

Glemnet DocuSign Price List 2018 PLEASE NOTE: PRICES ARE PER LICENCE, WITHOUT VAT AND ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

IM SKU	Product Names and Editions	Product Code	Use Case / Description / Restrictions / Requirements	GBP Per Seat / Annually	
	DocuSign Base Product S	Subscriptions	(Seats)		
	DocuSign Standard Edition - Seat	•	•		
	Product code: APT-0270				
3M40040	5 - 9 Seats	APT-0270-1	Transaction Completion - Professional signing experience; Includes	£ 240.00	
	10 - 19 Seats	APT-0270-2	100 transactions per user per year, pooled at the account level. No	£ 228.00	
	20 - 49 Seats	APT-0270-3	overages in year one; Includes DocuSign integrations to Microsoft Office 365 (Outlook, Word);	£ 204.00	
	50 - 99 Seats	APT-0270-4	DocuSign Premier Support Must Be Added	£ 192.00	
3M40044		APT-0270-5 APT-0270-6	Minimum of 5 Seats required for new subscriptions	£ 168.00	
	500 Seats or more		A	Contact us for Pricing	
	DocuSign Business Pro Edition - S	eat Subscription - A	Annuai Commitment		
3M40045	Product Code: APT-0271 5 - 9 Seats	APT-0271-1	Business Process Automation - Customizable signing experience;	£ 396.00	
	10 - 19 Seats	APT-0271-1 APT-0271-2	Includes 100 transactions per user per year, pooled at the account	£ 396.00	
	20 - 49 Seats	APT-0271-3	level. No overages in year one; Includes DocuSign integrations to	£ 336.60	
	50 - 99 Seats	APT-0271-4	Microsoft Office 365 (Outlook, Word);	f 316.80	
	1	APT-0271-5	DocuSign Premier Support Must Be Added	£ 277.20	
	500 Seats or more	APT-0271-6	Minimum of 5 Seats required for new subscriptions	Contact us for Pricing	
	DocuSign Business Pro Edition fo	r Salesforce - Seat	Subscription - Annual Commitment		
	Product Code: APT-0384				
3M40050		APT-0384-1	Business Process Automation - Customizable signing experience;	£ 468.00	
	10 - 19 Seats	APT-0384-2	Send, sign and take action from within Salesforce.com; Includes 100	£ 444.60	
3M40052	20 - 49 Seats	APT-0384-3	transactions per user per year, pooled at the account level. No	£ 397.80	
3M40053	50 - 99 Seats	APT-0384-4	overages in year one; Includes DocuSign integrations to Microsoft	£ 374.40	
3M40054	100 - 499 Seats	APT-0384-5	Office 365 (Outlook, Word); DocuSign Premier Support Must Be Added	£ 327.60	
	500 Seats or more	APT-0384-6	Minimum of 5 Seats required for new subscriptions	Contact us for Pricing	
	DocuSign Enterprise Pro Edition - Seat Subscription - Annual Commitment (requires involvement of DocuSign to scope correctly)				
	Product Code: APT-0272				
	5 - 9 Seats	APT-0272-1	Business Transformation - Sophisticated workflows and compliance.;		
	10 - 19 Seats	APT-0272-2	Includes 100 transactions per user per year, pooled at the account		
	20 - 49 Seats	APT-0272-3	level. No overages in year one; Includes DocuSign integrations to Microsoft Office 365 (Outlook, Word);	Contact us for Pricing	
	50 - 99 Seats	APT-0272-4	DocuSign Premier Support Must Be Added		
	100 - 499 Seats 500 Seats or more	APT-0272-5 APT-0272-6	Minimum of 5 Seats required for new subscriptions		
			/Envelopes)		
	DocuSign Base Product S				
	DocuSign Standard Edition - Enve				
	Product Code: APT-0461				
	500 to less than 1000 Envelopes	APT-0461-1	Transaction Completion - Professional signing experience;	£ 2.40	
	1000 to less than 2000 Envelopes	APT-0461-2	DocuSign Standard Edition, sold by the envelope. No seat limits. Includes DocuSign integrations to Microsoft Office 365 (Outlook,	£ 2.28	
	2000 to less than 5000 Envelopes	APT-0461-3 APT-0461-4	Word);	£ 2.04	
		IAP1-0401-4	DocuSign Premier Support Must Be Added		
3M40059		ADT 0461 E	Docusign Frenner Support Must be Added	f 1.92	
		APT-0461-5	Minimum of 500 envelopes required for new subscriptions	f 1.68	
	50,000 Envelopes or more	APT-0461-6	Minimum of 500 envelopes required for new subscriptions		
	50,000 Envelopes or more DocuSign Business Pro Edition - E	APT-0461-6	Minimum of 500 envelopes required for new subscriptions	f 1.68	
3M40060	50,000 Envelopes or more DocuSign Business Pro Edition - E Product Code: APT-0462	APT-0461-6 Envelope Subscripti	Minimum of 500 envelopes required for new subscriptions ion - Annual Commitment	£ 1.68 Contact us for Pricing	
	50,000 Envelopes or more DocuSign Business Pro Edition - E Product Code: APT-0462 500 to less than 1000 Envelopes	APT-0461-6 Envelope Subscripti APT-0462-1	Minimum of 500 envelopes required for new subscriptions	£ 1.68 Contact us for Pricing £ 3.96	
