

# **Condeco Corporate Overview**





### **About Us**

We are the pioneering market leader in scalable, cloud-based meeting room scheduling and workspace reservation solutions that help some of the biggest brands across the globe get more out of their space.

#### **Condeco solution**

Our integrated product suite works to improve productivity and space efficiency for leading organizations around the world.

### **Condeco purpose**

We help the world's leading brands unleash the full potential of their workspace by creating a better reservation experience.

#### **Condeco Team**

12 450+ global offices employees worldwide

across North America, Europe, Middle East and Asia-Pacific.

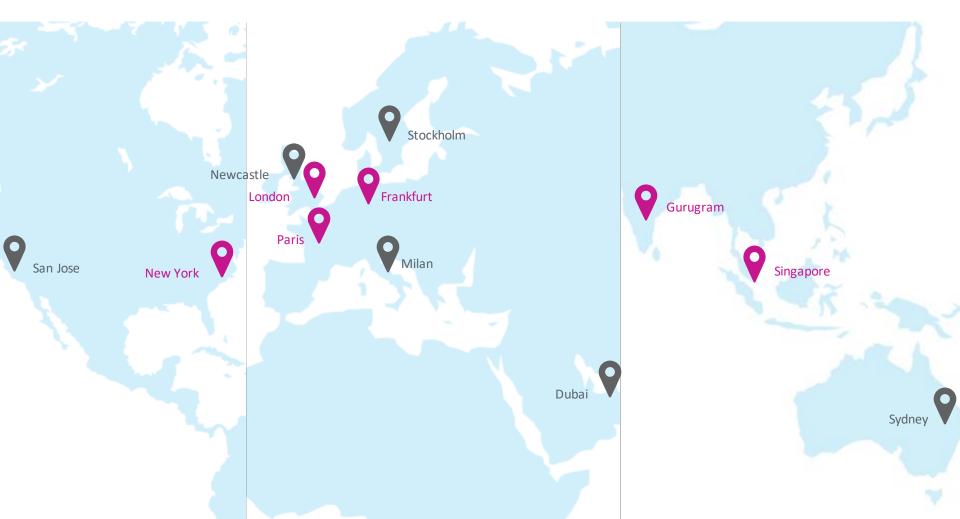
#### **Condeco customers**

Tried and trusted by global brands

1000+ 30 countries



# **Global Presence**





## Company History and Milestones

Condeco was established in 2005 addressing a growing need for companies to better manage meeting rooms.

2005

Condeco launched to UK market 2010

Condeco launched in the U.S.

2013

Expansion in APAC France, Germany and U.S. West coast.

2015

**Switch to SaaS** only Subscription licensing

2017

Azure-based device management platform



HaaS - Hardware as a Service offering

Acquisition of Nexxt Solutions in Germany

2008

Introduction of Condeco digital signage



2011

India development center opened

2014

UK and U.S. data centers

2016

Series A funding Highland Capital Europe taking minority stake for \$30m

Acquisition of  $MyVRM\ in\ US$ 

2018

Switch to Azure PaaS software

Cloud only software deployments from June 18



## Why Condeco?



#### **Established**

10+ years experience in workspace delivery & global deployment.



### **Global Presence**

Each solution is fully scalable, enabling companies to use one workspace management tool, globally.



#### Investment in R&D

Largest investment in workspace scheduling - driving Innovation and staying ahead of the competition.



### **Customer-Centric**

Dedicated Customer Success team and 95% customer retention.



### 24/7 Global Support

24/7 global support available in 7 languages from a dedicated global team.



### Best in Class Technology

Developed on a World class MS Azure platform. A truly global, multi-time zone solution.



## Tried and trusted by over 1000 global customers

#### Consumer



**DIAGEO** 





ĽORÉAL





Johnson-Johnson







Energy/Utilities













Financial Services

BARCLAYS





X¥ RBS

DISC@VER









Industrials

**SIEMENS** 

RioTinto







national**grid** 





Professional Services

Deloitte.









