### Service definition G-Cloud 11



askmyGP is the complete workflow solution for general practice and through its network version, the linked health economy.

It embodies change to a demand-led system enabled by technology rather than a technology bolt-on to a traditional supply-led ethos.

The software architecture is a two-sided portal, secure both for patients and NHS staff over HSCN, allowing appropriate digital communication channels within the normal clinical work of GPs.

The principles are simplicity of design, ease of use, rapid flow, elimination of rework and support for continuous improvement.

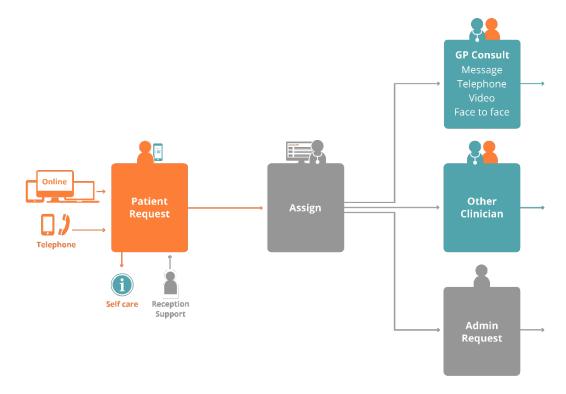
# How it works for the patient:



# Try the demo at <a href="https://demo.askmygp.uk">https://demo.askmygp.uk</a>

This allows you to create an account and submit a request in exactly the same way as a real patient. You are warned that no medical help is offered.

### How it works within the practice:



The diagram illustrates the total flow model where all demand, online (around 70%) and telephone goes through the same system, equitable for all patients, and most efficient for GPs.

"Assign" is one click, usually by a senior receptionist, and the GP or other clinician will then decide how to consult the patient.

Evidence shows the average is 30% by message, 40% by telephone and 30% resolved by face to face consultation.

The question for practices: "How do we reach the new happier state?

# **Pathfinder Diagnostic**

The goal is to understand the practice system, the problem to be solved and assess readiness to change, using a suite of online analytics and resources with a comprehensive report to partners.

- · We create a complete picture of your operations
- We involve all staff through our online surveys, just 4 questions

- You'll understand your demand, capacity, service and efficiency through our online GP Navigator suite.
- We distil your views, and show how things could be different.
- We report back to your partners, and you keep all the results to play with.
- The goal is consensus on change, and if you reach it, you've done the hardest part, and the first stage of Transform.

### **Transform**



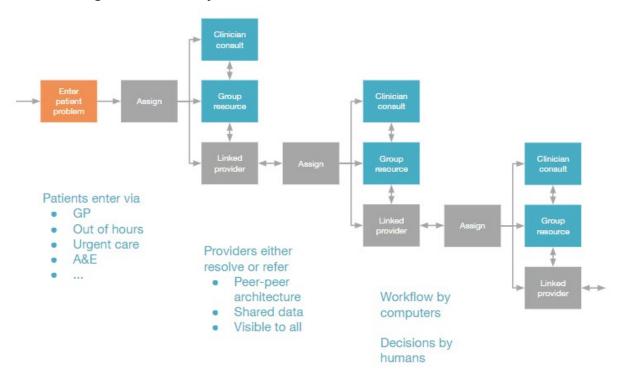
- The programme is aimed at practices who want to make a step change in performance
- They will become demand led in their thinking and operation
- They maximise use of askmyGP online consultations as each saves 2 minutes of GP time vs telephone consulting, 4 minutes on average compared with face to face.
- They improve continuously, supported by the method and resources proven in over 200 practices by GP Access and its askmyGP product family.
- The 12 week change programme is in 5 stages
  - Consensus, week 1
  - o Preparation, weeks 2
  - Launch, week 3
  - Adapt, weeks 4 11
  - o Waypoint, week 12

- A personal Training Partner works with the practice throughout, guiding the process and dealing with all questions arising, meeting the whole team at points in the programme.
- The evidence base, case studies and further information can be found on the website https://askmyGP.uk/home

Support continues for the full year, including askmyGP and all Improve features from the table below. In subsequent years, no change programme is needed but support for continuous improvement is provided through our Improve packages.