3M40061	50,000 Envelopes or more DocuSign Business Pro Edition - E Product Code: APT-0462 500 to less than 1000 Envelopes 1000 to less than 2000 Envelopes	APT-0461-6 Envelope Subscripti APT-0462-1 APT-0462-2	Minimum of 500 envelopes required for new subscriptions ion - Annual Commitment Business Process Automation - Customizable signing experience;	£ 1.68 Contact us for Pricing £ 3.96 £ 3.76	
3M40061 3M40062	50,000 Envelopes or more DocuSign Business Pro Edition - E Product Code: APT-0462 500 to less than 1000 Envelopes 1000 to less than 2000 Envelopes	APT-0461-6 Envelope Subscripti APT-0462-1	Minimum of 500 envelopes required for new subscriptions on - Annual Commitment Business Process Automation - Customizable signing experience; DocuSign Business Pro Edition, sold by the envelope. No seat limits.; Includes DocuSign integrations to Microsoft Office 365 (Outlook, Word);	£ 1.68 Contact us for Pricing £ 3.96	
3M40061 3M40062 3M40063	50,000 Envelopes or more DocuSign Business Pro Edition - E Product Code: APT-0462 500 to less than 1000 Envelopes 1000 to less than 2000 Envelopes 2000 to less than 5000 Envelopes	APT-0461-6 Envelope Subscripti APT-0462-1 APT-0462-2 APT-0462-3	Minimum of 500 envelopes required for new subscriptions ion - Annual Commitment Business Process Automation - Customizable signing experience; DocuSign Business Pro Edition, sold by the envelope. No seat limits.; Includes DocuSign integrations to Microsoft Office 365 (Outlook, Word); DocuSign Premier Support Must Be Added	£ 1.68 Contact us for Pricing £ 3.96 £ 3.76 £ 3.37	
3M40061 3M40062 3M40063	50,000 Envelopes or more DocuSign Business Pro Edition - E Product Code: APT-0462 500 to less than 1000 Envelopes 1000 to less than 2000 Envelopes 2000 to less than 5000 Envelopes 5,000 to less than 10,000 Envelopes	APT-0461-6 Envelope Subscripti APT-0462-1 APT-0462-2 APT-0462-3 APT-0462-4	Minimum of 500 envelopes required for new subscriptions on - Annual Commitment Business Process Automation - Customizable signing experience; DocuSign Business Pro Edition, sold by the envelope. No seat limits.; Includes DocuSign integrations to Microsoft Office 365 (Outlook, Word);	£ 1.68 Contact us for Pricing £ 3.96 £ 3.76 £ 3.37 £ 3.17	
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3M40061 3M40062 3M40063	50,000 Envelopes or more DocuSign Business Pro Edition - E Product Code: APT-0462 500 to less than 1000 Envelopes 1000 to less than 2000 Envelopes 2000 to less than 5000 Envelopes 5,000 to less than 10,000 Envelopes 10,000 to less than 50,000 Envelopes 50,000 Envelopes or more	APT-0461-6 APT-0462-1 APT-0462-2 APT-0462-3 APT-0462-4 APT-0462-5 APT-0462-6	Minimum of 500 envelopes required for new subscriptions ion - Annual Commitment Business Process Automation - Customizable signing experience; DocuSign Business Pro Edition, sold by the envelope. No seat limits.; Includes DocuSign integrations to Microsoft Office 365 (Outlook, Word); DocuSign Premier Support Must Be Added	£ 1.68 Contact us for Pricing £ 3.96 £ 3.76 £ 3.37 £ 3.17 £ 2.77	
3M40061 3M40062 3M40063 3M40064	50,000 Envelopes or more DocuSign Business Pro Edition - E Product Code: APT-0462 500 to less than 1000 Envelopes 1000 to less than 2000 Envelopes 2000 to less than 5000 Envelopes 5,000 to less than 10,000 Envelopes 10,000 to less than 50,000 Envelopes 50,000 Envelopes or more DocuSign Business Pro Edition fo Product Code: APT-0465	APT-0461-6 Invelope Subscripti APT-0462-1 APT-0462-2 APT-0462-3 APT-0462-4 APT-0462-5 APT-0462-6 r Salesforce - Enve	Minimum of 500 envelopes required for new subscriptions ion - Annual Commitment Business Process Automation - Customizable signing experience; DocuSign Business Pro Edition, sold by the envelope. No seat limits.; Includes DocuSign integrations to Microsoft Office 365 (Outlook, Word); DocuSign Premier Support Must Be Added Minimum of 500 envelopes required for new subscriptions	£ 1.68 Contact us for Pricing £ 3.96 £ 3.76 £ 3.37 £ 3.17 £ 2.77	
3M40061 3M40062 3M40063 3M40064 BM40065	50,000 Envelopes or more DocuSign Business Pro Edition - E Product Code: APT-0462 500 to less than 1000 Envelopes 1000 to less than 2000 Envelopes 2000 to less than 5000 Envelopes 5,000 to less than 10,000 Envelopes 10,000 to less than 50,000 Envelopes 50,000 Envelopes or more DocuSign Business Pro Edition fo Product Code: APT-0465	APT-0461-6 APT-0462-1 APT-0462-2 APT-0462-3 APT-0462-4 APT-0462-5 APT-0462-6	Minimum of 500 envelopes required for new subscriptions ion - Annual Commitment Business Process Automation - Customizable signing experience; DocuSign Business Pro Edition, sold by the envelope. No seat limits.; Includes DocuSign integrations to Microsoft Office 365 (Outlook, Word); DocuSign Premier Support Must Be Added Minimum of 500 envelopes required for new subscriptions lope Subscription - Annual Commitment	£ 1.68 Contact us for Pricing £ 3.96 £ 3.76 £ 3.37 £ 3.17 £ 2.77 Contact us for Pricing	