McKinsey&Company



Tech/Telecom

te. AtoS











Media

















Healthcare / Pharmaceutical















# Integrated workplace technology













### Connecting workspaces globally in



### **Market Trends**

### Solving Workplace Challenges:

**Condeco Solution** 

**Increasing productivity** 

Enable flexible and activity based working

Workplace efficiency by utilizing technology

Talent attraction and retention

40% of business leaders report an increase in video meetings in the last year.

By 2020 flexible working will be the main way of working for 70% of organizations.

"Taking advantage of new technology to use space more effectively" One of the top five priorities for business leaders.

68% of employees place increasing importance on the look and feel of their workplaces.





# Solve your workspace challenges

Our products can transform your workspace



Our suite of connected tools integrates meeting room software, desk booking software and elegant, easy-to-use touch screens.





## Meeting Room Booking Software

Condeco Meeting Room Booking Software helps to maximize meeting room space, reduce administration time and introduce smarter booking processes into the workplace.



Effortlessly manage reservations and services in one tool



Delight your visitors with a smoother welcome process



Manage your meetings from your existing Outlook calendar



Seamlessly integrate video meetings for better communication

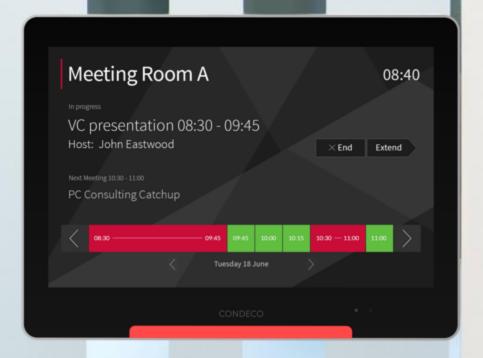


Offer mobile functionality for on-the-go booking management



Get clear insight into workspace usage and utilization







# **Meeting Room Screens**

With Condeco's beautifully designed touch screens outside your meeting rooms everyone can clearly see if a room is free or booked



### **Meeting Room Screens**

Condeco Room Screens are the perfect addition to your meeting spaces.



Optimize your meeting space and quickly cancel no-shows



Report on room usage for more informed decisions



See availability from afar with LED status lights



Manage and monitor your screens in the Cloud



Walk up and book instantly, with easy RFID check-in and check-out



Sleek design for the modern workplace





## **Condeco Wayfinder**

The Condeco Wayfinder displays easy-to-read meeting information and provides directions to visitors and meeting attendees.



Make it easy for attendees to find their way to the room by showing meeting details and directions on any screen.

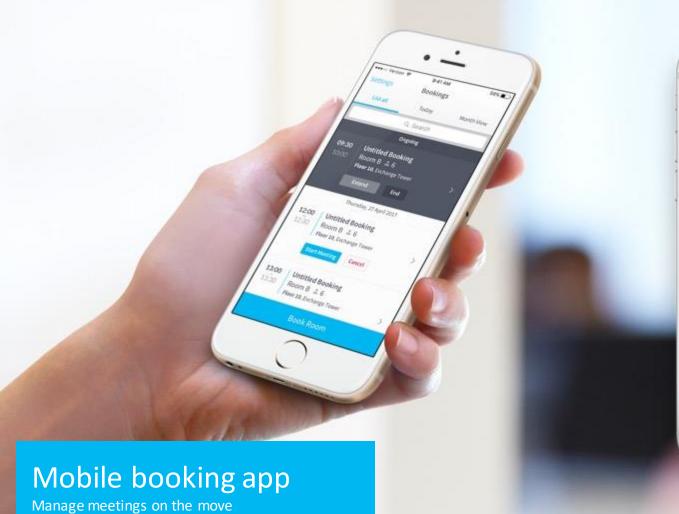


Provide a central view of room availability helping people quickly find their way to a free meeting room.



The display can be set up in several ways, run on any large format screen and themed to match your brand.







iOS and Android





## **Desk Booking Software**

Maximize your resources, increase the efficiency of your workspace and enable flexibility for your workforce, no matter the size of your office, or how many employees you have.



