

# **Splunk>**

## Channel Partner Pricelist

*EMEA*

Effective 14th Mar, 2019

*The following updates have been made to the Splunk Channel pricelist; these have been highlighted in red:*

### **Changes**

ITSI Price Increase

New SKU: ES + UBA

Splunk End Customer Pricelist - EMEA DISTRIBUTOR  
As of: Mar 14 2019

Product Family	SKU Name	SKU Description	Volume Tier	Unit List Price
Splunk Enterprise	SE-P-LIC	Splunk Enterprise - Perpetual License - GB/day	1 GB/day	\$5,175
			2 - 4 GB/day	\$4,313
			5 - 9 GB/day	\$3,450
			10 - 19 GB/day	\$2,875
			20 - 49 GB/day	\$2,588
			50 - 99 GB/day	\$2,185
			100 - 199 GB/day	\$1,725
			200 - 499 GB/day	\$1,610
			500 - 999 GB/day	\$1,495
			1000 - 1999 GB/day	\$1,380
			2000 - 4999 GB/day	\$1,265
			5000 - 9999 GB/day	\$1,150
			Contact your distributor for pricing of additional volume ranges	
	SE-P-ST	Splunk Enterprise - Standard Support	20% of the license	
	SE-P-PR	Splunk Enterprise - Premium Support	25% of the license	
	SE-P-ST-R	Splunk Enterprise - Standard Support Renewal	20% of the license	
	SE-P-PR-R	Splunk Enterprise - Premium Support Renewal	25% of the license	
	SE-ADD-CONTACT	Splunk Enterprise - Add 1 Support Contact		\$1,150
	SEU-P-LIC	Splunk Enterprise Upgrade - Perpetual License - GB/day	Calculated field based on upgrade quantity	
	SEU-P-ST	Splunk Enterprise Upgrade - Standard Support	20% of upgrade quantity	
	SEU-P-PR	Splunk Enterprise Upgrade - Premium Support	25% of upgrade quantity	
	SE-T-LIC-ST	Splunk Enterprise - Term License with Standard Success Plan - GB/day	1 GB/day	\$2,070
			2 - 4 GB/day	\$1,725
			5 - 9 GB/day	\$1,380
			10 - 19 GB/day	\$1,150
			20 - 49 GB/day	\$1,035
			50 - 99 GB/day	\$874
			100 - 199 GB/day	\$690
			200 - 499 GB/day	\$667
			500 - 999 GB/day	\$644
			1000 - 1999 GB/day	\$621
			2000 - 4999 GB/day	\$598
			5000 - 9999 GB/day	\$575
			Contact your distributor for pricing of additional volume ranges	
	SEU-T-LIC-ST	Splunk Enterprise Upgrade - Term License with Standard Success Plan - GB/day	Calculated field based on upgrade quantity	
	SE-T-LIC-PR	Splunk Enterprise - Term License with Premium Success Plan - GB/day	500 - 999 GB/day	\$771
			1000 - 1999 GB/day	\$725
			2000 - 4999 GB/day	\$679
			5000 - 9999 GB/day	\$633
			Contact your distributor for pricing of additional volume ranges	
	SEU-T-LIC-PR	Splunk Enterprise Upgrade - Term License with Premium Success Plan - GB/day	Calculated field based on upgrade quantity	
	SE-T-LIC-COD-ST	Splunk Enterprise - Capacity on Demand - Term License with Standard Success Plan - GB/day  Note: List prices based on annual term. Capacity on Demand licenses can only be quoted for 90 or 120 days. FPX will prorate pricing based on term selected.	1 GB/day	\$2,519
			2 - 4 GB/day	\$2,099
			5 - 9 GB/day	\$1,679
			10 - 19 GB/day	\$1,399
			20 - 49 GB/day	\$1,259
			50 - 99 GB/day	\$1,063
			100 - 199 GB/day	\$840
			200 - 499 GB/day	\$812
			500 - 999 GB/day	\$784
			1000 - 1999 GB/day	\$756
			2000 - 4999 GB/day	\$728
			5000 - 9999 GB/day	\$700
			Contact your distributor for pricing of additional volume ranges	
	SE-T-LIC-COD-PR	Splunk Enterprise - Capacity on Demand - Term License with Premium Success Plan - GB/day  Note: List prices based on annual term. Capacity on Demand licenses can only be quoted for 90 or 120 days. FPX will	500 - 999 GB/day	\$943
			1000 - 1999 GB/day	\$882
			2000 - 4999 GB/day	\$826
			5000 - 9999 GB/day	\$769
			Contact your distributor for pricing of additional volume ranges	
Splunk Insights	SI-T-LIC-RWARE-ST	Splunk Insights for Ransomware – Term License with Standard Support – Monitored Account <i>NOTE: Splunk Insights for Ransomware is priced in fixed increments</i>	1 - 100 Monitored Account	\$14,950
			101 - 250 Monitored Account	\$28,750
			251 - 500 Monitored Account	\$46,000
			501 - 1000 Monitored Account	\$80,500
			1001 - 2000 Monitored Account	\$143,750
			2001 - 3000 Monitored Account	\$195,500
	SIU-T-LIC-RWARE-ST	Splunk Insights for Ransomware Upgrade - Term License with Standard Support - Monitored Account <i>NOTE: Splunk Insights for Ransomware is priced in fixed increments</i>	Calculated field based on upgrade quantity	
	SI-T-LIC-AWSCM-BA	Splunk Insights for AWS Cloud Monitoring – Term License with Base Support – GB/day <i>NOTE: Supported Configurations: Only 10GB/day, 15GB/day</i>	10 GB/day	\$776
			15 GB/day	\$725
			20 GB/day	\$690
	SIU-T-LIC-AWSCM-BA	Splunk Insights for AWS Cloud Monitoring Upgrade - Term License with Base Support - GB/day <i>NOTE: Splunk Insights for AWS Cloud Monitoring is priced in fixed increments</i>	Calculated field based on upgrade quantity	

Product Family	SKU Name	SKU Description	Volume Tier	Unit List Price
	SI-T-LIC-INF-BA	Splunk Insights for Infrastructure – Term License with Base Support – per GB stored <i>NOTE: Supported Configurations: Only 50GB/day, 100GB/day, 150GB/day, 200GB/day, 250GB/day, 300GB/day, 350GB/day, 400GB/day, 450GB/day, 500GB/day, 550GB/day and 600GB/day available</i>	50 GB	\$86
	SIU-T-LIC-INF-BA	Splunk Insights for Infrastructure Upgrade – Term License with	Calculated field based on upgrade quantity	
Named Source Type DNS & Netflow Data	SE-T-LIC-DND-ST	Splunk Enterprise for DNS & Netflow Data - Term License with	500 - 999 GB/day	\$213
			1000 - 1999 GB/day	\$205
			2000 - 4999 GB/day	\$198
			5000 - 9999 GB/day	\$190
			Contact your distributor for pricing of additional volume ranges	
	SE-T-LIC-DND-PR	Splunk Enterprise for DNS & Netflow Data - Term License with	500 - 999 GB/day	\$255
			1000 - 1999 GB/day	\$246
			2000 - 4999 GB/day	\$237
			5000 - 9999 GB/day	\$228
			Contact your distributor for pricing of additional volume ranges	
	SEU-T-LIC-DND-ST	Splunk Enterprise for DNS & Netflow Data Upgrade - Term License	Calculated field based on upgrade quantity	
	SEU-T-LIC-DND-PR	Splunk Enterprise for DNS & Netflow Data Upgrade - Term License	Calculated field based on upgrade quantity	
Enterprise Security	ES-P-LIC	Splunk Enterprise Security - Perpetual License - GB/day	1 GB/day	\$5,750
			2 - 4 GB/day	\$4,313
			5 - 9 GB/day	\$2,300
			10 - 19 GB/day	\$1,725
			20 - 49 GB/day	\$1,323
			50 - 99 GB/day	\$920
			100 - 199 GB/day	\$575
			200 - 499 GB/day	\$431
			500 - 999 GB/day	\$374
			1000 - 1999 GB/day	\$345
			2000 - 4999 GB/day	\$316
			5000 - 9999 GB/day	\$288
			Contact your distributor for pricing of additional volume ranges	
	ES-P-ST	Splunk Enterprise Security - Standard Support	20% of the license	
	ES-P-PR	Splunk Enterprise Security - Premium Support	25% of the license	
	ES-P-ST-R	Splunk Enterprise Security - Standard Support Renewal	20% of the license	
	ES-P-PR-R	Splunk Enterprise Security - Premium Support Renewal	25% of the license	
	ESU-P-LIC	Splunk Enterprise Security Upgrade - Perpetual License - GB/day	Calculated field based on upgrade quantity	
	ESU-P-ST	Splunk Enterprise Security Upgrade - Standard Support	20% of upgrade quantity	
	ESU-P-PR	Splunk Enterprise Security Upgrade - Premium Support	25% of upgrade quantity	
	ES-T-LIC-ST	Splunk Enterprise Security - Term License with Standard Success	1 GB/day	\$2,300
			2 - 4 GB/day	\$1,725
			5 - 9 GB/day	\$920
			10 - 19 GB/day	\$690
			20 - 49 GB/day	\$529
			50 - 99 GB/day	\$368
			100 - 199 GB/day	\$230
			200 - 499 GB/day	\$178
			500 - 999 GB/day	\$161
			1000 - 1999 GB/day	\$155
			2000 - 4999 GB/day	\$150
			5000 - 9999 GB/day	\$144
			Contact your distributor for pricing of additional volume ranges	
	ESU-T-LIC-ST	Splunk Enterprise Security Upgrade - Term License with Standard	Calculated field based on upgrade quantity	
	ES-T-LIC-PR	Splunk Enterprise Security - Term License with Premium Success	500 - 999 GB/day	\$196
			1000 - 1999 GB/day	\$184
			2000 - 4999 GB/day	\$173
			5000 - 9999 GB/day	\$161
			Contact your distributor for pricing of additional volume ranges	
	ESU-T-LIC-PR	Splunk Enterprise Security Upgrade - Term License with Premium	Calculated field based on upgrade quantity	
Named Source Type DNS & Netflow Data	ES-T-LIC-DND-ST	Splunk Enterprise Security for DNS & Netflow Data - Term License	500 - 999 GB/day	\$53
			1000 - 1999 GB/day	\$52
			2000 - 4999 GB/day	\$49
			5000 - 9999 GB/day	\$47
			Contact your distributor for pricing of additional volume ranges	
	ES-T-LIC-DND-PR	Splunk Enterprise Security for DNS & Netflow Data - Term License	500 - 999 GB/day	\$63
			1000 - 1999 GB/day	\$62
			2000 - 4999 GB/day	\$60
			5000 - 9999 GB/day	\$56
			Contact your distributor for pricing of additional volume ranges	
	ESU-T-LIC-DND-ST	Splunk Enterprise Security for DNS & Netflow Data Upgrade - Term	Calculated field based on upgrade quantity	
	ESU-T-LIC-DND-PR	Splunk Enterprise Security for DNS & Netflow Data Upgrade - Term	Calculated field based on upgrade quantity	
	IT-P-LIC	Splunk IT Service Intelligence - Perpetual License - GB/day	1 GB/day	\$7,188
			2 - 4 GB/day	\$5,391
			5 - 9 GB/day	\$3,594
			10 - 19 GB/day	\$2,588
			20 - 49 GB/day	\$1,941
			50 - 99 GB/day	\$1,366
			100 - 199 GB/day	\$863
			200 - 499 GB/day	\$647
			500 - 999 GB/day	\$467
			1000 - 1999 GB/day	\$431
			2000 - 4999 GB/day	\$395

