SMARTSPACE
SOFTWARE

G-CLOUD 11
PRICING DOCUMENT

SmartSpace Workplace

MAY 2019

VERSION 1.0

SMARTSPACE

ABOUT SMARTSPACE

Our mission

Connecting smart technologies throughout the workplace to engage people, help them use the space more productively, creating data intelligence to optimise commercial real estate.

Our Vision

Software technology to make every workspace a better place to work and more productive.

Our Goal

To become the global market leader in scalable smart workspace software technologies.

INTRODUCTION

In this document, you can find information about our pricing regime for our service offering on the G-cloud framework.

SmartSpace is a full in-house software development company we optimise your workspace by providing a comprehensive solution including development, design, product management, technical support and operations.

Our Comprehensive solution encompasses:

Software	Hardware	Professional Services
Mobile App	Room Panels	Ongoing Project Support
Room Management	Touchscreen Kiosks	Project Management
Desk Management	Smart Lockers	Platform Configuration
Visitor Management	IoT Sensors	Data Migration
Parking Management		Mapping
Wayfinding		Technical support
Events Management		Training
Employee Engagement		

SMARTSPACE PLATFORM

SmartSpace is a modular and flexible Workplace Management solution for managing workspaces and people. It includes utilisation and occupancy management tools including Desks, Rooms, Visitor Management and Parking. A powerful analytics portal where insights on how people work can underpin a journey towards digitisation and cultural change. Moreover, a host of highly-engaging employee touchpoints, including Mobile, Touchscreen Kiosks, Smart Lockers, Room Panels and more. All underpinned by a technology platform that makes SmartSpace one of the most comprehensive solutions on the market with a proven ROI.

What's included in the Platform:

SmartSpace offers as a standard everything needed to optimise the workspace, improve productivity and adopt agile working practices; the standard solution can be upgraded to create a tailored solution that suits your needs.

The solution is hosted, managed, supported and upgraded by SmartSpace as part of our SaaS offering.
Using the SmartSpace platform, users can unlock all the advantages of an agile workplace.
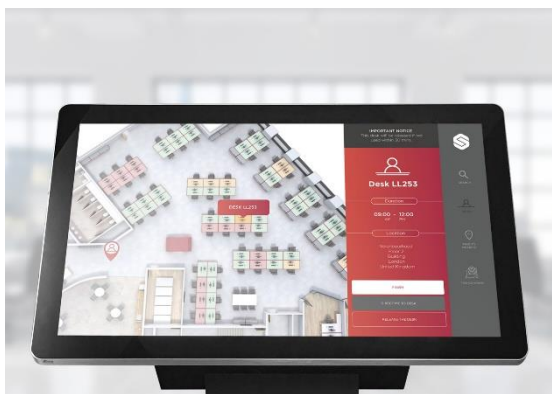
Included in the platform as standard:
- Mobile App
- Desk management (standard number of users)
- Meeting Room management (standard number of users)
- Wayfinding
- SmartSpace Analytics (standard functionalities)
- Creation and configuration of Maps

SMARTSPACE MOBILE

The SmartSpace mobile app puts the workplace in your pocket. Need to reserve a meeting room or a desk? Find your next meeting, a colleague or the nearest water cooler? The SmartSpace mobile app delivers all these services conveniently and inclusively to all employees. By incorporating superior visual maps, point-to-point wayfinding, reservation and check-in functions, the app connects your employees to the people, places and information that matters. Go mobile and enable effortless, agile working.

SMARTSPACE DESKS

Activate your office space with SmartSpace Desks to boost efficiency and cut costs. Book a seat where you want it, when you want it, with hot, fixed or flexible desking solutions.
With one powerful tool, you can schedule desks, manage bookings, locate neighbourhoods and colleagues. Find a free desk near a colleague, department or just near a café in a quiet area. Get where you want to go fast with SmartSpace visual maps, live desk check-ins, point to point wayfinding, integrated with our touchscreen and mobile application.

SMARTSPACE MEETINGS

SmartSpace Meetings allows you to book and manage your meeting rooms with ease. Our fully-integrated solution will help you maximise usage, efficiency and collaboration to create an agile workplace environment.
With SmartSpace your staff can find the closest room, that's the right size with the equipment and facilities they need. Integration with Microsoft Outlook makes it easy for colleagues to use. They can also book on mobile, online or make instant bookings at the meeting room door display. Integrated catering and facilities management enables a complete service to be provided through one interface.

SMARTSPACE WAYFINDING

The SmartSpace market leading wayfinding solution delivers point to point wayfinding and multi-level, cross-campus live routing on highly visible maps. With touchscreen kiosk or mobile app integration, locate a desk, facilities or colleagues and get point to point directions. Our team of mapping experts lovingly recreate detailed maps of your workspace which deliver a more intuitive experience for your employees.

