

# 1 Cost Summary

## 1.1 Rate Card & Payment Schedule

Our standard rate card for individual consultancy is listed below for transparency

Resource/Position	Cost Per Day (Ex VAT)
Tier 1 Support blended rate	Available upon request
Tier 2 Support blended rate	Available upon request
Tier 3 Support blended rate	Available upon request
SharePoint/Web Consultant	Available upon request
SharePoint Consultant/Web (MCITP, MCSE)	Available upon request
Senior SharePoint/Web Consultant (MVP)	Available upon request
Principal SharePoint/Web Consultant/Solutions Architect (MCM)	Available upon request
SQL Engineer (MCSD, MCSE)	Available upon request
Senior SQL Engineer (MVP)	Available upon request
Principal SQL Engineer (MCM)	Available upon request
Business Analyst/Tester	Available upon request
Senior Business Analyst	Available upon request
Project Manager	Available upon request
Senior Project Manager	Available upon request
Principal Project Manager	Available upon request

## 2 ANNEX A – About Sundown Solutions (Business Rigour)

### 2.1 Company Details

Sundown Solutions are a Microsoft Gold Partner specialising in Business Productivity Solutions that build on Microsoft SharePoint, Office 365 and associated web technologies. With a host of development capabilities in .Net, iOS, Dynamics CRM and eCommerce, we are a market leading software provider as well as a security focused market leader in web technologies.

Sundown Solutions have worked at the highest levels in the SharePoint and Cloud sphere for the last decade. We have worked with some of the world's best and brightest organisations, including four years for Microsoft directly.

We offer the highest level of technical ability available in the SharePoint and O365 market place with our world-class team that includes Microsoft Certified Masters, Microsoft MVPs and Microsoft Certified Solutions Masters.

Below is the current company profile and information for your records

<b>Company Name</b>	Sundown Solutions Ltd	
<b>Company Address</b>	Moorside House, Altham, Accrington, Lancs BB5 5TZ	
<b>Company Website</b>	<a href="http://www.sundownsolutions.co.uk">http://www.sundownsolutions.co.uk</a>	
<b>Company Number</b>	6988701	
<b>VAT Number</b>	976 9207 67	
<b>Years Trading</b>	10	
<b>Microsoft Gold Partner ID</b>	1819683	
<b>Frameworks</b>	Digital Outcomes and Specialists 2, G-Cloud 9 (Application pending)	
<b>Insurance policies</b>	<b>Public and Products Liability:</b>	£2,000,000
	<b>Employers Liability:</b>	£10,000,000
	<b>Professional Indemnity:</b>	£2,000,000
<b>Bank Name</b>	Available upon request	
<b>Branch Address</b>	Available upon request	
<b>Payment Method</b>	Available upon request	
<b>Account Number</b>	Available upon request	
<b>Sort Code</b>	Available upon request	
<b>DUNS Number</b>	Available upon request	
<b>Standard Payment Terms</b>	Available upon request	

## 2.2 Key Personal

Although Sundown solutions have many employees the following people represent the company board and can be approached/contacted at any time.

### 2.2.1 Heath Groves, MCM, Managing Director

Heath has a wealth of expertise in IT and is highly regarded as one of the world's leading Microsoft professionals, working for both Microsoft directly and through his own business, Sundown Solutions.

His qualifications include Microsoft Certified Master: SharePoint (MCM/MCSM) - High end SharePoint 2013 Solutions Architect/Developer and 14 year MCT equally proficient with both front and backend development.

His experience has covered the whole breadth of the SharePoint product stack, from front end consulting, configuration and solution creation through to the highly customized and bespoke development (including deployment, scripting and engineering).

### 2.2.2 Chris Webb, MCM, Director of US operations

Chris is an expert in SharePoint holds the MCM, MCSM SharePoint, & MCT and a Principal SharePoint architect based out of the Dallas Fort Worth area. He has experience of working directly for Microsoft, as well as Lockheed Martin and other US federal contracting firms. For the past 5 years, he has focused on high security environments and integration with external business systems, primarily government and hospital systems.

With exposure to all elements of SharePoint, from systems architecture to troubleshooting to development, Chris is a premier SharePoint resource. He also volunteers to teach and help build computer science programs in high schools across the US.

### 2.2.3 Steve Dixon, Chief Technology Officer

Steve has 30 years' experience in IT, working in some of the world's largest infrastructure projects. These include Microsoft as the key SQL support escalation engineer for Office365 (cloud services) and DWP Windows XP SP2 OS Refresh rebuilding 150,000 workstations remotely with Zero Touch Deployment as the Technical Lead.

He was also Technical Lead on the NHS Hector (Health Emergency Care through Telematics Operational Resources) to put a "Virtual Doctor" in the back of an Ambulance.

He has in depth working knowledge of all SQL components in large scale technical environments (100,000 users+), for both private and public sector clients including a large proportion of FTSE 100 companies.

## 2.3 Customer Testimonials & References

Specific references can be provided upon request for specific projects but we have a collection of customers happy to be contacted directly out of context to provide references for any of our work.

Organisation/Customer	Project/Product	Contact Details
<b>GMCSU (Shared Service)</b>	Various large scale SharePoint migrations	Available upon request
<b>GMCSU (Shared Service)</b>	24/7 Service Desk	Available upon request
<b>Manchester City Council</b>	BedStateTracker.co.uk	Available upon request
<b>HMR CCG</b>	Company Intranet	Available upon request
<b>HMR CCG</b>	Company Extranet	Available upon request
<b>Yourhousing Group</b>	Various SharePoint projects including installation and customised app creation	Available upon request
<b>College of Policing</b>	Large scale, highly secure EDRMS project	Available upon request
<b>South Yorks and Humberside Police</b>	Development Operations and CSOM roll out + training	Available upon request