Product Family	SKU Name	SKU Description	Volume Tier	Unit List Price
IT Service Intelligence			5000 - 9999 GB/day	\$359
			Contact your distributor for pricing of additional volume ranges	
	IT-P-ST	Splunk IT Service Intelligence - Standard Support	20% of the license	
	IT-P-PR	Splunk IT Service Intelligence - Premium Support	25% of the license	
	IT-P-ST-R	Splunk IT Service Intelligence - Standard Support Renewal	20% of the license	
	IT-P-PR-R	Splunk IT Service Intelligence - Premium Support Renewal	25% of the license	
	ITU-P-LIC	Splunk IT Service Intelligence Upgrade - Perpetual License - GB/day	Calculated field based on upgrade quantity	
	ITU-P-ST	Splunk IT Service Intelligence Upgrade - Standard Support	20% of upgrade quantity	
	ITU-P-PR	Splunk IT Service Intelligence Upgrade - Premium Support	25% of upgrade quantity	
	IT-T-LIC-ST	Splunk IT Service Intelligence - Term License with Standard Support	1 GB/day	\$2,875
			2 - 4 GB/day	\$2,156
			5 - 9 GB/day	\$1,438
			10 - 19 GB/day	\$1,035
			20 - 49 GB/day	\$776
			50 - 99 GB/day	\$546
			100 - 199 GB/day	\$345
			200 - 499 GB/day	\$266
			500 - 999 GB/day	\$201
			1000 - 1999 GB/day	\$194
			2000 - 4999 GB/day	\$187
			5000 - 9999 GB/day	\$180
			Contact your distributor for pricing of additional volume ranges	
	ITU-T-LIC-ST	Splunk IT Service Intelligence Upgrade - Term License with Standard Support	Calculated field based on upgrade quantity	
	IT-T-LIC-PR	Splunk IT Service Intelligence - Term License with Premium Support	500 - 999 GB/day	\$244
			1000 - 1999 GB/day	\$230
			2000 - 4999 GB/day	\$216
			5000 - 9999 GB/day	\$201
			Contact your distributor for pricing of additional volume ranges	
	ITU-T-LIC-PR	Splunk IT Service Intelligence Upgrade - Term License with Premium Support	Calculated field based on upgrade quantity	
Named Source Type DNS & Netflow Data	IT-T-LIC-DND-ST	Splunk IT Service Intelligence for DNS & Netflow Data - Term License	500 - 999 GB/day	\$66
			1000 - 1999 GB/day	\$65
			2000 - 4999 GB/day	\$62
			5000 - 9999 GB/day	\$59
			Contact your distributor for pricing of additional volume ranges	
	IT-T-LIC-DND-PR	Splunk IT Service Intelligence with DNS & Netflow Data - Term License	500 - 999 GB/day	\$79
			1000 - 1999 GB/day	\$78
			2000 - 4999 GB/day	\$75
			5000 - 9999 GB/day	\$70
			Contact your distributor for pricing of additional volume ranges	
	ITU-T-LIC-DND-ST	Splunk IT Service Intelligence for DNS & Netflow Data Upgrade	Calculated field based on upgrade quantity	
	ITU-T-LIC-DND-PR	Splunk IT Service Intelligence for DNS & Netflow Data Upgrade	Calculated field based on upgrade quantity	
PCI	PC-P-LIC	Splunk App for PCI Compliance - Perpetual License - GB/day	1 GB/day	\$4,025
			2 - 4 GB/day	\$3,019
			5 - 9 GB/day	\$1,610
			10 - 19 GB/day	\$1,208
			20 - 49 GB/day	\$926
			50 - 99 GB/day	\$644
			100 - 199 GB/day	\$403
			200 - 499 GB/day	\$302
			500 - 999 GB/day	\$261
			1000 - 1999 GB/day	\$242
			2000 - 4999 GB/day	\$222
			5000 - 9999 GB/day	\$201
			Contact your distributor for pricing of additional volume ranges	
	PC-P-ST	Splunk App for PCI Compliance - Standard Support	20% of the license	
	PC-P-PR	Splunk App for PCI Compliance - Premium Support	25% of the license	
	PCU-P-LIC	Splunk App for PCI Compliance Upgrade - Perpetual License - GB/day	Calculated field based on upgrade quantity	
	PCU-P-ST	Splunk App for PCI Compliance Upgrade - Standard Support	20% of upgrade quantity	
	PCU-P-PR	Splunk App for PCI Compliance Upgrade - Premium Support	25% of upgrade quantity	
	PC-T-LIC-ST	Splunk App for PCI Compliance - Term License with Standard Support	1 GB/day	\$1,610
			2 - 4 GB/day	\$1,208
			5 - 9 GB/day	\$644
			10 - 19 GB/day	\$483
			20 - 49 GB/day	\$370
			50 - 99 GB/day	\$258
			100 - 199 GB/day	\$161
			200 - 499 GB/day	\$124
			500 - 999 GB/day	\$113
			1000 - 1999 GB/day	\$108
			2000 - 4999 GB/day	\$105
			5000 - 9999 GB/day	\$101
			Contact your distributor for pricing of additional volume ranges	
	PCU-T-LIC-ST	Splunk App for PCI Compliance Upgrade - Term License with Standard Support	Calculated field based on upgrade quantity	
	PC-T-LIC-PR	Splunk App for PCI Compliance - Term License with Premium Support	500 - 999 GB/day	\$136
			1000 - 1999 GB/day	\$127
			2000 - 4999 GB/day	\$118
			5000 - 9999 GB/day	\$112
			Contact your distributor for pricing of additional volume ranges	
	PCU-T-LIC-PR	Splunk App for PCI Compliance Upgrade - Term License with Premium Support	Calculated field based on upgrade quantity	
	PC-P-ST-R	Splunk App for PCI Compliance - Standard Support Renewal	20% of the license	
	PC-P-PR-R	Splunk App for PCI Compliance - Premium Support Renewal	25% of the license	
	EX-P-LIC	Splunk App for Microsoft Exchange - Perpetual License -	2 GB/day	\$5,175