### **Networked Providers**

As shown below, providers can be linked to enable workflow of patient requests so that requests can be resolved at the right level, eliminating waste, delay and rework.



## Ongoing software, support and continuous improvement

See below for the options and features table Pricing is shown for annual or monthly subscriptions.

# **Improve Options and Features**

## **Improve Pro**

Maximise savings with time saving features for GPs and all practice staff. Integrated Isabel symptom checker and video consulting help GP clinical practice, while online face to face booking for triaged patients saves reception time. Interactive analytics through Tableau empower all users to improve performance.

# **Improve for Networks**

Managing the flow of patient requests seamlessly between member organisations means they can share resources simply and fairly, understand demand and capacity and respond as fast as a single practice. All Pro features apply, and more.

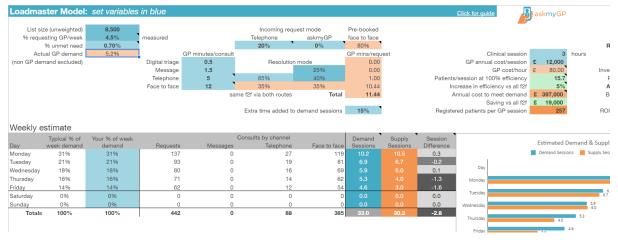
Primary Care Networks find they can take full advantage not only for their members, but as a whole body, without management costs sapping energy and time from what should be better patient service.

At local and regional health economy levels, seeking advice between linked providers is seamless and in real time, enabling precisely the right help to be given to each patient, avoiding the delay and rework resulting from inappropriate referrals.

The full range of providers can now be linked, including general practice, primary care networks, acute hospitals for both outpatient specialties and A&E, out of hours and community services.

Feature	Improve Pro	Improve for Networks			
Annual plan, per patient	79p	97p			
Monthly plan, per patient	7p	9p			
Patient portal for new requests and history	У	У			
Proxy access for parents and carers	у	у			
Staff portal to manage all workflow	у	У			
Demand, capacity and rota planner	у	У			
Integrated real time reporting with Tableau	у	у			
Email, chat and telephone support	у	у			
NHS Spine lookup	у	у			
Patient identity management	у	у			
Isabel symptom checker	у	у			
Video consulting	у	у			
Online appointment booking for patients	у	у			
New patient online registration	у	у			
Multi-provider network management		у			
Workflow between linked providers		у			
Inter-professional referrals		у			
Network capacity and demand		у			
Network reporting & analytics		у			
Network implementation support		у			

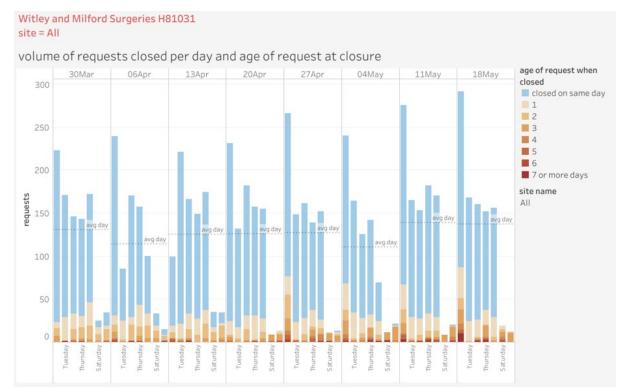
**Example** Loadmaster Demand & Capacity planner – all blue cell variables are set by the practice to test models and scenarios.

