



**G-CLOUD 10 PRICING**  
*Software Development &  
Support*  
*May 2019*



# PRICING

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Publicis.Sapient's pricing for this service is structured-based and as per the SFIA rate card below. Our rates for Government clients have been carefully set to ensure value for money. Potential clients of Publicis.Sapient are as always welcome to discuss their organisational needs, enabling us to offer a custom mix of services that ensure the most economically advantageous approach, including the following arrangements:

- Time and material
- Fixed-price fixed-time
- Long term retainers
- Shared risk and reward
- Open-book accounting

For more information on these arrangements, please contact us on [gcloud@sapient.com](mailto:gcloud@sapient.com).



# Sapient SFIA rate card

Using the below SFIA rates we will work with you to ensure the structure of the team and contract that will be most advantageous and drive the greatest value for you.

	Strategy and architecture	Business change	Solution development and implementation	Service management	Procurement and management support	Client interface	Quality Assurance Analyst	Project & Programme Management
1. Follow			£480	£480			£480	
2. Assist			£640	£640			£640	
3. Apply			£680	£680			£680	£640
4. Enable	£760	£760	£760	£760	£760	£760	£760	£760
5. Ensure or advise	£880	£880	£880	£880	£880	£880	£880	£880
6. Initiate or influence	£1,120	£1,120	£1,120	£1,120	£1,120	£1,120	£1,120	£1,120
7. Set Strategy or inspire	£1,320	£1,320	£1,320	£1,320	£1,320	£1,320	£1,320	£1,320



Contact Details:  
Manpreet Brar  
Eden House  
8 Spital Square  
London E1 6DU

gcloud@sapient.com  
+44 (0)207 786 4500

<https://publicis.sapient.com>

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to the physical world through strategy, technology and  
business consulting.