SMARTSPACE ANALYTICS

This intelligent data layer, accessible through our Analytics Portal, is the key to unlocking practical insights. SmartSpace Analytics creates a stream of data that can boost efficiencies, productivity and cost savings through more effective workplace utilisation. By visualising employee & visitor behaviour, you can see how employees interact with the workplace, assets & each other, making it easier to improve the workspace user experience.
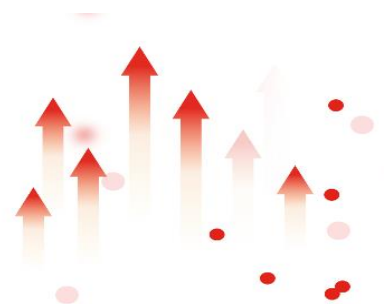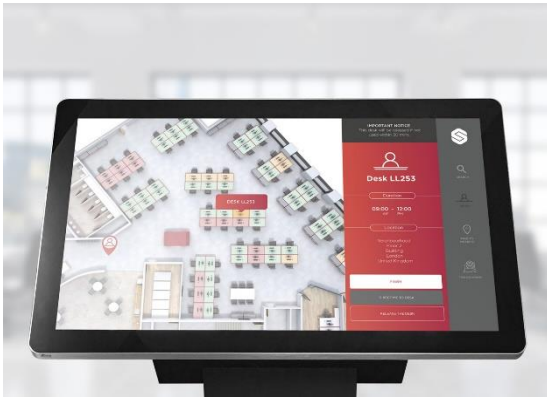
HOSTING	…….. SUPPORT	UPGRADES

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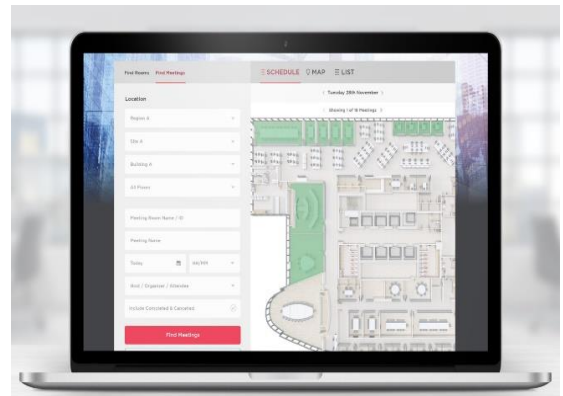
SMARTSPACE MODULES

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SMARTSPACE VISITORS

The SmartSpace complete visitor management system creates a seamless experience including site registration, visitor welcoming, instant visitor notifications and signing digital agreements. It creates valuable first impressions but also creates an effective host and meeting experience. Quick, efficient and unobtrusive: It doesn't matter if you're in a meeting or on the phone, you'll always know when your visitor has arrived and where they are. With visitor photos included, you'll even know whom to look for. You choose whether you're notified discreetly by email or SMS.

SMARTSPACE PARKING

Optimise parking space usage, improve the efficiency of your parking operations and deliver a better parking experience for employees and visitors alike using SmartSpace Parking. Integrate our SmartSpace Parking module with SmartSpace Analytics to help you drive space utilisation, employee productivity and wellbeing to new heights.

With help from SmartSpace Parking, it's easy to manage your parking.
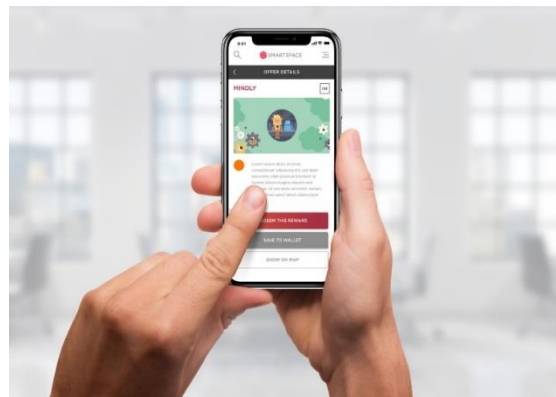

SMARTSPACE EVENTS

Automate invites, track responses and streamline your event management process by using the SmartSpace event management solution. Whenever you want to create an internal or an external company event, the SmartSpace web-based tool is the best solution for increasing event planners productivity and creating end-to-end attendee management.

SMARTSPACE EMPLOYEE ENGAGEMENT

Create a more effective organisation by adopting SmartSpace Employee Engagement.

By adopting a two-way communication with your employees through the mobile app, you can build employee engagement, motivate staff and encourage efficient use of company resources.

By utilising SmartSpace Employee engagement, you empower your employees by putting them in the driving seat of your space optimisation strategy, where they are rewarded when adopting the best working practices

PRICING

All our costs are calculated on a SaaS basis, based on a monthly recurring subscription. These costs are based on the below pricing for the required Implementation Services; SaaS Enterprise Licence Subscription, SaaS Platform Subscription and any additional licence subscriptions per resource as required.

Implementation Services
Standard implementation services start from **£6,500**

Each Customer's implementation service needs are assessed, and if the Customer requires additional levels of professional service support for activities such as data transfers, integration or other specialist activities will be costed in addition to the standard implementation.

SaaS Enterprise Licence Subscription

From £6.00 per month per resource

SaaS Platform Subscription

£1,000 per month

Additional Licence Subscriptions
The solution can be upgraded to meet your requirements and applicable resources by adjusting the volume of licence modules required:
 SmartSpace Mobile
 SmartSpace Calendar Add-In
 SmartSpace Meetings
 SmartSpace Desks
 SmartSpace Wayfinding
 SmartSpace Analytics
 SmartSpace Meetings
 SmartSpace Visitors
 SmartSpace Parking
 SmartSpace Events
 SmartSpace Employee Engagement

SmartSpace are able to supply supporting Hardware and related implementation services. Various purchasing models are available including HaaS and Capital Expenditure.

Please get in touch with the SmartSpace team for more information.