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BM40061 BM40062 BM40063 BM40064 BM40065 BM40066 BM40067	50,000 Envelopes or more DocuSign Business Pro Edition - E Product Code: APT-0462 500 to less than 1000 Envelopes 1000 to less than 2000 Envelopes 2000 to less than 5000 Envelopes 5,000 to less than 10,000 Envelopes 10,000 to less than 50,000 Envelopes 50,000 Envelopes or more DocuSign Business Pro Edition fo Product Code: APT-0465 500 to less than 1000 Envelopes 1000 to less than 2000 Envelopes	APT-0461-6 Envelope Subscripti APT-0462-1 APT-0462-2 APT-0462-3 APT-0462-4 APT-0462-5 APT-0462-6 F Salesforce - Enve APT-0465-1 APT-0465-2	Minimum of 500 envelopes required for new subscriptions ion - Annual Commitment Business Process Automation - Customizable signing experience; DocuSign Business Pro Edition, sold by the envelope. No seat limits.; Includes DocuSign integrations to Microsoft Office 365 (Outlook, Word); DocuSign Premier Support Must Be Added Minimum of 500 envelopes required for new subscriptions Iope Subscription - Annual Commitment Business Process Automation - Customizable signing experience; Send, sign and take action from within Salesforce.com; DocuSign Business Pro Edition for Salesforce, sold by the envelope. No seat limits.;	£ 1.68 Contact us for Pricing £ 3.96 £ 3.76 £ 3.17 £ 2.77 Contact us for Pricing £ 4.68 £ 4.45	
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3M40061 3M40062 3M40063 3M40064 3M40065 3M40066 3M40066 3M40067 3M40069	50,000 Envelopes or more DocuSign Business Pro Edition - E Product Code: APT-0462 500 to less than 1000 Envelopes 1000 to less than 2000 Envelopes 2000 to less than 5000 Envelopes 5,000 to less than 10,000 Envelopes 10,000 to less than 50,000 Envelopes 50,000 Envelopes or more DocuSign Business Pro Edition fo Product Code: APT-0465 500 to less than 1000 Envelopes 1000 to less than 2000 Envelopes 2000 to less than 5000 Envelopes	APT-0461-6 Envelope Subscripti APT-0462-1 APT-0462-2 APT-0462-3 APT-0462-3 APT-0462-5 APT-0462-6 **r Salesforce - Enve APT-0465-1 APT-0465-3 APT-0465-3 APT-0465-4	Minimum of 500 envelopes required for new subscriptions ion - Annual Commitment Business Process Automation - Customizable signing experience; DocuSign Business Pro Edition, sold by the envelope. No seat limits.; Includes DocuSign integrations to Microsoft Office 365 (Outlook, Word); DocuSign Premier Support Must Be Added Minimum of 500 envelopes required for new subscriptions Iope Subscription - Annual Commitment Business Process Automation - Customizable signing experience; Send, sign and take action from within Salesforce.com; DocuSign Business Pro Edition for Salesforce, sold by the envelope. No seat limits.;	£ 1.68 Contact us for Pricing £ 3.96 £ 3.76 £ 3.17 £ 2.77 Contact us for Pricing £ 4.68 £ 4.45 £ 3.98 £ 3.74	
3M40061 3M40062 3M40063 3M40064 3M40065 3M40066 3M40066 3M40067 3M40069	50,000 Envelopes or more DocuSign Business Pro Edition - E Product Code: APT-0462 500 to less than 1000 Envelopes 1000 to less than 2000 Envelopes 2000 to less than 5000 Envelopes 10,000 to less than 50,000 Envelopes 10,000 to less than 50,000 Envelopes 50,000 Envelopes or more DocuSign Business Pro Edition fo Product Code: APT-0465 500 to less than 1000 Envelopes 1000 to less than 5000 Envelopes 2000 to less than 5000 Envelopes 50,000 to less than 5000 Envelopes 5,000 to less than 5000 Envelopes 5,000 to less than 50,000 Envelopes 10,000 to less than 50,000 Envelopes 50,000 Envelopes or more	APT-0461-6 Envelope Subscripti APT-0462-1 APT-0462-2 APT-0462-3 APT-0462-4 APT-0462-5 APT-0462-6 **r Salesforce - Enve APT-0465-1 APT-0465-2 APT-0465-3 APT-0465-4 APT-0465-5 APT-0465-6	Minimum of 500 envelopes required for new subscriptions ion - Annual Commitment Business Process Automation - Customizable signing experience; DocuSign Business Pro Edition, sold by the envelope. No seat limits.; Includes DocuSign integrations to Microsoft Office 365 (Outlook, Word); DocuSign Premier Support Must Be Added Minimum of 500 envelopes required for new subscriptions lope Subscription - Annual Commitment Business Process Automation - Customizable signing experience; Send, sign and take action from within Salesforce.com; DocuSign Business Pro Edition for Salesforce, sold by the envelope. No seat limits.; DocuSign Premier Support Must Be Added	£ 1.68 Contact us for Pricing £ 3.96 £ 3.76 £ 3.17 £ 2.77 Contact us for Pricing £ 4.68 £ 4.45 £ 3.98 £ 3.74 £ 3.28 Contact us for Pricing	