Product Family	SKU Name	SKU Description	Volume Tier	Unit List Price
Exchange		GB/day <i>NOTE: Splunk App for Microsoft Exchange Pricing is for fixed blocks, not single GB/day oncrements</i>	5 GB/day	\$8,625
			10 GB/day	\$14,375
			20 GB/day	\$25,875
			50 GB/day	\$54,625
			100 GB/day	\$86,250
			101 + GB/day	\$161,000
	EX-P-ST	Splunk App for Microsoft Exchange - Standard Support	20% of the license	
	EX-P-PR	Splunk App for Microsoft Exchange - Premium Support	25% of the license	
	EXU-P-LIC	Splunk App for Microsoft Exchange Upgrade - Perpetual License	Calculated field based on upgrade quantity	
	EXU-P-ST	Splunk App for Microsoft Exchange Upgrade - Standard Support	20% of upgrade quantity	
	EXU-P-PR	Splunk App for Microsoft Exchange Upgrade - Premium Support	25% of upgrade quantity	
	EX-T-LIC-ST	Splunk App for Microsoft Exchange - Term License with Standard Success Plan - GB/day <i>NOTE: Splunk App for Microsoft Exchange is priced in fixed blocks, not single GB/day increments</i>	2 GB/day	\$2,070
			5 GB/day	\$3,450
			10 GB/day	\$5,750
			20 GB/day	\$10,350
			50 GB/day	\$21,850
			100 GB/day	\$34,500
			101 + GB/day	\$85,848
	EXU-T-LIC-ST	Splunk App for Microsoft Exchange Upgrade - Term License with Standard Success Plan - GB/day	Calculated field based on upgrade quantity	
	EX-T-LIC-PR	Splunk App for Microsoft Exchange - Term License with Premium Success Plan - GB/day <i>NOTE: Splunk App for Microsoft Exchange is priced in fixed blocks, not single GB/day increments</i>	2 GB/day	\$2,484
			5 GB/day	\$4,140
			10 GB/day	\$6,900
			20 GB/day	\$12,420
			50 GB/day	\$26,220
			100 GB/day	\$41,400
			101 + GB/day	\$103,017
	EXU-T-LIC-PR	Splunk App for Microsoft Exchange Upgrade - Term License with Premium Success Plan - GB/day	Calculated field based on upgrade quantity	
	EX-P-ST-R	Splunk App for Microsoft Exchange - Standard Support Renewal	20% of the license	
	EX-P-PR-R	Splunk App for Microsoft Exchange - Premium Support Renewal	25% of the license	
VMware	VM-P-LIC	Splunk App for VMware - Perpetual License - GB/day <i>NOTE: Splunk App for VMware is priced in fixed block, not single GB/day increments</i>	5 GB/day	\$5,750
			20 GB/day	\$11,500
			100 GB/day	\$23,000
			101 + GB/day	\$40,250
	VM-P-ST	Splunk App for VMware - Standard Support	20% of the license	
	VM-P-PR	Splunk App for VMware - Premium Support	25% of the license	
	VMU-P-LIC	Splunk App for VMware Upgrade - Perpetual License - GB/day	Calculated field based on upgrade quantity	
	VMU-P-ST	Splunk App for VMware Upgrade - Standard Support	20% of upgrade quantity	
	VMU-P-PR	Splunk App for VMware Upgrade - Premium Support	25% of upgrade quantity	
	VM-T-LIC-ST	Splunk App for VMware - Term License with Standard Success Plan - GB/day <i>NOTE: Splunk App for VMware is priced in fixed block, not single GB/day increments</i>	5 GB/day	\$2,300
			20 GB/day	\$4,600
			100 GB/day	\$9,200
			101 + GB/day	\$21,448
	VMU-T-LIC-ST	Splunk App for VMware Upgrade - Term License with Standard Success Plan - GB/day	Calculated field based on upgrade quantity	
	VM-T-LIC-PR	Splunk App for VMware - Term License with Premium Success Plan - GB/day <i>NOTE: Splunk App for VMware is priced in fixed block, not single GB/day increments</i>	5 GB/day	\$2,760
			20 GB/day	\$5,520
			100 GB/day	\$11,040
			101 + GB/day	\$25,737
	VMU-T-LIC-PR	Splunk App for VMware Upgrade - Term License with Premium Success Plan - GB/day	Calculated field based on upgrade quantity	
	VM-P-ST-R	Splunk App for VMware - Standard Support Renewal	20% of the license	
	VM-P-PR-R	Splunk App for VMware - Premium Support Renewal	25% of the license	
User Behavior Analytics	CA-P-LIC	Splunk User Behavior Analytics - Perpetual License - Per Monitored Account <i>NOTE: Content Subscription and Support must be purchased</i>	1000 - 9999 Monitored Account	\$48
			10000 - 24999 Monitored Account	\$39
			Contact your distributor for pricing of additional volume ranges	
	CA-P-ST	Splunk User Behavior Analytics - Standard Support	20% of the license	
	CA-P-PR	Splunk User Behavior Analytics - Premium Support	25% of the license	
	CA-P-CS	Splunk User Behavior Analytics - Content Subscription	20% of the license	
	CAU-P-LIC	Splunk User Behavior Analytics Upgrade - Perpetual License - Per Monitored Account	Calculated field based on upgrade quantity	
	CAU-P-ST	Splunk User Behavior Analytics Upgrade - Standard Support	20% of upgrade quantity	
	CAU-P-PR	Splunk User Behavior Analytics Upgrade - Premium Support	25% of upgrade quantity	
	CAU-P-CS	Splunk User Behavior Analytics Upgrade - Content Subscription	20% of upgrade quantity	
	CA-P-LIC-I	Splunk User Behavior Analytics for Data Indexed in ES - Perpetual License - GB/day <i>NOTE: Content Subscription and Support must be purchased with Perpetual License</i>	500 - 999 GB/day	\$224
			1000 - 1999 GB/day	\$207
			2000 - 4999 GB/day	\$190
			5000 - 9999 GB/day	\$173
			Contact your distributor for pricing of additional volume ranges	
	CA-P-I-ST	Splunk User Behavior Analytics for Data Indexed in ES - Standard Support	20% of the license	
	CA-P-I-PR	Splunk User Behavior Analytics for Data Indexed in ES - Premium Support	25% of the license	
	CA-P-I-CS	Splunk User Behavior Analytics for Data Indexed in ES - Content Subscription	20% of the license	
	CA-P-I-ST-R	Splunk User Behavior Analytics for Data Indexed in ES - Standard Support Renewal	25% of upgrade quantity	
	CA-P-I-PR-R	Splunk User Behavior Analytics for Data Indexed in ES - Premium Support Renewal	20% of upgrade quantity	
	CAU-P-LIC-I	Splunk User Behavior Analytics for Data Indexed in ES Upgrade - Perpetual License - GB/day	Calculated field based on upgrade quantity	
	CAU-P-I-ST	Splunk User Behavior Analytics for Data Indexed in ES Upgrade - Standard Support	20% of upgrade quantity	
	CAU-P-I-PR	Splunk User Behavior Analytics for Data Indexed in ES Upgrade - Premium Support	25% of upgrade quantity	
	CAU-P-I-CS	Splunk User Behavior Analytics for Data Indexed in ES Upgrade - Content Subscription	20% of upgrade quantity	

