Pricing Document

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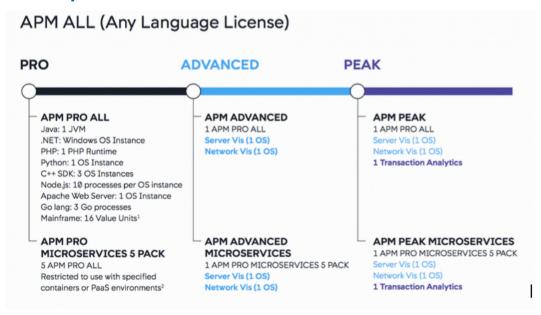
1. Pricing

Atos as a Titan partner offers significant discounts on resale of AppDynamics subscriptions and services. List pricing below, please contact us for more detail. A full managed service will be released in the second half of 2019.

1.1 Subscriptions

APM ALL (Any Language License)

PRO   **ADVANCED**   **PEAK**

APM PRO ALL
Java: 1 JVM
.NET: Windows OS Instance
PHP: 1 PHP Runtime
Python: 1 OS Instance
C++ SDK: 3 OS Instances
Node.js: 10 processes per OS instance
Apache Web Server: 1 OS Instance
Go lang: 3 Go processes
Mainframe: 16 Value Units[1]

APM ADVANCED
1 APM PRO ALL
Server Vis (1 OS)
Network Vis (1 OS)

APM PEAK
1 APM PRO ALL
Server Vis (1 OS)
Network Vis (1 OS)
1 Transaction Analytics

APM PRO MICROSERVICES 5 PACK
5 APM PRO ALL
Restricted to use with specified containers or PaaS environments[2]

APM ADVANCED MICROSERVICES
1 APM PRO MICROSERVICES 5 PACK
Server Vis (1 OS)
Network Vis (1 OS)

APM PEAK MICROSERVICES
1 APM PRO MICROSERVICES 5 PACK
Server Vis (1 OS)
Network Vis (1 OS)
1 Transaction Analytics

	Production			Test & Dev		
	Subscription (SaaS and On-Premise deployment)		Perpetual (On-premise only)	Subscription (SaaS and On-Premise deployment)		Perpetual (On-premise only)
	1 year	3 years		1 year	3 years	
Application Performance Monitoring*						
AppDynamics Peak Edition™	£5,900	£13,500	£15,950	£2,950	£6,750	£7,975
AppDynamics Advanced Edition™	£4,580	£10,520	£12,300	£2,290	£5,260	£6,150
AppDynamics Pro Edition™	£3,480	£8,000	£9,400	£1,740	£4,000	£4,700

1.2 Services

Service Packages - Opportunities < $250K TCV					
Package Name	Deal Size TCV Guideline (USD)	Project Objectives	Consulting Project Days[1]	Premium University (Named Users)	List Price[2]
Tactical Visibility Projects					
Rapid Start SaaS	<$100K	• 1 Application[4] • Core APM • Visiblity Use Case ONLY	5 Days	1	£9,560
Rapid Start SaaS Plus	$75K - $ 150K	• 2 Applications[4] • Core APM • Visiblity Use Case ONLY	10 Days	2	£20,500
REV Projects					
Standard Foundation SaaS	$150K - $250K	• 1 Application[4] • Technical Planning Workshop • Value or BiQ Configuration[5] (Example MTTR or User Journey)	10 Days	3	£27,990
Standard Foundation On Premises[3]	$150K - $250K	• 1 Application[4] • Technical Planning Workshop • Value or BiQ Configuration[5] (Example MTTR or User Journey)	15 Days	3	£39,720
Standard Sprint	Add On Package to Standard Foundation	• Complete additional Application(s) or Use Case(s)	10 Days	2	£20,500

[1] Project Management included on all packages, Standard Foundation SaaS & On Premises also include an Architect-led workshop

[2] Services packages are time and materials prepaid; they include travel expenses

[3] On Premises installation for one Customer environment included

[4] Application configuration assumes up to three tiers/services in one Customer environment

[5] Customer can select configuration of a second Application or other use case if preferred

Atos Certified AppDynamics consultants

All Atos AppDynamics implementation consultants are onboarded using the same processes and tools as AppDynamics employed consultants. Once certified each Atos consultant joins the AppDynamics professional services subcontract stream. During this period Atos consultants work as subcontractors for AppDynamics on live customer projects. This three-month full-time process not only assures the quality of delivery resources with real project experience but also gives access to all AppDynamics delivery best practise and processes.

Atos certified AppDynamics consultants have been delivering successful projects to UK public sector customers for the past two years. Please see rate card below which are subject to the terms of the Atos AppDynamics SFIA Rate card available on the GCloud 11 portal.

GC11	SFIA Levels	Strategy & Architecture	Business Change	Solution development & Implementation	Service management	Procurement & management support	Client interface
Price	1. Follow	N/a	N/a	N/a	N/a	N/a	N/a
	2. Assist	N/a	N/a	N/a	N/a	N/a	N/a
	3. Apply	N/a	N/a	N/a	N/a	N/a	N/a
	4. Enable	£1,241	£1,241	£1,241	£1,241	£1,241	£1,241
	5. Ensure/ Advise	£1,384	£1,384	£1,384	£1,384	£1,384	£1,384
	6. Initiate/ Influence	£1,607	£1,607	£1,607	£1,607	£1,607	£1,607
	7. Set Strategy/Inspire	£1,696	£1,696	£1,696	£1,696	£1,696	£1,696

About Engage ESM

Engage ESM is an Atos company and Gold Services partner for ServiceNow globally; providing design, implementation, and support services to clients worldwide. Engage ESM is a leader in the enterprise-service management sector, which includes IT, Customer Service, Security, and HR. Engage ESM helps organizations of all sizes to improve their operational performance and extend the value of existing investments in Cisco

AppDynamics ServiceNow.