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BM40061 BM40062 BM40063 BM40064 BM40065 BM40066 BM40067 BM40069	50,000 Envelopes or more DocuSign Business Pro Edition - E Product Code: APT-0462 500 to less than 1000 Envelopes 1000 to less than 2000 Envelopes 2000 to less than 5000 Envelopes 5,000 to less than 50,000 Envelopes 10,000 to less than 50,000 Envelopes 0,000 Envelopes or more DocuSign Business Pro Edition fo Product Code: APT-0465 500 to less than 1000 Envelopes 1000 to less than 1000 Envelopes 2000 to less than 5000 Envelopes 5,000 to less than 5000 Envelopes 5,000 to less than 5000 Envelopes 5,000 to less than 50,000 Envelopes 50,000 to less than 50,000 Envelopes 50,000 Envelopes or more DocuSign Enterprise Pro Edition -	APT-0461-6 Envelope Subscripti APT-0462-1 APT-0462-2 APT-0462-3 APT-0462-4 APT-0462-5 APT-0462-6 **r Salesforce - Enve APT-0465-1 APT-0465-2 APT-0465-3 APT-0465-4 APT-0465-5 APT-0465-6	Minimum of 500 envelopes required for new subscriptions ion - Annual Commitment Business Process Automation - Customizable signing experience; DocuSign Business Pro Edition, sold by the envelope. No seat limits.; Includes DocuSign integrations to Microsoft Office 365 (Outlook, Word); DocuSign Premier Support Must Be Added Minimum of 500 envelopes required for new subscriptions lope Subscription - Annual Commitment Business Process Automation - Customizable signing experience; Send, sign and take action from within Salesforce.com; DocuSign Business Pro Edition for Salesforce, sold by the envelope. No seat limits.; DocuSign Premier Support Must Be Added Minimum of 500 envelopes required for new subscriptions otion - Annual Commitment (requires involvement of DocuBusiness Transformation - Sophisticated workflows and compliance.;	£ 1.68 Contact us for Pricing £ 3.96 £ 3.76 £ 3.37 £ 2.77 Contact us for Pricing £ 4.68 £ 4.45 £ 3.98 £ 3.74 £ 3.28 Contact us for Pricing	
3M40061 3M40062 3M40063 3M40064 3M40065	50,000 Envelopes or more DocuSign Business Pro Edition - E Product Code: APT-0462 500 to less than 1000 Envelopes 1000 to less than 2000 Envelopes 2000 to less than 5000 Envelopes 10,000 to less than 50,000 Envelopes 10,000 Envelopes or more DocuSign Business Pro Edition fo Product Code: APT-0465 500 to less than 1000 Envelopes 1000 to less than 2000 Envelopes 2000 to less than 1000 Envelopes 1000 to less than 50,000 Envelopes 5,000 to less than 50,000 Envelopes 10,000 Envelopes or more DocuSign Enterprise Pro Edition - Product Code: APT-0463 500 to less than 1000 Envelopes	APT-0461-6 Envelope Subscripti APT-0462-1 APT-0462-2 APT-0462-3 APT-0462-4 APT-0462-6 APT-0462-6 F Salesforce - Enve APT-0465-1 APT-0465-2 APT-0465-3 APT-0465-4 APT-0465-5 APT-0465-6 Envelope Subscript APT-0463-1 APT-0463-2	Minimum of 500 envelopes required for new subscriptions ion - Annual Commitment Business Process Automation - Customizable signing experience; DocuSign Business Pro Edition, sold by the envelope. No seat limits.; Includes DocuSign integrations to Microsoft Office 365 (Outlook, Word); DocuSign Premier Support Must Be Added Minimum of 500 envelopes required for new subscriptions lope Subscription - Annual Commitment Business Process Automation - Customizable signing experience; Send, sign and take action from within Salesforce.com; DocuSign Business Pro Edition for Salesforce, sold by the envelope. No seat limits.; DocuSign Premier Support Must Be Added Minimum of 500 envelopes required for new subscriptions ption - Annual Commitment (requires involvement of DocuSign Enterprise Pro Edition, sold by the envelope. No seat	£ 1.68 Contact us for Pricing £ 3.96 £ 3.76 £ 3.17 £ 2.77 Contact us for Pricing £ 4.68 £ 4.45 £ 3.98 £ 3.74 £ 3.28 Contact us for Pricing	