Product Family	SKU Name	SKU Description	Volume Tier	Unit List Price
	CA-T-LIC-I-ST	Splunk User Behavior Analytics for Data Indexed in ES - Term License with Standard Support and Content Subscription- GB/day	500 - 999 GB/day	\$97
			1000 - 1999 GB/day	\$93
			2000 - 4999 GB/day	\$90
			5000 - 9999 GB/day	\$86
			Contact your distributor for pricing of additional volume ranges	
	CAU-T-LIC-I-ST	Splunk User Behavior Analytics for Data Indexed in ES Upgrade - Term License with Standard Support and Content Subscription- GB/day	Calculated field based on upgrade quantity	
	CA-T-LIC-I-PR	Splunk User Behavior Analytics for Data Indexed in ES - Term License with Premium Support and Content Subscription- GB/day	500 - 999 GB/day	\$117
			1000 - 1999 GB/day	\$110
			2000 - 4999 GB/day	\$107
			5000 - 9999 GB/day	\$104
			Contact your distributor for pricing of additional volume ranges	
	CAU-T-LIC-I-PR	Splunk User Behavior Analytics for Data Indexed in ES Upgrade - Term License with Premium Support and Content Subscription- GB/day Upgrade	Calculated field based on upgrade quantity	
	CA-T-LIC-ST	Splunk User Behavior Analytics - Term License including Content	1000 - 9999 Monitored Account	\$29
10000 - 24999 Monitored Account			\$23	
Contact your distributor for pricing of additional volume ranges				
CAU-T-LIC-ST	Splunk User Behavior Analytics Upgrade - Term License including Content	Calculated field based on upgrade quantity		
CA-T-LIC-PR	Splunk User Behavior Analytics - Term License including Content	1000 - 9999 Monitored Account	\$35	
		10000 - 24999 Monitored Account	\$28	
		Contact your distributor for pricing of additional volume ranges		
CAU-T-LIC-PR	Splunk User Behavior Analytics Upgrade - Term License including Content	Calculated field based on upgrade quantity		
CA-P-ST-R	Splunk User Behavior Analytics - Standard Support Renewal	20% of the license		
CA-P-PR-R	Splunk User Behavior Analytics - Premium Support Renewal	25% of the license		
Splunk Light	SL-P-LIC	Splunk Light - Perpetual License - GB/day NOTE: Supported Configurations: 1 GB/day, 2 GB/day, 5 GB/day, 10 GB/day, 15 GB/day, 20 GB/day	1 GB/day	\$2,070
			2 - 4 GB/day	\$1,898
			5 - 9 GB/day	\$1,725
			10 - 14 GB/day	\$1,553
			15 - 19 GB/day	\$1,449
			20 GB/day	\$1,380
	SL-P-BA	Splunk Light - Base Support	20% of the license	
	SLU-P-LIC	Splunk Light Upgrade - Perpetual License - GB/day	Calculated field based on upgrade quantity	
	SLU-P-BA	Splunk Light Upgrade - Base Support	20% of upgrade quantity	
	SL-T-LIC-BA	Splunk Light - Term License with Base Support - GB/day NOTE: Supported Configurations: 1 GB/day, 2 GB/day, 5 GB/day, 10 GB/day, 15 GB/day, 20 GB/day	1 GB/day	\$1,035
2 - 4 GB/day			\$949	
5 - 9 GB/day			\$863	
10 - 14 GB/day			\$776	
15 - 19 GB/day			\$725	
20 GB/day			\$690	
SLU-T-LIC-BA	Splunk Light Upgrade - Term License with Base Support - GB/day	Calculated field based on upgrade quantity		
SL-P-BA-R	Splunk Light - Base Support Renewal	20% of the license		
Splunk Analytics for Hadoop	HU-T-LIC-ST	Splunk Analytics for Hadoop Term License (per node), includes	10 - 24 Per Node	\$3,450
			25 - 49 Per Node	\$3,312
			50 - 99 Per Node	\$3,174
			100 - 249 Per Node	\$3,036
			250 - 499 Per Node	\$2,760
			500 - 999 Per Node	\$2,415
			1000 - 2499 Per Node	\$2,070
			2500 + Per Node	\$1,725
	HUU-T-LIC-ST	Splunk Analytics for Hadoop Upgrade - Term License (per node)	Calculated field based on upgrade quantity	
	HU-T-LIC-PR	Splunk Analytics for Hadoop Term License (per node), includes	10 - 24 Per Node	\$4,140
25 - 49 Per Node			\$3,973	
50 - 99 Per Node			\$3,807	
100 - 249 Per Node			\$3,646	
250 - 499 Per Node			\$3,312	
500 - 999 Per Node			\$2,898	
1000 - 2499 Per Node			\$2,484	
2500 + Per Node			\$2,070	
HUU-T-LIC-PR	Splunk Analytics for Hadoop Upgrade - Term License (per node)	Calculated field based on upgrade quantity		
Phantom	PH-T-LIC-ST	Phantom - Term License with Standard Support - per Instance- Events per day NOTE: Phantom is priced in fixed block, not single Event/day increments	25 Events per day	\$86,250
			150 Events per day	\$172,500
			250 Events per day	\$201,250
			350 Events per day	\$258,750
			500 Events per day	\$345,000
			750 Events per day	\$442,750
	Contact your distributor for pricing of additional volume ranges			
	PH-T-LIC-PR	Phantom - Term License with Premium Support - per Instance- Events per day NOTE: Phantom is priced in fixed block, not single Event/day increments	350 Events per day	\$281,750
500 Events per day			\$373,750	
750 Events per day			\$517,500	
Contact your distributor for pricing of additional volume ranges				
PHU-T-LIC-ST	Phantom Upgrade - Term License with Standard Support - per Instance	Calculated field based on upgrade quantity		
PHU-T-LIC-PR	Phantom Upgrade- Term License with Premium Support - per Instance	Calculated field based on upgrade quantity		
PH-T-LIC-W-ST	Phantom - Term License with Standard Support - Warm Standby Only - Events per day NOTE: Warm Standby can be used only for cloning the primary instance to a passive, secondary instance of Phantom			
		Any Events per day	\$0	

Product Family	SKU Name	SKU Description	Volume Tier	Unit List Price
	PH-T-LIC-W-PR	Phantom - Term License with Premium Support - Warm Standby Only - Events per day NOTE: Warm Standby can be used only for cloning the primary instance to a passive, secondary instance of Phantom		
			Any Events per day	\$0
SIEM	EC-P-LIC	Splunk Enterprise Security & User Behavior Analytics Package -	500 - 999 GB/day	\$560.63
			1000 - 1999 GB/day	\$517.50
			2000 - 4999 GB/day	\$474.38
			5000 - 9999 GB/day	\$431.25
			Contact your distributor for pricing of additional volume ranges	
	EC-T-LIC-ST	Splunk Enterprise Security & User Behavior Analytics Package -	500 - 999 GB/day	\$241.50
			1000 - 1999 GB/day	\$233.45
			2000 - 4999 GB/day	\$224.25
			5000 - 9999 GB/day	\$216.20
			Contact your distributor for pricing of additional volume ranges	
	EC-T-LIC-PR	Splunk Enterprise Security & User Behavior Analytics Package -	500 - 999 GB/day	\$293.25
			1000 - 1999 GB/day	\$276.00
			2000 - 4999 GB/day	\$258.75
			5000 - 9999 GB/day	\$241.50
			Contact your distributor for pricing of additional volume ranges	
Splunk for Industrial IOT	SIIoT-T-LIC-ST	Splunk for Industrial IOT - Term License with Standard Success Plan - Per Sensor	500 - 4999 Sensors	\$10.93
			5000 - 9999 Sensors	\$6.90
			10000 - 19999 Sensors	\$5.75
			20000 - 34999 Sensors	\$4.95
			35000 - 74999 Sensors	\$4.60
			75000 - 149999 Sensors	\$4.43
			150000 - 299999 Sensors	\$4.31
			300000 - 749999 Sensors	\$4.08
			750000 - 1499999 Sensors	\$3.91
			Contact your distributor for pricing of additional volume ranges	
	SIIoT-T-LIC-PR	Splunk for Industrial IOT - Term License with Premium Success Plan - Per Sensor	75000 - 149999 Sensors	\$5.12
			150000 - 299999 Sensors	\$4.89
			300000 - 749999 Sensors	\$4.54
			750000 - 1499999 Sensors	\$4.31
			Contact your distributor for pricing of additional volume ranges	
Bundles - Quick Start	QS-IT-INFR-T-B	Splunk Quick Start for Infrastructure Monitoring - Term License	20 GB/day	\$32,000
			50 GB/day	\$59,000
			100 GB/day	\$103,500
	QS-IT-APPM-T-B	Splunk Quick Start for Application Management - Term License	20 GB/day	\$32,000
			50 GB/day	\$59,000
			100 GB/day	\$103,500
	QS-ES-SII-T-B	Splunk Quick Start for Security Investigation - Infrastructure - Term License	20 GB/day	\$32,000
			50 GB/day	\$59,000
			100 GB/day	\$103,500
	QS-ES-SIE-T-B	Splunk Quick Start for Security Investigation - Endpoint - Term License	20 GB/day	\$32,000
			50 GB/day	\$59,000
			100 GB/day	\$103,500
	QS-ES-SIEM-P-B	Splunk Quick Start for SIEM - Perpetual License	50 GB/day	\$207,500
			100 GB/day	\$289,500
	QS-ES-SIEM-T-B	Splunk Quick Start for SIEM -Term License	50 GB/day	\$95,500
			100 GB/day	\$124,000
	QS-IT-PL-ED-P-B	Splunk Quick Start for Service Intelligence - Platform Edition - Perpetual License	100 GB/day	\$322,500
			200 GB/day	\$521,500
			300 GB/day	\$747,955
			500 GB/day	\$1,071,000
			1000 GB/day	\$2,051,000
	QS-IT-PL-ED-T-B	Splunk Quick Start for Service Intelligence - Platform Edition - Term License	100 GB/day	\$148,500
			200 GB/day	\$219,000
			300 GB/day	\$294,205
			500 GB/day	\$419,000
			1000 GB/day	\$871,000
	QS-IT-SV-ED-P-B	Splunk Quick Start for Service Intelligence - Services Edition - Perpetual License	100 GB/day	\$114,000
			200 GB/day	\$151,000
			300 GB/day	\$204,705
			500 GB/day	\$241,000
			1000 GB/day	\$506,500
	QS-IT-SV-ED-T-B	Splunk Quick Start for Service Intelligence - Services Edition - Term License	100 GB/day	\$64,000
			200 GB/day	\$76,500
			300 GB/day	\$92,955
			500 GB/day	\$106,500
			1000 GB/day	\$258,500
	SE-T-LIC-TU-ST	Splunk Enterprise - Term License with True-Up and Standard Support	500 - 999 GB/day	\$644
			1000 - 1999 GB/day	\$621
			2000 - 4999 GB/day	\$598
			5000 - 9999 GB/day	\$575
			Contact your distributor for pricing of additional volume ranges	
	SEU-T-LIC-TU-ST	Splunk Enterprise Upgrade - Term License with True-up and Standard Support	Calculated field based on upgrade quantity	
	SE-T-LIC-TU-PR	Splunk Enterprise - Term License with True-Up and Premium Support	500 - 999 GB/day	\$771
			1000 - 1999 GB/day	\$725
			2000 - 4999 GB/day	\$679
			5000 - 9999 GB/day	\$633



