G-Cloud 11
Pricing Document
ABOUT SHAPE

SHAPE is a DevOps, Agile and Cloud consultancy with a difference.

We focus on accelerating technical capability and innovation immersing your brand with some of the brightest innovators in the technology market - delivering complex solutions to ensure future self-sufficiency.

We are behind some of the largest events of DevOps and Cloud professionals in the world, with a collective 13,000 technology specialists within our communities.

We have a pure focus on the delivery of complex transformation projects, providing customers with full internal control of their projects and teams.

SHAPE provides solutions across advisory, transformational delivery, training, project outsourcing, as well as the supply of technical teams/on-demand SME consultants to support client delivery projects.

For more information on our G-cloud 11 services and pricing structure, please contact our team on hello@weshape.io

G-Cloud 11 Pricing Document

SHAPE’s pricing for all G-Cloud 11 services will be structured on a time and materials charging model and will be based on the applicable SFIA (Skills for the Information Age) rate card, which is available as a separate document published on G-Cloud 11, Digital Marketplace.

SHAPE will work with you to ensure the structure of the team and contract that will be most advantageous and provide the greatest value for you.

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<thead>
<tr>
<th></th>
<th>Strategy and Architecture</th>
<th>Business Change</th>
<th>Solution Development and Implementation</th>
<th>Service Management</th>
<th>Procurement and management support</th>
<th>Client interface</th>
</tr>
</thead>
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<td>3. Apply</td>
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<td>4. Enable</td>
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<td>5. Ensure or Advise</td>
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<td>6. Initiate or Influence</td>
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<td>7. Set strategy or Inspire</td>
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Assumptions for Consultancy Day Rate cards

Consultancy working day: 8 hours, exclusive of travel and lunch.

Working week: Monday to Friday, excluding national holidays.

Office hours: 09:00 – 18:00 Monday to Friday.

Travel and Subsistence: Included in day rate within M25. Payable at department’s standard T&S rates outside M25.

Mileage: As above.

Professional Indemnity Insurance: Included in day rate.

VAT: All rates quoted in the SFIA rate card are exclusive of VAT.

Travel and Subsistence

Where possible, We Shape Ltd will provide resources which are local to the location in which the work will be delivered and where expenses will not be incurred.

In scenarios where this is not feasible, We Shape Ltd reserves the right to charge travel and subsistence expenses in addition to the SFIA rates (Please note this will also include work being delivered within the Central London).

No expenses will be incurred for work being delivered in We Shape Ltd offices by staff who are local to these offices.

Discounts

All rates quoted in the SFIA rate card are without discounts.

Discounts may apply based on length of tenure and volume of demand but will be subject to negotiation and agreement during the purchasing stage.

RPI

We Shape Ltd reserves the right to review our SFIA Rate Card annually (31st March) in line with RPI.

Payment Terms

As detailed in our Terms & Conditions, our SFIA Rate Card assumes that all work undertaken will be on a Time and Materials basis with billing monthly in arrears based on actual utilisation.