3M40061 3M40062 3M40063 3M40064 3M40065 3M40066 3M40067 3M40069	50,000 Envelopes or more DocuSign Business Pro Edition - E Product Code: APT-0462 500 to less than 1000 Envelopes 1000 to less than 2000 Envelopes 2000 to less than 50,000 Envelopes 10,000 to less than 50,000 Envelopes 10,000 Envelopes or more DocuSign Business Pro Edition fo Product Code: APT-0465 500 to less than 10,000 Envelopes 1000 to less than 2000 Envelopes 2000 to less than 10,000 Envelopes 1000 to less than 2000 Envelopes 5,000 to less than 50,000 Envelopes 5,000 to less than 50,000 Envelopes 5,000 to less than 50,000 Envelopes 10,000 to less than 50,000 Envelopes 10,000 Envelopes or more DocuSign Enterprise Pro Edition - Product Code: APT-0463 500 to less than 1000 Envelopes 1000 to less than 2000 Envelopes	APT-0461-6 Envelope Subscripti APT-0462-1 APT-0462-2 APT-0462-3 APT-0462-3 APT-0462-5 APT-0462-6 F Salesforce - Enve APT-0465-1 APT-0465-2 APT-0465-3 APT-0465-5 APT-0465-5 APT-0465-6 - Envelope Subscrip APT-0463-1 APT-0463-2 APT-0463-3	Minimum of 500 envelopes required for new subscriptions ion - Annual Commitment Business Process Automation - Customizable signing experience; DocuSign Business Pro Edition, sold by the envelope. No seat limits.; Includes DocuSign integrations to Microsoft Office 365 (Outlook, Word); DocuSign Premier Support Must Be Added Minimum of 500 envelopes required for new subscriptions lope Subscription - Annual Commitment Business Process Automation - Customizable signing experience; Send, sign and take action from within Salesforce.com; DocuSign Business Pro Edition for Salesforce, sold by the envelope. No seat limits.; DocuSign Premier Support Must Be Added Minimum of 500 envelopes required for new subscriptions otion - Annual Commitment (requires involvement of Docusign Enterprise Pro Edition, sold by the envelope. No seat limits.; Includes DocuSign integrations to Microsoft Office 365	£ 1.68 Contact us for Pricing £ 3.96 £ 3.76 £ 3.17 £ 2.77 Contact us for Pricing £ 4.68 £ 4.45 £ 3.98 £ 3.74 £ 3.28 Contact us for Pricing	
3M40061 3M40062 3M40063 3M40064 3M40065 3M40066 3M40067 3M40069	50,000 Envelopes or more DocuSign Business Pro Edition - E Product Code: APT-0462 500 to less than 1000 Envelopes 1000 to less than 2000 Envelopes 2000 to less than 5000 Envelopes 10,000 to less than 50,000 Envelopes 10,000 Envelopes or more DocuSign Business Pro Edition fo Product Code: APT-0465 500 to less than 1000 Envelopes 1000 to less than 2000 Envelopes 2000 to less than 1000 Envelopes 1000 to less than 50,000 Envelopes 5,000 to less than 50,000 Envelopes 10,000 Envelopes or more DocuSign Enterprise Pro Edition - Product Code: APT-0463 500 to less than 1000 Envelopes	APT-0461-6 Envelope Subscripti APT-0462-1 APT-0462-2 APT-0462-3 APT-0462-4 APT-0462-6 APT-0462-6 F Salesforce - Enve APT-0465-1 APT-0465-2 APT-0465-3 APT-0465-5 APT-0465-6 Envelope Subscript APT-0463-1 APT-0463-2	Minimum of 500 envelopes required for new subscriptions ion - Annual Commitment Business Process Automation - Customizable signing experience; DocuSign Business Pro Edition, sold by the envelope. No seat limits.; Includes DocuSign integrations to Microsoft Office 365 (Outlook, Word); DocuSign Premier Support Must Be Added Minimum of 500 envelopes required for new subscriptions lope Subscription - Annual Commitment Business Process Automation - Customizable signing experience; Send, sign and take action from within Salesforce.com; DocuSign Business Pro Edition for Salesforce, sold by the envelope. No seat limits.; DocuSign Premier Support Must Be Added Minimum of 500 envelopes required for new subscriptions ption - Annual Commitment (requires involvement of DocuSign Enterprise Pro Edition, sold by the envelope. No seat	£ 1.68 Contact us for Pricing £ 3.96 £ 3.76 £ 3.17 £ 2.77 Contact us for Pricing £ 4.68 £ 4.45 £ 3.98 £ 3.74 £ 3.28 Contact us for Pricing	

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	(1:1 for seat subscriptions)		Send, sign and take action from Salesforce.com; See above for	
	Connector - Salesforce	APT-0210	bundled DocuSign + Salesforce connector.	Contact us for Pricing
	Connector - Google Enterprise Apps	APT-0055	Send, Sign and take action from Google Enterprise Apps	
	Connector - Ariba	APT-0211	Send, sign and take action from Ariba	
	Connector - Alfresco	APT-0054	Send, sign and take action from Alfresco	
	Connector - Microsoft Dynamics	APT-0056	Send, sign and take action from Microsoft Dynamics CRM	
	Connector - Microsoft SharePoint	APT-0057	Send, sign and take action from Microsoft SharePoint	
	Connector - NetSuite Connector - SAP Connector - SuccessFactors	APT-0058 APT-0209	Send, sign and take action from NetSuite	
			Send, sign and take action from SAP	
		APT-0212	Send, sign and take action from SuccessFactors	
	Connector - SugarCRM	APT-0059	Send, sign and take action from SugarCRM	
	Connector - Various Integrations	APT-0213	Send, sign and take action from other solutions	
	DocuSign Authentication Op	tions - Options	for additional evidence that signers are who they say the	ney are.
