velocity

PRICING DOCUMENT

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K2, MENDIX, MATSSOFT, MICROSOFT AND UIPATH PROFESSIONAL SERVICES & CONSULTANCY RATES

Role	Standard Daily Rate
Business Solutions Architect	£950
Business Analyst	£850
Project Manager	£750
Snr. Solution Developer / Technical Architect	£750
Snr. Lead Software Engineer (Microsoft /.NET)	£650
Snr. Software Engineer (Microsoft /.NET)	£580
Application Support	£120 (p/h)

Notes:

- Standard day is 8 hours
- Application support available on an annual subscription and is quoted separately (+/- 20% of application build cost)
- 1st line 24/7 telephone hotline support or online support available
- Rates excludes VAT and onsite travel/lodging expenses

K2 PLATFORM PRICING FOR G-CLOUD

K2 software is available either on an annual subscription basis which includes Technical Support and Maintenance as part of the subscription, or as a perpetual licence with annual Technical Support and Maintenance charged separately if acquired.

Subscription Licences are available in easily consumable packages as follows:

K2 Software	Price / User / Year 1 year purchase	Price / User / Year 2-year purchase	Price / User / Year 3-year purchase
100 user bundle	£275.86	£183.45	£137.93
500 user bundle	£234.48	£155.93	£117.24
1,000 user bundle	£199.31	£132.54	£99.66
1,500 user bundle	£169.41	£112.66	£84.71
Internet Connector	£15,000 per instance per year		

With the above rates, there is no set up fee. The annual per user fee includes Technical Support and Maintenance.

The K2 Internet Connector License specified above allows the licensee's vendors, suppliers and customers who are unrelated to the licensee to access the K2 software as installed on the K2 Server Farm for the licensee's internal business purposes. Access to the K2 software through the K2 Internet Connector License is not permitted by employees, independent contractors, agents or consultants (collectively "Employees") of the licensee, or by those Employees of the licensee's affiliated companies, including but not limited to the licensee's subsidiaries, parent and sister companies, and subsidiaries of each.

Perpetual licenses are also available. Annual Technical Support and Maintenance is optional and charged separately.

This is detailed as follows:

K2 Software	Perpetual Licence Fee
Named User	£70.00
Production Server	£35,000.00
Internet Connector	£25,000.00
Non-Production Server Annual Subscription	10% of the software cost
Annual Technical Maintenance and Support	20% of the software cost

LICENCE CONFIGURATION NOTES:

+ Annual Technical Support and Maintenance is included as part of the license subscription. Annual Technical Support and Maintenance is charged separately for a perpetual licence.

+ An "Internal Named User" is a specified individual using the Licenced Software on behalf of the Licensee for Licensee's internal business purposes.

+ Active Technical Support and Maintenance (through subscription) also allows the licensee to install the K2 software onto an unlimited number of physical or virtual servers for non-production use only, including Development, Staging, UAT and Test. If the licensee's subscription expires or Technical Support and Maintenance for perpetual licences is not maintained, the licensee may no longer use the K2 software for such non-production use.

+ The fees specified for subscriptions are for a minimum term of one year and are renewable in one year periods thereafter. Subscription fees are paid annually in advance.

+ The licences to K2 software and the associated Technical Support and Maintenance specified herein are governed by the End User License and Technical Support Agreement as included in the K2 software.

MENDIX PLATFORM PRICING FOR G-CLOUD

All Mendix Platform Prices are monthly subscription fees and based on a 12-month agreement period. License subscription prices are per Named User or Portal User per Application. The Mendix Platform is available in the Cloud, Private-Cloud and Hybrid. Optional Modules and Add- ons are charged in addition depending on requirements as specified in the price table below.

Mendix Platform				
Internal Users or	External Users	App Container	# of Containers	Price per Month
10	-	S	*1*	*Free of Charge*
50	500	S	*3*	£ 1,350.00
100	1,000	S	*3*	£ 2,350.00
250	2,500	S	*3*	£ 3,650.00
500	5,000	S	*3*	£ 4,500.00
1,000	10,000	M	*3*	£ 5,350.00
5,000	50,000	L	*3*	£ 7,000.00
Unlimited	Unlimited	L	*3*	£ 10,850.00
Modules - Optional				
Portfolio Application Test Suite				£ 2,100.00
Portfolio Application Performance Monitor				£ 2,100.00
Portfolio Application Quality Monitor				£ 3,500.00
Add-On - Optional				
Real-time backups (perapp)				£ 650.00
Fall-back environment				£ 950.00

Depending on the non-functional requirements per Application, Mendix Cloud resources can be added as per the Mendix Cloud Resource table below.