Enable agile working for everyone



Go mobile to find and book workspace on the go



Get a better picture of space usage and enable data-driven design



Enhance your workspace experience with digital desk screens



Improve workplace satisfaction by giving employees more freedom



Increase workspace efficiency and make better use of space





## **Desk Booking Screens**

Enhance with Desk Screens



Show desk occupancy status with LED light bar



Versatile mounting options to suit your workplace design



Easily free up unused desk space



Smart technology that's easy to use for everyone



Simple touch in and out with RFID access cards



Insights help you optimize your workspace





## **Desk Booking Kiosk**

Enhance with Desk Booking Kiosk



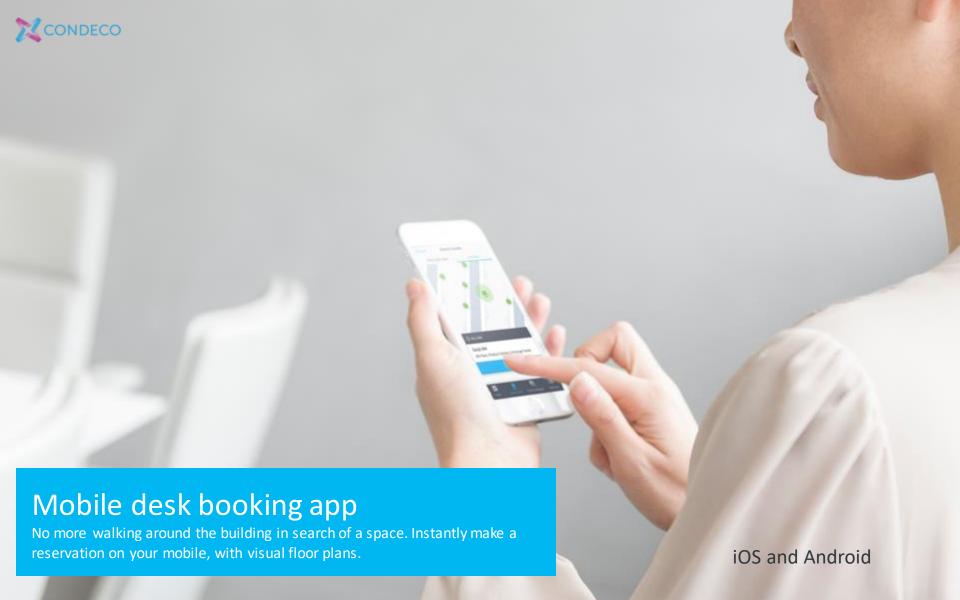
With Find a Colleague, you can easily locate your co-workers in the building



The touch screen kiosk makes it easy to find available desks on a floor plan, manage bookings, check in, or find colleagues

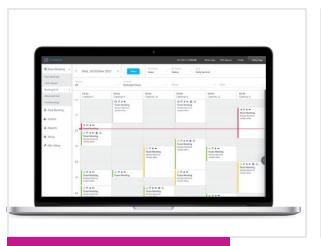


Through a built-in card reader, users can easily identify themselves with their standard RFID access card just by tapping their card