			MINIMUM QUANTITY OF 100	Per transaction
			Enter a one-time passcode received via SMS text messaging before	
	SMS - Usage Subscription	APT-0018	accessing the envelope.	
			DocuSign Premier Support Must Be Added; Sold per use ¹	£ 0.20
			Enter a one-time passcode received via SMS text messaging before	
	SMS - Overage Charge	APT-0108	accessing the envelope.	
			<u>DocuSign Premier Support Must Be Added</u> ; Sold per use ²	£ 0.4
	Phone Heage Subscription	APT-0017	A phone call required to enter name and an access code.	
	Phone - Usage Subscription	AP1-0017	DocuSign Premier Support Must Be Added; Sold per use ¹	£ 0.60
	Dharas Charas Charas	ADT 0407	A phone call required to enter name and an access code.	
	Phone - Overage Charge	APT-0107	<u>DocuSign Premier Support Must Be Added</u> ; Sold per use ²	£ 1.20
	DocuSian Customer Suppor	13 - Premier Su	oport <u>must be added</u> to the services chosen above.	
	Becaeigii Gasteinei Gappoi	T Territer out		
			Business grade support:	
			- Case Response Time < 4 hours - 24x7 Live Phone Support	
	Premier Support	APT-0075	- Escalated Tier 2 Support	15% of Recurring Fees
			- API Integration Support	
			- 1 hour 24x7 Emergency Response	
	DocuSign Professional Serv			
	Bocaoigii i Tolessioliai Gelv		ys 	
3M40071			*HIGHLY RECOMMENDED* Help your customers drive adoption and	
	Adaption Quick Start for under 10 seets	APT-0460-1	success. This offering includes unlimited live online training with	
	Adoption Quick Start for under 10 seats	AP1-0400-1	Q&A, plus office hours. Available for Standard and Business Pro	
			Edition customers of under 10 seats only.	£ 250.00
3M40072				£ 250.00
314140072			*HIGHLY RECOMMENDED* Help your customers drive adoption and	
	Adoption Quick Start for 10 - 19 Seats	APT-0460-2	success. This offering includes unlimited live online training with	
	Tradption Quick start for 10 15 Scats	7		
			Q&A, plus office hours. Available for Standard and Business Pro	
			Edition customers between 10-20 seats only.	f 460.00
3M40073			Edition customers between 10-20 seats only.	£ 460.00
3M40073			Edition customers between 10-20 seats only. *HIGHLY RECOMMENDED* Help your customers drive adoption and	£ 460.00
3M40073	Adoption Consulting for 20-49 Seats	APT-0459-1	Edition customers between 10-20 seats only. *HIGHLY RECOMMENDED* Help your customers drive adoption and success. This offering includes 1:1 tailored training from a DocuSign	£ 460.00
3M40073	Adoption Consulting for 20-49 Seats	APT-0459-1	*HIGHLY RECOMMENDED* Help your customers drive adoption and success. This offering includes 1:1 tailored training from a DocuSign Adoption Consultant to help bring your customer's first use case to	£ 460.00
3M40073	Adoption Consulting for 20-49 Seats	APT-0459-1	Edition customers between 10-20 seats only. *HIGHLY RECOMMENDED* Help your customers drive adoption and success. This offering includes 1:1 tailored training from a DocuSign	
3M40073 3M40068	Adoption Consulting for 20-49 Seats	APT-0459-1	*HIGHLY RECOMMENDED* Help your customers drive adoption and success. This offering includes 1:1 tailored training from a DocuSign Adoption Consultant to help bring your customer's first use case to life. Available for customers with 20-49 seats.	