Product Family	SKU Name	SKU Description	Volume Tier	Unit List Price
Term License with True-Up			Contact your distributor for pricing of additional volume ranges	
	SEU-T-LIC-TU-PR	Splunk Enterprise Upgrade - Term License with True-up and Pre	Calculated field based on upgrade quantity	
	SE-T-LIC-TUC	Splunk Enterprise - Term License True-Up Charge - GB/day	Calculated field based on True-Up quantity	
	ES-T-LIC-TU-ST	Splunk Enterprise Security - Term License with True-Up and Sta	500 - 999 GB/day	\$161
			1000 - 1999 GB/day	\$155
			2000 - 4999 GB/day	\$150
			5000 - 9999 GB/day	\$144
			Contact your distributor for pricing of additional volume ranges	
	ESU-T-LIC-TU-ST	Splunk Enterprise Security Upgrade - Term License with True-up	Calculated field based on upgrade quantity	
	ES-T-LIC-TU-PR	Splunk Enterprise Security - Term License with True-Up and Pre	500 - 999 GB/day	\$196
			1000 - 1999 GB/day	\$184
			2000 - 4999 GB/day	\$173
			5000 - 9999 GB/day	\$161
			Contact your distributor for pricing of additional volume ranges	
	ESU-T-LIC-TU-PR	Splunk Enterprise Security Upgrade - Term License with True-up	Calculated field based on upgrade quantity	
	ES-T-LIC-TUC	Splunk Enterprise Security - Term License True-Up Charge - GB/	Calculated field based on True-Up quantity	
	IT-T-LIC-TU-ST	Splunk IT Service Intelligence - Term License with True-Up and S	500 - 999 GB/day	\$201
			1000 - 1999 GB/day	\$194
			2000 - 4999 GB/day	\$187
			5000 - 9999 GB/day	\$180
			Contact your distributor for pricing of additional volume ranges	
	ITU-T-LIC-TU-ST	Splunk IT Service Intelligence Upgrade - Term License with True	Calculated field based on upgrade quantity	
	IT-T-LIC-TU-PR	Splunk IT Service Intelligence - Term License with True-Up and I	500 - 999 GB/day	\$244
			1000 - 1999 GB/day	\$230
			2000 - 4999 GB/day	\$216
			5000 - 9999 GB/day	\$201
			Contact your distributor for pricing of additional volume ranges	
	ITU-T-LIC-TU-PR	Splunk IT Service Intelligence - Term License with True-Up and I	Calculated field based on upgrade quantity	
	IT-T-LIC-TUC	Splunk IT Service Intelligence - Term License True-Up Charge - C	Calculated field based on True-Up quantity	
Unlimited EAA	SE-T-LIC-UA-ST	Splunk Enterprise – Unlimited Adoption Term License with Stan	Contact Splunk for Pricing	
	SE-T-LIC-UA-PR	Splunk Enterprise – Unlimited Adoption Term License with Pre	Contact Splunk for Pricing	
	ES-T-LIC-UA-ST	Splunk Enterprise Security – Unlimited Adoption Term License v	Contact Splunk for Pricing	
	ES-T-LIC-UA-PR	Splunk Enterprise Security – Unlimited Adoption Term License v	Contact Splunk for Pricing	
	IT-T-LIC-UA-ST	Splunk IT Service Intelligence – Unlimited Adoption Term Licen	Contact Splunk for Pricing	
	IT-T-LIC-UA-PR	Splunk IT Service Intelligence – Unlimited Adoption Term Licen	Contact Splunk for Pricing	
	PC-T-LIC-UA-ST	Splunk App for PCI Compliance - Unlimited Term License with S	Contact Splunk for Pricing	
	PC-T-LIC-UA-PR	Splunk App for PCI Compliance - Unlimited Term License with P	Contact Splunk for Pricing	
	VM-T-LIC-UA-ST	Splunk App for VMware - Unlimited Term License with Standar	Contact Splunk for Pricing	
	VM-T-LIC-UA-PR	Splunk App for VMware - Unlimited Term License with Premiun	Contact Splunk for Pricing	
	EX-T-LIC-UA-ST	Splunk App for Microsoft Exchange - Unlimited Term License wi	Contact Splunk for Pricing	
	EX-T-LIC-UA-PR	Splunk App for Microsoft Exchange - Unlimited Term License wi	Contact Splunk for Pricing	
	HU-T-LIC-UA-ST	Splunk Analytics for Hadoop - Unlimited Term License (per nod	Contact Splunk for Pricing	
	HU-T-LIC-UA-PR	Splunk Analytics for Hadoop - Unlimited Term License (per nod	Contact Splunk for Pricing	
	PH-T-LIC-UA-ST	Phantom - Unlimited Adoption Term License with Standard Sup	Contact Splunk for Pricing	
	PH-T-LIC-UA-PR	Phantom - Unlimited Adoption Term License with Premium Sup	Contact Splunk for Pricing	
Dev/Test	SE-T-LIC-TEST	Splunk Enterprise - Term License - Test & Development Only (ir	25% of license quantity	
	HU-T-LIC-TEST	Splunk Analytics for Hadoop - Term License - Test & Developme	25% of license quantity	
	ES-T-LIC-TEST	Splunk Enterprise Security - Term License - Test & Developmen	25% of license quantity	
	EX-T-LIC-TEST	Splunk App for Microsoft Exchange - Term License - Test & Dev	25% of license quantity	
	VM-T-LIC-TEST	Splunk App for VMware - Term License - Test & Development C	25% of license quantity	
	PC-T-LIC-TEST	Splunk App for PCI Compliance - Term License - Test & Develop	25% of license quantity	
	IT-T-LIC-TEST	Splunk IT Service Intelligence - Term License - Test & Developm	25% of license quantity	
	CA-T-LIC-TEST	Splunk User Behavior Analytics - Term License - Test & Develop	25% of license quantity	
Cloud	SE-S-CLD-ST	Splunk Cloud Subscription with Standard Success Plan - GB/day  NOTE: Supported Configurations: 5 GB/day; 10 GB/day; 20 GB/day; 35 GB/day; 50 GB/day; 75 GB/day; 100 GB/dayAdditional 50 GB/day increments up to 1000 GB/day; Additional 250 GB/day increments above 1000 GB/day	5 - 9 GB/day	\$1,863
			10 - 19 GB/day	\$1,587
			20 - 49 GB/day	\$1,380
			50 - 99 GB/day	\$1,150
			100 - 199 GB/day	\$920
			200 - 499 GB/day	\$886
			500 - 999 GB/day	\$851
			1000 - 1999 GB/day	\$822
			2000 - 4999 GB/day	\$794
			5000 - 9999 GB/day	\$765
			Contact your distributor for pricing of additional volume ranges	
	SE-S-CLD-PR	Splunk Cloud Subscription with Premium Success Plan - GB/day  NOTE: Supported Configurations: 500 GB/day; Additional 50 GB/day increments up to 1000 GB/day; Additional 250 GB/day increments above 1000 GB/day	500 - 999 GB/day	\$1,024
			1000 - 1999 GB/day	\$972
			2000 - 4999 GB/day	\$920
			5000 - 9999 GB/day	\$868
			Contact your distributor for pricing of additional volume ranges	
	SE-S-STOR	Splunk Cloud Subscription - Additional Data Storage - 500GB In	Per 500GB Increments	\$690
	SEU-S-CLD-ST	Splunk Cloud Subscription - Capacity Upgrade with Standard Su	Calculated field based on upgrade quantity	
	SEU-S-CLD-PR	Splunk Cloud Subscription - Capacity Upgrade with Premium Su	Calculated field based on upgrade quantity	
	SEU-S-STOR	Splunk Cloud Subscription - Storage Capacity Upgrade - 500GB	Per 500GB Increments	\$690
	SE-S-VC	Splunk Cloud Subscription - Splunk Virtual Core	Per Virtual Core	\$2,875
	SEU-S-VC	Splunk Cloud Subscription - Splunk Virtual Core Upgrade	Per Virtual Core	\$2,875
	SE-S-CLD-OV-ST	Splunk Cloud Subscription with Standard Success Plan - Overag	Please refer to Overage guide	
	SE-S-CLD-OV-PR	Splunk Cloud Subscription with Premium Success Plan - Overag	Please refer to Overage guide	
	SE-S-ARC	Splunk Cloud Subscription - Dynamic Data Archive - 500GB Incr	Per 500GB Increments	\$276



