what data items should be shared and how to securely get this data into Mhub.
- A configuration package can be purchased. These are once off project costs and the cost depends on your configuration and integration requirements.
- A configuration package may include installation, and migration of existing users and cases into Mhub.
- Mhub Consultancy Services are available as a Lot 4 Specialist Cloud Service.
- If no integration, configuration or migration is required you will not incur any configuration fees

In order to maximise the value of Mhub and related services, we recommend you appoint an internal project manager to oversee information assurance issues and access to data feeds. If you do not have these resources available internally, Saadian are able to provide Mhub Consultancy Services as a Lot 4 Specialist Cloud Service.

5. Set-Up / Commissioning Fee

A set-up / commissioning fee applies in the first year the service is deployed. See details below:

	Private Cloud Deployment	OFFICIAL Hosted Deployment	OFFICIAL SENSITIVE Hosted Deployment
Set-up costs / Commissioning charge:	£3,500	£6,500	£15,300

6. VAT

All prices quoted above are exclusive of Value Added Tax (VAT).