	Adoption Consulting for 20-49 Seats	APT-0459-1	*HIGHLY RECOMMENDED* Help your customers drive adoption and success. This offering includes 1:1 tailored training from a DocuSign Adoption Consultant to help bring your customer's first use case to life. Available for customers with 20-49 seats. *HIGHLY RECOMMENDED* Help your customers drive adoption and	
		APT-0459-1 APT-0459-2	*HIGHLY RECOMMENDED* Help your customers drive adoption and success. This offering includes 1:1 tailored training from a DocuSign Adoption Consultant to help bring your customer's first use case to life. Available for customers with 20-49 seats. *HIGHLY RECOMMENDED* Help your customers drive adoption and success. This offering includes 1:1 tailored training from a DocuSign	
	Adoption Consulting for 20-49 Seats Adoption Consulting for 50-99 Seats		*HIGHLY RECOMMENDED* Help your customers drive adoption and success. This offering includes 1:1 tailored training from a DocuSign Adoption Consultant to help bring your customer's first use case to life. Available for customers with 20-49 seats. *HIGHLY RECOMMENDED* Help your customers drive adoption and success. This offering includes 1:1 tailored training from a DocuSign Adoption Consultant to help bring your customer's first use case to	
			HIGHLY RECOMMENDED Help your customers drive adoption and success. This offering includes 1:1 tailored training from a DocuSign Adoption Consultant to help bring your customer's first use case to life. Available for customers with 20-49 seats. *HIGHLY RECOMMENDED* Help your customers drive adoption and success. This offering includes 1:1 tailored training from a DocuSign	£ 990.00
			HIGHLY RECOMMENDED Help your customers drive adoption and success. This offering includes 1:1 tailored training from a DocuSign Adoption Consultant to help bring your customer's first use case to life. Available for customers with 20-49 seats. *HIGHLY RECOMMENDED* Help your customers drive adoption and success. This offering includes 1:1 tailored training from a DocuSign Adoption Consultant to help bring your customer's first use case to life. Available for customers with 50-99 seats.	£ 990.00
			#HIGHLY RECOMMENDED* Help your customers drive adoption and success. This offering includes 1:1 tailored training from a DocuSign Adoption Consultant to help bring your customer's first use case to life. Available for customers with 20-49 seats. *HIGHLY RECOMMENDED* Help your customers drive adoption and success. This offering includes 1:1 tailored training from a DocuSign Adoption Consultant to help bring your customer's first use case to life. Available for customers with 50-99 seats. *HIGHLY RECOMMENDED* Help your customers drive adoption and	£ 990.00
			HIGHLY RECOMMENDED Help your customers drive adoption and success. This offering includes 1:1 tailored training from a DocuSign Adoption Consultant to help bring your customer's first use case to life. Available for customers with 20-49 seats. *HIGHLY RECOMMENDED* Help your customers drive adoption and success. This offering includes 1:1 tailored training from a DocuSign Adoption Consultant to help bring your customer's first use case to life. Available for customers with 50-99 seats. *HIGHLY RECOMMENDED* Help your customers drive adoption and success. This offering includes 1:1 tailored training from a DocuSign	£ 990.00
	Adoption Consulting for 50-99 Seats	APT-0459-2	*HIGHLY RECOMMENDED* Help your customers drive adoption and success. This offering includes 1:1 tailored training from a DocuSign Adoption Consultant to help bring your customer's first use case to life. Available for customers with 20-49 seats. *HIGHLY RECOMMENDED* Help your customers drive adoption and success. This offering includes 1:1 tailored training from a DocuSign Adoption Consultant to help bring your customer's first use case to life. Available for customers with 50-99 seats. *HIGHLY RECOMMENDED* Help your customers drive adoption and success. This offering includes 1:1 tailored training from a DocuSign Adoption Consultant to help bring your customer's first use case to	£ 990.00
	Adoption Consulting for 50-99 Seats	APT-0459-2	*HIGHLY RECOMMENDED* Help your customers drive adoption and success. This offering includes 1:1 tailored training from a DocuSign Adoption Consultant to help bring your customer's first use case to life. Available for customers with 20-49 seats. *HIGHLY RECOMMENDED* Help your customers drive adoption and success. This offering includes 1:1 tailored training from a DocuSign Adoption Consultant to help bring your customer's first use case to life. Available for customers with 50-99 seats. *HIGHLY RECOMMENDED* Help your customers drive adoption and success. This offering includes 1:1 tailored training from a DocuSign	£ 990.00
	Adoption Consulting for 50-99 Seats	APT-0459-2	*HIGHLY RECOMMENDED* Help your customers drive adoption and success. This offering includes 1:1 tailored training from a DocuSign Adoption Consultant to help bring your customer's first use case to life. Available for customers with 20-49 seats. *HIGHLY RECOMMENDED* Help your customers drive adoption and success. This offering includes 1:1 tailored training from a DocuSign Adoption Consultant to help bring your customer's first use case to life. Available for customers with 50-99 seats. *HIGHLY RECOMMENDED* Help your customers drive adoption and success. This offering includes 1:1 tailored training from a DocuSign Adoption Consultant to help bring your customer's first use case to life. Contact us to discuss pricing for larger deals.	£ 990.00
	Adoption Consulting for 50-99 Seats	APT-0459-2	*HIGHLY RECOMMENDED* Help your customers drive adoption and success. This offering includes 1:1 tailored training from a DocuSign Adoption Consultant to help bring your customer's first use case to life. Available for customers with 20-49 seats. *HIGHLY RECOMMENDED* Help your customers drive adoption and success. This offering includes 1:1 tailored training from a DocuSign Adoption Consultant to help bring your customer's first use case to life. Available for customers with 50-99 seats. *HIGHLY RECOMMENDED* Help your customer's first use case to life. Available for customers with 50-99 seats. If the Contact us to discuss pricing for larger deals. If the customer's adoption or training needs go beyond the above	£ 990.00