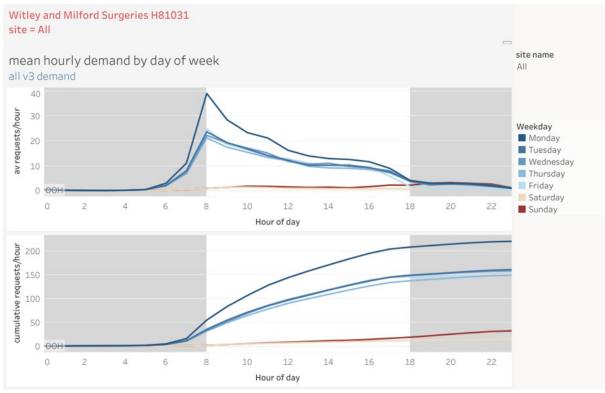


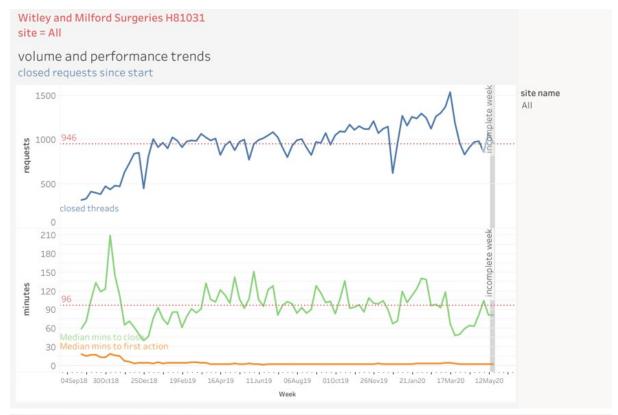
**Example** monthly reporting pack

See below an example of the monthly charts produced for each practice. (some removed for confidentiality. Others are live in app). The practice concerned is Witley & Milford, used with permission alongside the case study video on <a href="https://askmygp.uk/dave">https://askmygp.uk/dave</a>. Some slides show other practices for comparison, including weekly patient volumes, response times and patient feedback.



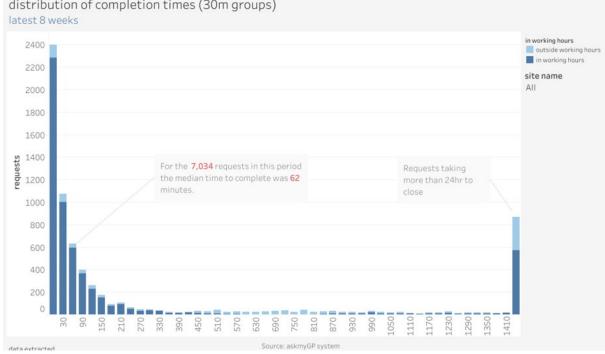


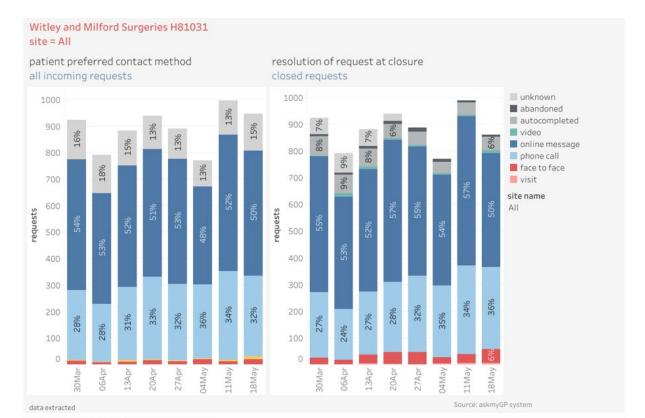




#### Witley and Milford Surgeries H81031 site = All

#### distribution of completion times (30m groups)

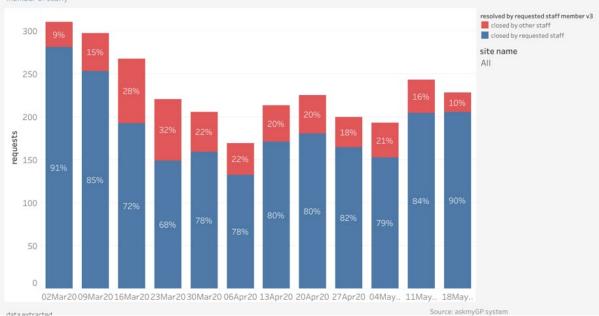




# Witley and Milford Surgeries H81031 site = All

#### continuity: did patients get the staff they requested?

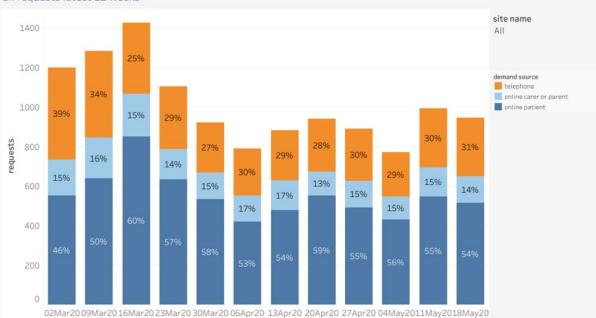
Based on requests where patients chose a named member of staff (the majority of patients didn't want to request a specific member of staff)