Product Family	SKU Name	SKU Description	Volume Tier	Unit List Price
Cloud with Encryption at Rest	SEU-S-ARC	Splunk Cloud Subscription - Dynamic Data Archive Capacity Upgrade	Calculated field based on upgrade quantity	
	SE-S-CLD-ENC-ST	Splunk Cloud Subscription with Encryption at Rest and Standard Success Plan - GB/day NOTE: Supported Configurations: 5 GB/day; 10 GB/day; 20 GB/day; 35 GB/day; 50 GB/day; 75 GB/day; 100 GB/dayAdditional 50 GB/day increments up to 1000 GB/day; Additional 250 GB/day increments above 1000 GB/day; Required for PCI and HIPAA compliance	5 - 9 GB/day	\$2,145
			10 - 19 GB/day	\$1,823
			20 - 49 GB/day	\$1,587
			50 - 99 GB/day	\$1,323
			100 - 199 GB/day	\$1,058
			200 - 499 GB/day	\$1,018
			500 - 999 GB/day	\$978
			1000 - 1999 GB/day	\$943
			2000 - 4999 GB/day	\$914
			5000 - 9999 GB/day	\$880
			Contact your distributor for pricing of additional volume ranges	
	SE-S-CLD-ENC-PR	Splunk Cloud Subscription with Encryption at Rest and Premium Success Plan - GB/day NOTE: Supported Configurations: 500 GB/day; Additional 50 GB/day increments up to 1000 GB/day; Additional 250 GB/day increments above 1000 GB/day ; Required for PCI and	500 - 999 GB/day	\$1,173
			1000 - 1999 GB/day	\$1,116
			2000 - 4999 GB/day	\$1,058
			5000 - 9999 GB/day	\$1,001
			Contact your distributor for pricing of additional volume ranges	
	SEU-S-CLD-ENC-ST	Splunk Cloud Subscription with Encryption at Rest - Capacity Upgrade	Calculated field based on upgrade quantity	
	SEU-S-CLD-ENC-PR	Splunk Cloud Subscription with Encryption at Rest - Capacity Upgrade	Calculated field based on upgrade quantity	
	SE-S-STOR-ENC	Splunk Cloud Subscription with Encryption at Rest - Additional Data Storage - 500GB Increments Note: This SKU is compatible with Cloud with Encryption and Cloud with Compliance SKUs	Per 500GB Increments	\$794
	SEU-S-STOR-ENC	Splunk Cloud Subscription with Encryption at Rest - Storage Capacity Upgrade - 500GB Increments Note: This SKU is compatible with Cloud with Encryption and Cloud with Compliance SKUs	Per 500GB Increments	\$794
	SE-S-VC-ENC	Splunk Cloud Subscription with Encryption at Rest - Splunk Virtual Core Note: This SKU is compatible with Cloud with Encryption and Cloud with Compliance SKUs	Per Virtual Core	\$3,306
	SEU-S-VC-ENC	Splunk Cloud Subscription with Encryption at Rest - Splunk Virtual Core Upgrade Note: This SKU is compatible with Cloud with Encryption and Cloud with Compliance SKUs	Per Virtual Core	\$3,306
	SE-S-CLD-ENC-OV-ST	Splunk Cloud Subscription with Encryption at Rest and Standard Success Plan - GB/day	Please refer to Overage guide	
	SE-S-CLD-ENC-OV-PR	Splunk Cloud Subscription with Encryption at Rest and Premium Success Plan - GB/day	Please refer to Overage guide	
	SE-S-ARC-ENC	Splunk Cloud Subscription with Encryption at Rest - Dynamic Data Archive Capacity Upgrade	Per 500GB Increments	\$316
	SEU-S-ARC-ENC	Splunk Cloud Subscription with Encryption at Rest - Dynamic Data Archive Capacity Upgrade	Calculated field based on upgrade quantity	
Cloud with Compliance	SE-S-CLD-CP-ST	Splunk Cloud Subscription with Compliance, Encryption at Rest and Standard Success Plan - GB/day NOTE: Supported Configurations: 5 GB/day; 10 GB/day; 20 GB/day; 35 GB/day; 50 GB/day; 75 GB/day; 100 GB/dayAdditional 50 GB/day increments up to 1000 GB/day; Additional 250 GB/day increments above 1000 GB/day; Compliance could be provisioned in PCI or HIPAA Environments	5 - 9 GB/day	\$2,237
			10 - 19 GB/day	\$1,903
			20 - 49 GB/day	\$1,656
			50 - 99 GB/day	\$1,380
			100 - 199 GB/day	\$1,104
			200 - 499 GB/day	\$1,064
			500 - 999 GB/day	\$1,024
			1000 - 1999 GB/day	\$989
			2000 - 4999 GB/day	\$955
			5000 - 9999 GB/day	\$920
			Contact your distributor for pricing of additional volume ranges	
	SE-S-CLD-CP-PR	Splunk Cloud Subscription with Compliance, Encryption at Rest and Premium Success Plan - GB/day NOTE: Supported Configurations: 500 GB/day; Additional 50 GB/day increments up to 1000 GB/day; Additional 250 GB/day increments above 1000 GB/day; Compliance could be	500 - 999 GB/day	\$1,231
			1000 - 1999 GB/day	\$1,167
			2000 - 4999 GB/day	\$1,104
			5000 - 9999 GB/day	\$1,041
			Contact your distributor for pricing of additional volume ranges	
	SEU-S-CLD-CP-ST	Splunk Cloud Subscription with Compliance, Encryption at Rest - Capacity Upgrade with Standard Success Plan - GB/day	Calculated field based on upgrade quantity	
	SEU-S-CLD-CP-PR	Splunk Cloud Subscription with Compliance, Encryption at Rest - Capacity Upgrade with Premium Success Plan - GB/day	Calculated field based on upgrade quantity	
	SE-S-CLD-CP-OV-ST	Splunk Cloud Subscription with Compliance, Encryption at Rest and Standard Success Plan - GB/day	Please refer to Overage guide	
	SE-S-CLD-CP-OV-PR	Splunk Cloud Subscription with Compliance, Encryption at Rest and Premium Success Plan - GB/day	Please refer to Overage guide	
	SE-S-STOR-ENC	Splunk Cloud Subscription with Encryption at Rest - Additional Data Storage - 500GB Increments Note: This SKU is compatible with Cloud with Encryption and Cloud with Compliance SKUs	Per 500GB Increments	\$794
	SEU-S-STOR-ENC	Splunk Cloud Subscription with Encryption at Rest - Storage Capacity Upgrade - 500GB Increments Note: This SKU is compatible with Cloud with Encryption and Cloud with Compliance SKUs	Per 500GB Increments	\$794
	SE-S-VC-ENC	Splunk Cloud Subscription with Encryption at Rest - Splunk Virtual Core Note: This SKU is compatible with Cloud with Encryption and Cloud with Compliance SKUs	Per Virtual Core	\$3,306
	SEU-S-VC-ENC	Splunk Cloud Subscription with Encryption at Rest - Splunk Virtual Core Upgrade Note: This SKU is compatible with Cloud with Encryption and Cloud with Compliance SKUs	Per Virtual Core	\$3,306
	SE-S-ARC-ENC	Splunk Cloud Subscription with Encryption at Rest - Dynamic Data Archive Capacity Upgrade	Per 500GB Increments	\$316
	SEU-S-ARC-ENC	Splunk Cloud Subscription with Encryption at Rest - Dynamic Data Archive Capacity Upgrade	Calculated field based on upgrade quantity	
	ES-S-CLD-ST	Splunk Enterprise Security - Subscription with Standard Success Plan - GB/day	50 - 99 GB/day	\$1,104

