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Relias Clinical Solutions

Relias Enterprise Pricing for G-Cloud 11

Relias Clinical Solutions

Relias Clinical Solutions are a suite of assessment-driven education and analytics platforms that are transforming how doctors and nurses learn through the power of data and evidence-based adult learning principles. Relias Clinical Solutions target areas of high risk including OB, Sepsis, A&E, HCAI and Opioid misuse.

Benefits of personalised learning

Our innovative platform delivers individualised and prioritised content to clinicians to learn when they want, where they want, and only what they need.

Reduce Variation in Care: Gain insight into competency levels for individuals and teams to identify areas that need improvement and deliver targeted education.

- **Mitigate Risk:** Close competency gaps by identifying and addressing areas of variation, resulting in increased patient safety and prevention of HACs.
- **Increase Engagement:** Respect established proficiency and educate only on what the clinician needs to know to increase engagement.
- **Improve Communication:** Minimise misunderstandings and errors by ensuring that teams are using commonly-understood protocols and language.
- **Addressing high risk in four key areas**

The suite comprises the following solutions, which can be adopted as stand-alone solutions or in combination:

- Relias OB
- Relias Sepsis
- Relias A&E
- Relias HCAI

Relias is a native cloud-based, mobile-friendly application, hosted on Microsoft Azure out of ISO 27001 and SOCII certified data centres located within the EU.

Relias Pricing

Relias Clinical solutions pricing has two components:

- An annual subscription fee, based on the number of user licences per Relias Clinical Solution
- An affordable, one-time only professional services fee for implementation and on-going support for the life of the contract

Additional services, such as add-on libraries from our Relias LMS or custom content development, are also available for an additional fee.

All costs are exclusive of and subject to VAT.

Any travel expenses will be recharged at cost.

Annual Subscription Fees

What's included

The annual subscription fee includes access to the Relias Clinical Solution, data analytics, business support and reviews to ensure maximum impact on clinical outcomes, patient safety and return on investment for the Trust. Including

Comprehensive Assessment

- A comprehensive assessment provides insight into clinicians' mastery of knowledge and judgment, benchmarking individual scores and quantifying team variation.

Clinical Pearls

- Clinical Pearls expand on a "pearl of wisdom" to strengthen fundamental clinical knowledge, presented in real-life case scenarios.

Tailored Learning Plans

- Relias Clinical Solution's deliver a personalised learning plan, excluding content clinicians have mastered, marked by red – required, yellow – recommended, and green – optional.

Real-Time Analytics

- Relias Clinical Solution's provides data to identify and invest in areas of training that improve quality of care, increase patient safety, and reduce the risks of adverse events.

Engaging Advanced Content

- Developed by medical experts, modules are delivered in easy-to-absorb, 2-8 minute segments, including videos, case studies, and interactive 3D animations with text.

Access to all features and functionality within the Relias Clinical Solution, ever-innovating to support best practices in adult learning for health and social care.

- Relias Clinical Solution system maintenance and hosting, including system enhancements and upgrades.

- Staff turnover protection: licences are named-users; however, when staff leave the organisation, the licence can be reallocated to another user at no additional cost, even if there were course completions on record for the previous user.

Pricing inputs and calculation

Per-user licence costs are based on the total number of licences purchased.

Relias Clinical Solution pricing tiers:

Relias Clinical Solutions - Sepsis, HCAI, A&E			
Number of staff at enterprise account.	Cost per member of staff	Spend	Discount (%)
	£23.52	£0	0
		£3,950	3
		£11,850	6
		£19,750	9
		£39,500	12
		£59,250	15
		£79,000	20
		£118,500	25
		£158,000	30
		£237,000	36
		£316,000	43
Relias OB			
Number of births per Trust	Cost per member of staff	Spend	Discount (%)
	£23.52	£0	0
		£3,950	3
		£11,850	6
		£19,750	9
		£39,500	12
		£59,250	15
		£79,000	20
		£118,500	25
		£158,000	30
		£237,000	36
		£316,000	43

Discounts and Partnership Deals

Relias recognises each Trust's needs are unique and can tailor our offering to match their needs. With respect to that Relias can offer a range of additional discounts, partnerships deal's and revenue share agreements dependent on terms and complexity of contract, size of Trust, commercial partnership opportunities, use as a Rereferral centre, developing content and piloting of new products.

Implementation Fees

Relias charges a one-time only implementation fee for new clients. Our implementation methodology provides new clients with tools and processes that dramatically reduce the time it will take to design, implement, and launch a custom-branded instance of our solution. Our implementation teams are skilled experts in both the healthcare management and online learning fields. The team provides invaluable insight to the project, and will guide you through system considerations, assisting with training plan and learning path design, and planning for training and launch at the user level.

With an emphasis on efficiency and long-term client success, our implementation methodology has streamlined the process into three phases:

- Pre-Work & Project Kick-Off
- Development & Training
- Go Live & Transition

Each implementation will have its own Project Plan, which may include:

- Agreed upon Go Live plan to rollout the Realis Clinical Solution to staff
- Project Management from your dedicated Relias Implementation Consultant
- Regularly scheduled online training sessions and check-in calls
- Build out of your branded RLMS site
- Bulk import of staff user accounts or HRIS integration
- Build out of your organisation specific hierarchy
- Build out of custom training plans
- In depth Administrator training sessions
- Supervisor training sessions
- Historical training data load

Implementation is priced based on the size of your organisation and the decisions made about your site setup, such as the number of administrators that need to be trained, the amount of supervisor trainings required, the amount of historical data to be loaded, etc. as these factors determine the estimated hours of work required to complete the project.

There are no additional fees for accessing support services for the duration of your subscription term.

Additional Optional Services

Add-on Course Content Libraries

Relias offers add-on course content libraries to meet specific training needs.

The Essential Library

£6.50- £40 per user (dependent number of users)

Unlimited access to a growing library of more than 100 statutory/mandatory and clinical courses

written in collaboration with thought-leading subject matter experts and certified by the CPD

Certification Service, including:

- Core Skills, statutory/mandatory training framework courses
- The Care Certificate programme
- The Dementia Core Skills framework courses
- 20+ clinical courses, including Catheterisation; Medication Management; Sepsis Detection, Collaboration and Measurement; etc.
- Courses on many mental and health care conditions: Pain Management, Depression, Bipolar Disorder; Schizophrenia, etc.
- Relias course updates and on-going new course releases.
- Access to all features and functionality within the RLMS, ever-innovating to support best practices in adult learning for health and social care.
- RLMS system maintenance and hosting, including system enhancements and upgrades.
- Staff turnover protection: licences are named-users; however, when staff leave the organisation, the licence can be reallocated to another user at no additional cost, even if there were course completions on record for the previous user.

The Essential Plus Library

Contains professional development courses on a range of topics including perseverance and resilience, customer service, communication and teamwork, and management and leadership, as well as wellness and special statutory topics. The Essential Plus Library can be added for all users at a cost of £3 - £7.50 per user, depending on the total number of users.

Custom Content Development

Relias has a team of instructional design and adult learning experts that can be contracted to create custom content for your organisation's RLMS site on topics of your choosing. Pricing is based on the overall scope of the project at an hourly, professional services rate. Professional services are billed at £115 / hour.