# Witley and Milford Surgeries H81031 site = All

#### source of demand

all requests latest 12 weeks

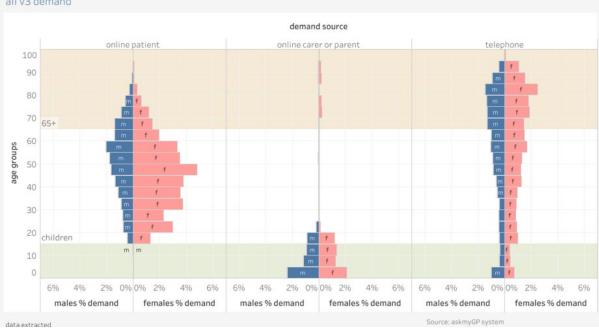


Source: askmyGP system

Witley and Milford Surgeries H81031 site = All

#### demographics of demand

all v3 demand



#### Witley and Milford Surgeries H81031 site = All patient feedback totals Overall fft responses askmyGP fee.. is the new system 100 Better 50 Same Worse 100 50 FFT response 0 Extremely Likely Likely Neither likely nor unlikely Unlikely Extremely unlikely Don't know patient feedback trends ■ Very good % saying better Good Neither good nor poor 95% % top FFT score v2 85% 80% Sep., Oct., Nov., Dec., Jan., Feb., Mar., Apr., Ma., Jun., Jul., Aug., Sep., Oct., Nov., Dec., Jan., Feb., Mar., Apr., Ma.

Source: askmyGP system, patient feedback questions

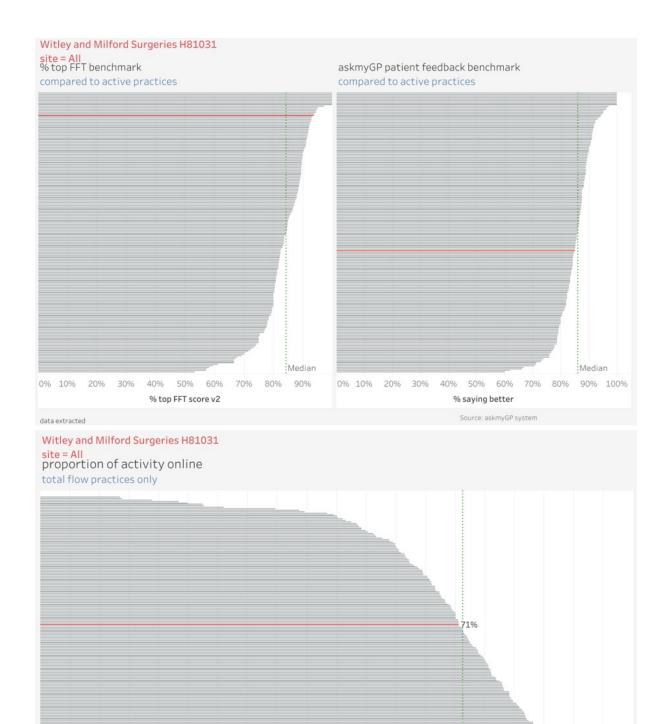
### Witley and Milford Surgeries H81031

data extracted

site = All monthly friends and family test responses

latest month may be incomplete

FFT response	Month of Time												
	May19	Jun19	Jul19	Aug19	Sep19	Oct19	Nov19	Dec19	Jan20	Feb20	Mar20	Apr20	May20
Extremely Likely	68	69	73	51	36	58	61	60	76	91	131		
Likely	6	1	3	5	8	3	5	12	2	5	6		
Neither likely nor unlikely	1		2	2	2	1		3	2		3		
Unlikely									2	1			
Extremely unlikely	3			2		1							
Don't know		2					2						
Very good												112	58
Good												4	5
Neither good nor poor												2	



Median

Source: askmyGP system