Product Family	SKU Name	SKU Description	Volume Tier	Unit List Price
Cloud - Enterprise Security		Success Plan - GB/day NOTE: Supported Configurations: 50 GB/day; 100 GB/day; Additional 50 GB/day increments up to 1000 GB/day; Additional 250 GB/day increments above 1000 GB/day	100 - 199 GB/day	\$690
			200 - 499 GB/day	\$535
			500 - 999 GB/day	\$483
			1000 - 1999 GB/day	\$466
			2000 - 4999 GB/day	\$449
			5000 - 9999 GB/day	\$431
			Contact your distributor for pricing of additional volume ranges	
	ES-S-CLD-PR	Splunk Enterprise Security - Subscription with Premium Success Plan - GB/day NOTE: Supported Configurations: 500 GB/day; Additional 50 GB/day increments up to 1000 GB/day; Additional 250 GB/day increments above 1000 GB/day	50 - 99 GB/day	\$1,323
			100 - 199 GB/day	\$828
			200 - 499 GB/day	\$644
			500 - 999 GB/day	\$581
			1000 - 1999 GB/day	\$546
			2000 - 4999 GB/day	\$518
			5000 - 9999 GB/day	\$489
			Contact your distributor for pricing of additional volume ranges	
	ESU-S-CLD-ST	Splunk Enterprise Security Upgrade - Subscription with Standard Success Plan - GB/day	Calculated field based on upgrade quantity	
	ESU-S-CLD-PR	Splunk Enterprise Security Upgrade - Subscription with Premium Success Plan - GB/day	Calculated field based on upgrade quantity	
	ES-S-CLD-OV-ST	Splunk Enterprise Security - Subscription with Standard Success Plan - GB/day	Please refer to Overage guide	
	ES-S-CLD-OV-PR	Splunk Enterprise Security - Subscription with Premium Success Plan - GB/day	Please refer to Overage guide	
Cloud - IT Service Intelligence	IT-S-CLD-ST	Splunk IT Service Intelligence - Subscription with Standard Success Plan - GB/day NOTE: Supported Configurations: 50 GB/day; 100 GB/day; Additional 50 GB/day increments up to 1000 GB/day; Additional 250 GB/day increments above 1000 GB/day;	50 - 99 GB/day	\$1,639
			100 - 199 GB/day	\$1,035
			200 - 499 GB/day	\$798
			500 - 999 GB/day	\$604
			1000 - 1999 GB/day	\$582
			2000 - 4999 GB/day	\$561
			5000 - 9999 GB/day	\$539
			Contact your distributor for pricing of additional volume ranges	
	IT-S-CLD-PR	Splunk IT Service Intelligence - Subscription with Premium Success Plan - GB/day NOTE: Supported Configurations: 500 GB/day; Additional 50 GB/day increments up to 1000 GB/day; Additional 250 GB/day increments above 1000 GB/day	50 - 99 GB/day	\$1,969
			100 - 199 GB/day	\$1,243
			200 - 499 GB/day	\$956
			500 - 999 GB/day	\$726
			1000 - 1999 GB/day	\$683
			2000 - 4999 GB/day	\$647
			5000 - 9999 GB/day	\$611
			Contact your distributor for pricing of additional volume ranges	
	ITU-S-CLD-ST	Splunk IT Service Intelligence Upgrade - Subscription with Standard Success Plan - GB/day	Calculated field based on upgrade quantity	
	ITU-S-CLD-PR	Splunk IT Service Intelligence Upgrade - Subscription with Premium Success Plan - GB/day	Calculated field based on upgrade quantity	
	IT-S-CLD-OV-ST	Splunk IT Service Intelligence - Subscription with Standard Success Plan - GB/day	Please refer to Overage guide	
	IT-S-CLD-OV-PR	Splunk IT Service Intelligence - Subscription with Premium Success Plan - GB/day	Please refer to Overage guide	
Cloud - PCI	PC-S-CLD-ST	Splunk App for PCI Compliance - Subscription with Standard Success Plan - GB/day NOTE: Supported Configurations: 50 GB/day; 100 GB/day; Additional 50 GB/day increments up to 1000 GB/day; Additional 250 GB/day increments above 1000 GB/day	50 - 99 GB/day	\$773
			100 - 199 GB/day	\$483
			200 - 499 GB/day	\$373
			500 - 999 GB/day	\$338
			1000 - 1999 GB/day	\$324
			2000 - 4999 GB/day	\$314
			5000 - 9999 GB/day	\$304
			Contact your distributor for pricing of additional volume ranges	
	PC-S-CLD-PR	Splunk App for PCI Compliance - Subscription with Premium Success Plan - GB/day NOTE: Supported Configurations: 500 GB/day; Additional 50 GB/day increments up to 1000 GB/day; Additional 250 GB/day increments above 1000 GB/day	50 - 99 GB/day	\$926
			100 - 199 GB/day	\$581
			200 - 499 GB/day	\$447
			500 - 999 GB/day	\$406
			1000 - 1999 GB/day	\$383
			2000 - 4999 GB/day	\$365
			5000 - 9999 GB/day	\$346
			Contact your distributor for pricing of additional volume ranges	
	PCU-S-CLD-ST	Splunk App for PCI Compliance Upgrade - Subscription with Standard Success Plan - GB/day	Calculated field based on upgrade quantity	
	PCU-S-CLD-PR	Splunk App for PCI Compliance Upgrade - Subscription with Premium Success Plan - GB/day	Calculated field based on upgrade quantity	
	PC-S-CLD-OV-ST	Splunk App for PCI Compliance - Subscription with Standard Success Plan - GB/day	Please refer to Overage guide	
	PC-S-CLD-OV-PR	Splunk App for PCI Compliance - Subscription with Premium Success Plan - GB/day	Please refer to Overage guide	
Cloud - Exchange	EX-S-CLD-ST	Splunk App for Microsoft Exchange - Subscription with Standard Success Plan - GB/day NOTE: Splunk App for Microsoft Exchange pricing is for fixed blocks, not single GB/day increments	1 GB/day	\$2,760
			5 GB/day	\$4,600
			10 GB/day	\$7,648
			20 GB/day	\$13,800
			50 GB/day	\$29,095
			100 GB/day	\$45,885
			200 + GB/day	\$114,253
	EX-S-CLD-PR	Splunk App for Microsoft Exchange - Subscription with Premium Success Plan - GB/day NOTE: Splunk App for Microsoft Exchange pricing is for fixed blocks, not single GB/day increments	1 GB/day	\$3,312
			5 GB/day	\$5,520
			10 GB/day	\$9,177
			20 GB/day	\$16,560
			50 GB/day	\$34,914
			100 GB/day	\$55,062
			200 + GB/day	\$137,103
	EXU-S-CLD-ST	Splunk App for Microsoft Exchange Upgrade - Subscription with Standard Success Plan - GB/day	Calculated field based on upgrade quantity	
	EXU-S-CLD-PR	Splunk App for Microsoft Exchange Upgrade - Subscription with Premium Success Plan - GB/day	Calculated field based on upgrade quantity	
	EX-S-CLD-OV-ST	Splunk App for Microsoft Exchange - Subscription with Standard Success Plan - GB/day	Please refer to Overage guide	
	EX-S-CLD-OV-PR	Splunk App for Microsoft Exchange - Subscription with Premium Success Plan - GB/day	Please refer to Overage guide	
	VM-S-CLD-ST	Splunk App for VMware - Subscription with Standard Success Plan - GB/day NOTE: Splunk App for VMware is priced in fixed block, not single GB/day increments	5 GB/day	\$3,076
			20 GB/day	\$6,153
			100 GB/day	\$12,276
			101 + GB/day	\$28,635
	VM-S-CLD-PR	Splunk App for VMware - Subscription with Premium Success Plan - GB/day	5 GB/day	\$3,692



