THE SCALE FACTORY

RATE CARD_

In our experience, technology buyers are not interested in purchasing code, people, or hours. When they engage with a specialist supplier like The Scale Factory they're looking for us to deliver a specific business outcome.

Where possible we offer our services at a fixed price, determined by the outcome we've agreed upon during our discussions with you.

CONSULTANCY PACKAGES

We can offer Well-Architected review engagements for free.

Targeted AWS reviews on either Security or Cost are priced at £3,900 per AWS workload.

We'll agree a fixed price for other consultancy work.

ENGINEERING WORK

Engineering projects will be delivered on a fixed price basis, with larger projects split into multiple phases.

SUPPORT SERVICES

Developer Support starts at £250 per month per developer, and includes access to one training workshop each month.
Incident Support starts at £3,000 per month per supported workload.
Minimum commitments apply.

TRAINING WORKSHOPS

Training costs £300 per person for a half-day workshop.
Discounts are available for larger teams.

PUBLIC SECTOR DAY RATES_

We know that public sector buyers aren't always able to procure services on a cost per outcome basis. Our indicative per-day prices are listed below for reference..

LEAD CONSULTANCY	RATE
Whole day	up to £2000.00
CONSULTANCY	**RATE**
Whole day	up to £1250.00
ENGINEERING	**RATE**
Whole day	up to £1000.00

Travel time to customer sites outside London zones 1-6 is billable at the above rates, and you'll need to reimburse transport and accommodation costs. Any driven mileage will be billed at HMRC rates.

THE SCALE FACTORY LTD
SECOND FLOOR
72 BOROUGH HIGH STREET
LONDON SE1 1XF_

+44 (0) 20 3095 7609
hello@scalefactory.com
scalefactory.com

Company registered in England and Wales number 06784929
VAT registration number 979 4187 54