Mendix Cloud Resources					
App Container	S	M	L	XL	XXL
Mx RAM	1 GB	2 GB	4 GB	8 GB	16 GB
DB CPU	0,5 core	1 core	2 cores	2 cores	4 cores
DB RAM	1 GB	2 GB	4 GB	8 GB	16 GB
DB Storage	5 GB	10 GB	20 GB	40 GB	80 GB
File Storage	5 GB	10 GB	20 GB	40 GB	80 GB
Backup	10 GB	20 GB	40 GB	80 GB	160 GB
Network	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited
Price per month	£ 20.00	£ 40.00	£ 95.00	£ 180.00	£ 415.00

Educational institutions are eligible for a 15% discount on prices above.

Notes:

- An **App** is a complete application build and deployed on the Mendix Platform, containing any number of entities, objects UI's and flows that define the logic.

- A **Named User** is a user, defined in the Mendix Platform to use one specific app running in a production Environment (Developers and Test Users are free).

- An **External User** is a named user on the Mendix Platform, who is **not** an employee of the organization subscribing to Mendix, and **incidentally** uses an application running in a Production Environment. Internal Users as licensed per application can be converted to External Users at a ratio of 1:10 within each individual application. Incidental use means that the user logs in no more than once a week for a maximum of 30 minutes.

- A **Free Edition** application goes dormant after 1.5 hrs. of inactivity. The application automatically resumes when the application is launched again.

- An App has three environments for development, Test and Production.

- An **App Container** is a standardized configuration of resources required to run an App in an environment. An Environment can have multiple App Containers. All Mendix App subscriptions include three (3) small (S) App Containers; Apps above 1,000 Named users include medium (M) App Containers, unlimited user Apps include Large (L) App Containers. The Free Edition includes one small (S) App Container.

- In addition to the default cloud deployment environment(s) that is provided within the Mendix Platform (Mendix Cloud), customers have the ability to run Mendix Platform in their private cloud. The clients private cloud infrastructure is not included in the Mendix pricing.

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UIPATH PLATFORM PRICING FOR G-CLOUD

The table below includes the license prices for the 4 components that are included in the UiPath solution.

Price List		
Product	**Price (EUR) / year**	**License**
Robot, Back Office	8,000	Node-locked
Robot, Front Office	2,200	Authorized user
Studio	3,000	Authorized user
Orchestrator	20,000	Server

MATSSOFT PLATFORM PRICING FOR G-CLOUD

Overview

MATS is a Low-Code development platform that offers a user-configurable build environment for trained users wishing to define and build business applications and solutions. To do so a user would set up a **'Blank Instance'** of MATS in which the application and solution would be built.

Alternatively, there is a range of pre-built MATS solutions covering a wide cross section of common business processes and applications. These **'Out-of-the-Box'**, pre-built MATS solutions can be purchased and used 'as is' or can be re-configured to meet the exact needs of any user.

License pricing

The **'Per User, Per Month'** license charges **include Secure Cloud hosting** with disaster recovery built in as standard; plus support.

Users

A User is defined as a unique person who creates or uses applications to: create, read, update or delete data via mobile or desktop devices on the MATS platform. All users have their own, unique log in credentials.

There are 2 types of users and the frequency and amount of time spent using a MATS application defines what type of user they are i.e. either a Full User or an Application Subscriber

A **'Full User'** uses MATS application(s) as a regular/daily component of their job for purposes outside creating an application without limitation to the frequency of logins or sessions.

An **'Application Subscriber'** is someone who logs into a MATS application occasional, no more than four times a week for a period of time lasting no more than an hour per session to carry out activities outside creating a MATS application.

MATS Essential

License per MATS deployment (i.e. per instance of a MATS application or solution) on standard hosting.

FULL SYSTEM USERS	Per Seat (User) per Month	APPLICATION SUBSCRIBERS	Per Seat (User) per Month
50 – 100	£27.00^S	50 – 100	£4.00^S
101 – 150	£22.00^S	101 – 150	£3.25^S
151 – 200	£20.00^S	151 – 200	£3.00^S

MATS Professional

License for up to 3 MATS deployments (applications) on standard hosting

FULL SYSTEM USERS	Per Seat (User) per Month	APPLICATION SUBSCRIBERS	Per Seat (User) per Month
100 – 200	£49.50^S	100 – 200	£7.50^S
201 – 500	£41.00^M	201 – 500	£6.25^M

MATS Enterprise

License unlimited MATS deployments (applications) with standard hosting.

FULL SYSTEM USERS	Per Seat (User) per Month	APPLICATION SUBSCRIBERS	Per Seat (User) per Month
100 – 200	£74.00^S	100 – 200	£11.00^S
201 – 500	£61.50^M	201 – 500	£9.25^M
501 – 1000	£49.00^M	501 – 1000	£7.25^M
1001 – 5000	£42.00^L	1001 – 5000	£6.25^L
5001 – 1000000	£30.50^L	5001 – 1000000	£4.50^L

COMMENTS

All prices are subject to change periodically. Any change in pricing can be requested in writing from Velocity. Purchases made in the UK are excluded of VAT.

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