	Adoption Consulting for 50-99 Seats Adoption Consulting for 100+ Seats	APT-0459-2	*HIGHLY RECOMMENDED* Help your customers drive adoption and success. This offering includes 1:1 tailored training from a DocuSign Adoption Consultant to help bring your customer's first use case to life. Available for customers with 20-49 seats. *HIGHLY RECOMMENDED* Help your customers drive adoption and success. This offering includes 1:1 tailored training from a DocuSign Adoption Consultant to help bring your customer's first use case to life. Available for customers with 50-99 seats. *HIGHLY RECOMMENDED* Help your customers drive adoption and success. This offering includes 1:1 tailored training from a DocuSign Adoption Consultant to help bring your customer's first use case to life. Contact us to discuss pricing for larger deals.	£ 990.00
	Adoption Consulting for 50-99 Seats Adoption Consulting for 100+ Seats For Additional Adoption Options	APT-0459-2	*HIGHLY RECOMMENDED* Help your customers drive adoption and success. This offering includes 1:1 tailored training from a DocuSign Adoption Consultant to help bring your customer's first use case to life. Available for customers with 20-49 seats. *HIGHLY RECOMMENDED* Help your customers drive adoption and success. This offering includes 1:1 tailored training from a DocuSign Adoption Consultant to help bring your customer's first use case to life. Available for customers with 50-99 seats. *HIGHLY RECOMMENDED* Help your customer's first use case to life. Available for customers with 50-99 seats. If the Contact us to discuss pricing for larger deals. If the customer's adoption or training needs go beyond the above SKUs, please contact us to help scope and price out the right package.	£ 990.00 £ 1,820.00 Contact us for Pricing ontact Us for Scoping and Prici
	Adoption Consulting for 50-99 Seats Adoption Consulting for 100+ Seats	APT-0459-2	*HIGHLY RECOMMENDED* Help your customers drive adoption and success. This offering includes 1:1 tailored training from a DocuSign Adoption Consultant to help bring your customer's first use case to life. Available for customers with 20-49 seats. *HIGHLY RECOMMENDED* Help your customers drive adoption and success. This offering includes 1:1 tailored training from a DocuSign Adoption Consultant to help bring your customer's first use case to life. Available for customers with 50-99 seats. *HIGHLY RECOMMENDED* Help your customers drive adoption and success. This offering includes 1:1 tailored training from a DocuSign Adoption Consultant to help bring your customer's first use case to life. Contact us to discuss pricing for larger deals. If the customer's adoption or training needs go beyond the above SKUs, please contact us to help scope and price out the right package Services for integrating third-party single sign on solutions. Not available on Standard Edition.	£ 990.00 £ 1,820.00 Contact us for Pricing ontact Us for Scoping and Prici
	Adoption Consulting for 50-99 Seats Adoption Consulting for 100+ Seats For Additional Adoption Options SSO - Single Sign On	APT-0459-2	*HIGHLY RECOMMENDED* Help your customers drive adoption and success. This offering includes 1:1 tailored training from a DocuSign Adoption Consultant to help bring your customer's first use case to life. Available for customers with 20-49 seats. *HIGHLY RECOMMENDED* Help your customers drive adoption and success. This offering includes 1:1 tailored training from a DocuSign Adoption Consultant to help bring your customer's first use case to life. Available for customers with 50-99 seats. *HIGHLY RECOMMENDED* Help your customers drive adoption and success. This offering includes 1:1 tailored training from a DocuSign Adoption Consultant to help bring your customer's first use case to life. Contact us to discuss pricing for larger deals. If the customer's adoption or training needs go beyond the above SKUs, please contact us to help scope and price out the right package Services for integrating third-party single sign on solutions. Not available on Standard Edition. If your customer requires consulting services (such as integrating	£ 990.00 £ 1,820.00 Contact us for Pricing ontact Us for Scoping and Prici
	Adoption Consulting for 50-99 Seats Adoption Consulting for 100+ Seats For Additional Adoption Options	APT-0459-2	*HIGHLY RECOMMENDED* Help your customers drive adoption and success. This offering includes 1:1 tailored training from a DocuSign Adoption Consultant to help bring your customer's first use case to life. Available for customers with 20-49 seats. *HIGHLY RECOMMENDED* Help your customers drive adoption and success. This offering includes 1:1 tailored training from a DocuSign Adoption Consultant to help bring your customer's first use case to life. Available for customers with 50-99 seats. *HIGHLY RECOMMENDED* Help your customers drive adoption and success. This offering includes 1:1 tailored training from a DocuSign Adoption Consultant to help bring your customer's first use case to life. Contact us to discuss pricing for larger deals. If the customer's adoption or training needs go beyond the above SKUs, please contact us to help scope and price out the right package Services for integrating third-party single sign on solutions. Not available on Standard Edition.	£ 990.00 £ 1,820.00 Contact us for Pricing ontact Us for Scoping and Prici

¹ Purchase required usage with DocuSign base product

² Price per actual usage <u>exceeding</u> the purchased usage. Overage charges are invoiced to the partner on a monthly basis when the volume used is greater than

³ The Customer Suggested Cost for Premier Support is calculated on the total customer net price (all rows above).