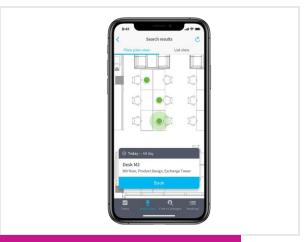




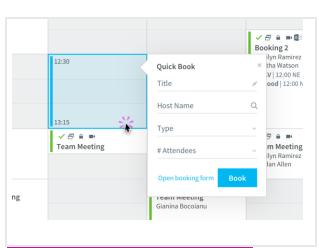
# Coming soon



Standard booking grid updates



Updated mobile desk booking app

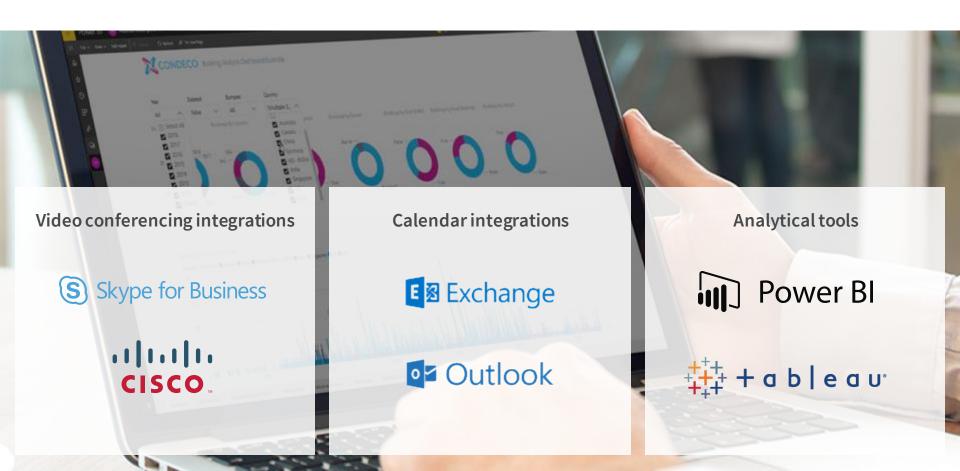


'Quick Book' from the Booking Grid



## Condeco integrations

Manage your workplace in one single integrated tool.







# **CONDECO CLOUD**

A software subscription powered by Microsoft Azure.



## **Cloud Security**

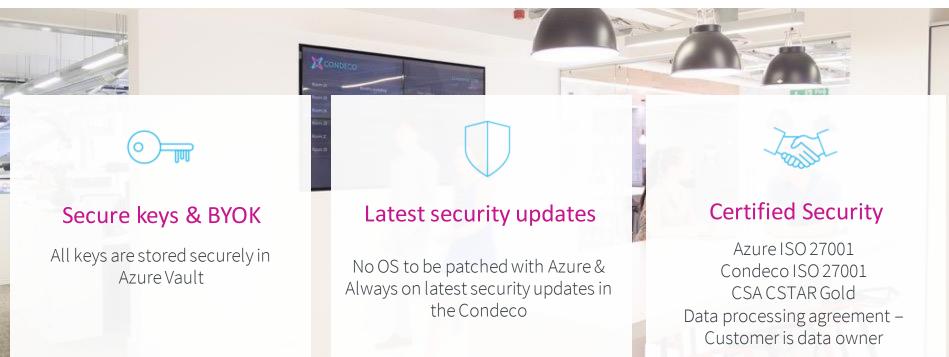














# Cloud Platform Features & Benefits



### Secure keys

All keys are stored securely in Azure Vault.



### Increased reliability

Azure stores the application and data over a larger surface which increases the reliability of the service as a whole.



### Geo redundancy

Data is backed up automatically by Azure so that your data is safe should a disaster happen.



### Auto scaling

At peak times, we are able to instantly add more resources so that the application continues to run smoothly even though load is increased.



### Auto updates

Clients can opt-in to scheduled updates, so that they can be confident they always have the latest fixes and features.



### Integrations

Our new integrations, such as Office365 Sync and Skype for Business, are only available on Condeco Cloud.



### Advanced alerts

Live monitoring allows us to react to an issue before a client raises it.



#### Faster network

Microsoft Azure is underpinned by one of the largest multiterabit global networks.



# Cloud is key to our Roadmap



#### **Biometrics**

Facial recognition on devices enabling more seamless authentication process.



#### Deeper calendar integration

Cal endar integration using graph API enabling a higher degree of integration with the system automatically responding to any changes.



#### Voice UI

Voice enabled interfaces for devices enabling conversational interactions.



### Next gen cloud

Using globally distributed schema-less databases for massively scalable low latency applications.



#### **Machine Learning**

Smart space suggestion and allocation leveraging Azure machine learning.



### Automatic management

Automatic algorithmic management of bookings.



# Your workspace challenges solved

With Condeco Cloud-based Solutions





# THANK YOU

**Get in contact:** 

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