

Pricing Document: G-Cloud 11



Introduction

This document sets out the price for Clear Review based on numbers of 'active' employees within the customer's organisation whose records are held within the software. ('Active' employees excludes leavers.)

What is included in the annual price

- The annual price includes all the features of the Clear Review software, hosting, backup, future upgrades and customer support as defined in our Terms and Conditions.
- The minimum price is £2,000 per year
- Data can be extracted from the software by the customer via the built-in Excel reports at no additional cost.
- All prices exclude VAT.

Pricing Table

Active Employees	Price per employee per year
50	£40
100	£34
150	£30
200	£28
300	£26
400	£23
500	£20
750	£18
1,000	£15
1,500	£12
2,000	£11
2,500	£10
3,000	£9
4,000	£8
5,000	£7
10,000+	£6

Implementation

Implementation is free of charge except for the **Optional Additional Services** specified below. Our **free implementation service** includes:

- One Administration Training session for your HR team on how to administer, configure and maintain the system.
- Setup of your system, importing your initial user data and supporting you in preparing an ongoing data integration report from your HR system.
- Providing you with videos, long form resources, PowerPoint decks with speaker notes which you can use as a basis for your internal workshops / training. (Note that because Clear Review is so simple to use, you do not need to train your employees in how to use it. You can therefore focus your briefings / training on the principles and skills of effective year-round performance management, with reference to the Clear Review system).
- Providing you with a 12 month communication plan and template materials to help you to embed the new processes and support the adoption of a continuous performance management culture within your organisation.

Optional Additional Services

Service	Description	Price (excl. VAT)
Single sign-on setup	Where the customer wishes to use single sign-on via SAML for user authentication, we charge a one-off setup fee	£2,500 one-off
Additional administration training	Additional Administration Training sessions over and above the initial free session are chargeable	£495 per session
Staff training and communication	We can run briefing / training sessions for your staff and we can design bespoke communication materials to support the adoption of your new performance management processes and our software	£850 per day

User Journeys - Scenarios

The most common scenario of how we engage with prospective customers, is to begin with a free trial for up to 20 users for two months. Depending on variables such the size of organisation or level of senior support the next step is either to sign off on the contract and set about a full rollout based on the above pricing; or to engage in a 'paid pilot' where we agree a scope of perhaps 6 months where we roll-out to a subset of an organisation with pro rata pricing. The drivers of the paid pilot model are to gather learnings and best-practise in order to optimise a full roll-out of the service.