Sollis Clarity Pricing Document

Please see our G-Cloud service definition for a full description of each module.

Module	**Initial Implementation Fee** (£'000s)	**Annual subscription** (pence per head of population)	**Comments**
Core Modules (You must purchase at least one of these)			
Population Health Management and Risk Stratification (PHM)	Typically between 10 – 12	20	Includes JHU ACG® licences, Sollis software and supporting services, and SUS and GP data validation and processing. Price excludes any SUS data provision fees levied by Data Services for Commissioners Regional Offices (DSCRO). Price excludes GP data extraction and provision fees. These are provided by Sollis to support PHM, but price depends upon the number and type of GP practice systems involved. Volume discount available for populations over 1 million.
Acute Provider Costing and Grouping (APC)	Dependent upon local cost complexity. Range between 7.5 and 40.	2	Includes SUS / SUS+ management, the advanced costing engine and KPI manager. Price excludes any SUS data provision fees levied by DSCRO.

Optional Modules			
Advanced Costing Engine	Dependent upon local cost complexity. Range between 7.5 and 40.	2	Available as an additional module to PHM. Improves population care costing through the addition of flexible local care contracting arrangements. Includes advanced pricing and grouping software, support for a blend of contracting models, multiple operational reports and basic management reporting. Key Performance Indicator (KPI) manager. Excludes consultancy for local cost set up as this depends upon local arrangements.
Provider Performance Reporting (requires Advanced Costing Engine)	3	2	Requires APC or the Advanced Costing Engine (optional module to PHM). Includes advanced pre-built MIS reports, and flexible reporting cubes.
Local Immersive Dashboard Builder	2	1	Available as an additional module to PHM and APC. Includes basic training and support of local analysts. Additional coaching is available for an additional fee.
GP Data Extraction	Between £15 – £60 per extract per practice, depending upon local mix.		Available as an additional module to APC, supplied with PHM. Includes extracting primary health care data from a variety of GP practice system ready for importing.
Additional Data: Community	5	5	Available as an additional module to PHM and APC. Includes project management, training and local tailoring.

			Implementation charges may vary, depending upon local project management capability and provider readiness.
Additional Data: Mental Health	5	4	Available as an additional module to PHM and APC. Includes project management, training and local tailoring. Implementation charges may vary, depending upon local project management capability and provider readiness.
Additional Data: Social Care	5	4	Available as an additional module to PHM. Includes project management, training and local tailoring. Implementation charges may vary, depending upon local project management capability and provider readiness.
Additional Data: Ambulance	5	3	Available as an additional module to PHM. Includes project management, training and local tailoring. Implementation charges may vary, depending upon local project management capability and provider readiness.
Historic Data Extraction Services	Depends upon range and periods to be supported. Typical charges between 10 and 30.	N/A	

Combined Package			
Comprehensive Population Health & Care Analytics & Management	32 Plus 7.5 – 40 for optional advanced costing engine depending upon complexity of local rules.	35 Plus 2 if optional advanced costing engine required.	Combines GP, acute, community, mental health, ambulance, deprivation and social care data, with full PHM capabilities, the dashboard builder and KPI Manager, to provide comprehensive Population health and care management and analytics. Can be extended further with additional data sets as required, and additional local analytics. May optionally include the advanced costing engine if required. Provides comprehensive place-based support at the organisational scale required (e.g. Sustainability and Transformation Partnership (STP), Integrated Care System (ICS), CCG, or Primary Care Home (PCH)). Price excludes any SUS or other data provision fees levied by DSCROs. Price excludes GP data extraction and provision fees. These are provided by Sollis to support PHM, but price depends upon the number and type of GP practice systems involved. See GP data extraction fees above.
Professional Services			
Contract Support Services	Dependent on length and complexity of consultancy service. See SFIA.		Professional services support for the implementation of local contract definitions in the APC or advanced costing engine module.

		May include system tailoring, support for what-if analyses, and support for 'shadow' contracts to assess risk share in new contract models.
Local System Tailoring	Dependent on length and complexity of consultancy service. Typically £5,000-£20,000. See SFIA.	Support with the local tailoring and adjustment of any Sollis Clarity solution. Designed to ensure that the system reflects the need of the local population, managers, clinicians and patients.
Health Analytics	Dependent on length and complexity of consultancy service. See SFIA.	Professional services support for service redesign and transformation (new care models). Includes population health analytics. Support for programme design, programme operation and programme evaluation. Provider performance management.
Coaching and Training	Dependent on number of days required. See SFIA.	One-to-one coaching, mentoring or additional training courses relating to any part of the solutions set.
Dashboard Build Services (including KPI tailoring)	Dependent on number and complexity of dashboards. Typically £3,000-£10,000. See SFIA.	Creation of bespoke immersive dashboards and KPI analyses to meet local needs and requirements. Professional services making use of the Immersive Dashboard builder and KPI Manager components.
Bespoke Development Services	Dependent on scale and complexity of requirement. See SFIA.	Professional software development services, creating new bespoke capabilities for an individual customer as an add-on to a core module. Includes a range of project management, requirements capture and analysis, design, development, and testing. This includes support for additional data sources, e.g. integrated data services.

'Snapshot' Local Population Health Analysis (also available as a Trial service)	Typically 10 –40	5 (contract length limited to four months)	Includes PHM for four months, dashboard builder, plus call off health and care analytics consultancy service to provide deep insights into the local population and pattern of care provision.

Hosting	**Initial Implementation Fee** (£'000s)	**Annual subscription** (£'000s)	
Hosting with Sollis' preferred hosting partner	2	TBA (dependent on population size).	This cost includes hosting with Sollis' preferred hosting partner. Customers are free to identify their own hosting partner, which may attract a different charge. Sollis can advise on technical requirements.

All fees above **exclude** VAT which will be applied at the prevailing rate if applicable.