Product Family	SKU Name	SKU Description	Volume Tier	Unit List Price
Cloud - Vmware		Plan - GB/day NOTE: Splunk App for VMware is priced in fixed block, not single GB/day increments	20 GB/day	\$7,383
			100 GB/day	\$14,732
			101 + GB/day	\$34,362
	VMU-S-CLD-ST	Splunk App for VMware Upgrade - Subscription with Standard Support	Calculated field based on upgrade quantity	
	VMU-S-CLD-PR	Splunk App for VMware Upgrade - Subscription with Premium Support	Calculated field based on upgrade quantity	
	VM-S-CLD-OV-ST	Splunk App for VMware - Subscription with Standard Success Plan	Please refer to Overage guide	
	VM-S-CLD-OV-PR	Splunk App for VMware - Subscription with Premium Success Plan	Please refer to Overage guide	
Splunk Light Cloud	SL-S-CLD-BA	Splunk Light - Subscription with Base Support - GB/day NOTE: Supported Configurations: 1 GB/day; 2 GB/day; 5 GB/day; 10 GB/day; 15 GB/day; 20 GB/day	1 GB/day	\$1,242
			2 GB/day	\$1,139
			5 GB/day	\$1,035
			10 GB/day	\$932
			15 GB/day	\$869
			20 GB/day	\$828
	SLU-S-CLD-BA	Splunk Light Upgrade - Subscription with Base Support - GB/day	Calculated field based on upgrade quantity	
Education	EDU-CUSTOM-CRSDEV	Custom Course Development, per day		\$2,000
	EDU-CUSTOM-ONSITE	Custom Course Delivery, per day, maximum 12 students, T&E not included		\$4,000
	EDU-DASH	Advanced Dashboards and Visualizations V6, 1 Student		\$1,500
	EDU-DASH-DV	Advanced Dashboards and Visualizations V6, Dedicated Virtual Class, Maximum 12 Students, T&E not included		\$7,500
	EDU-DASH-ONSITE	Advanced Dashboards and Visualizations V6, Onsite, Maximum 12 Students, T&E not included		\$10,500
	EDU-CERT-1	Single Certification Voucher		\$125
	EDU-CERT-5	Five Certification Vouchers		\$500
	EDU-DVRST	Developing with Splunk's Rest API, 1 student		\$1,000
	EDU-DVRST-DV	Developing with Splunk's Rest API, Dedicated Virtual Class, Maximum 12 Students, T&E not included		\$6,000
	EDU-DVRST-ONSITE	Developing with Splunk's Rest API, Onsite, Maximum 12 Students, T&E not included		\$8,000
	EDU-BSAP	Building Splunk Apps V6, 1 Student		\$1,500
	EDU-BSAP-DV	Building Splunk Apps V6, Dedicated Virtual Class, Maximum 12 Students, T&E not included		\$7,500
	EDU-BSAP-ONSITE	Building Splunk Apps V6, Onsite, Maximum 12 Students, T&E not included		\$10,500
	EDU-DATA	Splunk for Analytics and Data Science V6, 1 Student		\$1,500
	EDU-DATA-DV	Splunk for Analytics and Data Science V6, Dedicated Virtual Class, Maximum 12 Students, T&E not included		\$9,000
	EDU-DATA-ONSITE	Splunk for Analytics and Data Science V6, Onsite, Maximum 12 Students, T&E not included		\$12,000
	EDU-DADM	Splunk Enterprise Data Administration, 1 Student		\$1,500
	EDU-DADM-DV	Splunk Enterprise Data Administration, Dedicated Virtual Class, Maximum 12 Students, T&E not included		\$9,000
	EDU-DADM-ONSITE	Splunk Enterprise Data Administration, Onsite Class, Maximum 12 Students, T&E not included		\$12,000
	EDU-SADM	Splunk Enterprise System Administration, 1 Student		\$1,000
	EDU-SADM-DV	Splunk Enterprise System Administration, Dedicated Virtual Class, Maximum 12 Students, T&E not included		\$6,000
	EDU-SADM-ONSITE	Splunk Enterprise System Administration, Onsite Class, Maximum 12 Students, T&E not included		\$8,000
	EDU-TRBL	Troubleshooting Splunk Enterprise, 1 student		\$1,000
	EDU-TRBL-DV	Troubleshooting Splunk Enterprise, Dedicated Virtual Class, Maximum 12 Students, T&E not included		\$6,000
	EDU-TRBL-ONSITE	Troubleshooting Splunk Enterprise, Onsite Class, Maximum 12 Students, T&E not included		\$8,000
	EDU-ELRN-EXT	eLearning Lab Setup		\$100
	EDU-ITSI	Implementing IT Service Intelligence, 1 Student		\$2,000
	EDU-ITSI-DV	Implementing IT Service Intelligence, Dedicated Virtual Class, Maximum 12 Students, T&E not included		\$12,000
	EDU-ITSI-ONSITE	Implementing IT Service Intelligence, Onsite, Maximum 12 Students, T&E not included		\$16,000
	EDU-BUSER-ELRN	Using Splunk V6 eLearning Per Year single domain		\$25,000
	EDU-ACLAB-1	Splunk Architect Certification Lab V6, 1 student		\$1,000
	EDU-ADSRPT-1	Advanced Searching and Reporting with Splunk V6.2, 1 student		\$1,500
	EDU-ADSRPT-4	Advanced Searching and Reporting with Splunk V6.2, Dedicated Virtual Class, Maximum 12 Students, T&E not included		\$9,000
	EDU-ADSRPT-ONSITE	Advanced Searching and Reporting with Splunk V6.2, Onsite, Maximum 12 Students, T&E not included		\$12,000
	EDU-ARCH-1	Splunk Architect series (Fund Pt 2, Admin, Adv Dash, Deploy) V6, 1 student		\$7,500
	EDU-ARCHCERT-1	Splunk Architect Series and Architect Cert lab V6, 1 student		\$8,500
	EDU-CUSTOM-ED	Custom Education Day, 1 Student		\$500
	EDU-DEPL-1	Architecting and Deploying Splunk V6, 1 student		\$1,500
	EDU-DEPL-4	Architecting and Deploying Splunk V6, Dedicated Virtual Course, Maximum 12 Students, T&E not included		\$7,500
	EDU-DEPL-ONSITE	Architecting and Deploying Splunk V6, Onsite, Maximum 12 Students, T&E not included		\$9,000
	EDU-DEVSDK-1	Developing with Java and Python SDKs, 1 student		\$1,000
	EDU-DEVSDK-4	Developing with Java and Python SDKs, Dedicated Virtual Class, Maximum 12 Students, T&E not included		\$6,000
	EDU-DEVSDK-ONSITE	Developing with Java and Python SDKs, Onsite, Maximum 12 Students, T&E not included		\$8,000
	EDU-ICESS-1	Administering Enterprise Security V4, 1 Student		\$1,500
	EDU-ICESS-4	Administering Enterprise Security V4, Dedicated Virtual Class, Maximum 12 Students, T&E not included		\$7,500
	EDU-ICESS-ONSITE	Administering Enterprise Security V4, Onsite, Maximum 12 Students, T&E not included		\$10,500
	EDU-LABDAY	Splunk Lab SandBox 1 day		\$150
	EDU-SUPP-1	Supporting Splunk V6, 1 student		\$1,500
	EDU-SUPP-4	Supporting Splunk V6, Dedicated Virtual Class, Maximum 12 Students, T&E not included		\$7,500
	EDU-SUPP-ONSITE	Supporting Splunk V6, Onsite, Maximum 12 students, T&E not included		\$9,000
	EDU-TS-PP	Education Fixed Price Prepaid T&E		\$10,000
	EDU-UESS-1	Using Splunk Enterprise Security V4.5, 1 student		\$1,500
	EDU-UESS-4	Using Splunk Enterprise Security V4.5, Dedicated Virtual Class, Maximum 12 Students, T&E not included		\$9,000
	EDU-UESS-ONSITE	Using Splunk Enterprise Security V4.5, Onsite, Maximum 12 Students, T&E not included		\$12,000
	EDU-UNIT-1	Education service Unit		\$500
	EDU-UNIT-100	Education Service Unit - 100 Units		\$47,500
	EDU-UNIT-200	Education Service Unit - 200 Units		\$90,000
	EDU-UNIT-50	Education Service Unit - 50 Units		\$24,500
	EDU-CLDADM	Splunk Cloud Administration, 1 student		\$1,500
	EDU-CLDADM-DV	Splunk Cloud Administration, Dedicated Virtual Class, Maximum 12 Students, T&E not included		\$9,000
	EDU-CLDADM-ONSITE	Splunk Cloud Administration, Onsite, Maximum 12 students, T&E not included		\$12,000
	EDU-ELRN-DOMAIN	Subscription eLearning, Extra Domain, can only be ordered with Splunk V6		\$5,000
	EDU-FUN1	Fundamentals 1 - Single Student		\$1,000
	EDU-FUN1-DV	Fundamentals 1 - Ded. Virtual Class, Max 12 Students		\$6,000
	EDU-FUN1-ONSITE	Fundamentals 1 - Ded. Onsite Class, Max 12 Students, T&E not included		\$8,000
	EDU-FUN2	Fundamentals 2 - Single Student		\$2,000
	EDU-FUN2-DV	Fundamentals 2 - Ded. Virtual Class, Max 12 Students		\$12,000
	EDU-FUN2-ONSITE	Fundamentals 2 - Ded. Onsite Class, Max 12 Students, T&E not included		\$16,000

Product Family	SKU Name	SKU Description	Volume Tier	Unit List Price
	EDU-FUN2-IOD	Fundamentals Part 2 - IOD Subscription One Year for single don		\$90,000
	EDU-UITSI	Using IT Service Intelligence, 1 Student		\$500
	EDU-UITSI-DV	Using IT Service Intelligence, Ded. Virtual Class, Max 12 Studen		\$3,000
	EDU-UITSI-ONSITE	Using IT Service Intelligence, Onsite, Max 12 Students, T&E Not		\$4,000
	EDU-CLSR-1	Splunk Cluster Admin V6.3, 1 Student		\$1,500
	EDU-CLSR-DV-1	Splunk Cluster Admin V6.3, Ded. Virtual Class, Max 12 Students		\$9,000
	EDU-CLSR-ONSITE-1	Splunk Cluster Admin V6.3, Onsite, Max 12 Students, T&E not in		\$12,000
	PS-AOD-3	Splunk Professional Services, Admin on Demand - Additional 3		\$6,000
	AS-CSM-BA-ST	Splunk Advisory Services, CSM Service Level Upgrade from Base to Standard		\$20,000
	AS-CSM-BA-PR	Splunk Advisory Services, CSM Service Level Upgrade from Base to Premium		\$91,000
	AS-CSM-BA-PL	Splunk Advisory Services, CSM Service Level Upgrade from Base to Premium Plus		\$318,000
	AS-CSM-ST-PR	Splunk Advisory Services, CSM Service Level Upgrade from Standard to Premium		\$71,000
	AS-CSM-ST-PL	Splunk Advisory Services, CSM Service Level Upgrade from Standard to Premium Plus		\$298,000
	AS-CSM-PR-PL	Splunk Advisory Services, CSM Service Level Upgrade from Premium to Premium Plus		\$227,000
	PS-CIS-MINI	Splunk Cloud Implementation Success - Mini (0 T&E Included)		\$20,000
	PS-ITCIS-BAS	Cloud ITSI Implementation Success - Base (0 T&E Included)		\$44,000
	PS-CMIG-MINI	Splunk Cloud Migration Success - Mini (0 T&E Included)		\$20,000
	PS-CMIG-BAS	Splunk Cloud Migration Success - Base (0 T&E Included)		\$44,000
	PS-MSIEM-BAS	Managed SIEM Support - Base (0 T&E Included)		\$19,000
	PS-MSIEM-STN	Managed SIEM Support - Standard (0 T&E Included)		\$38,500
	PS-MSIEM-PRM	Managed SIEM Support - Premium (0 T&E Included)		\$58,000
	PS-CIS-STN-T1	Splunk Cloud Implementation Success - Standard (T1 T&E Included)		\$90,500
	PS-CIS-PRM-T1	Splunk Cloud Implementation Success - Premium (T1 T&E Included)		\$143,300
	PS-ESCIS-STN-T1	Cloud ES Implementation Success - Standard (T1 T&E Included)		\$90,500
	PS-ESCIS-PRM-T1	Cloud ES Implementation Success - Premium (T1 T&E Included)		\$143,300
	PS-ITCIS-STN-T1	Cloud ITSI Implementation Success - Standard (T1 T&E Included)		\$70,500
	PS-ITCIS-PRM-T1	Cloud ITSI Implementation Success - Premium (T1 T&E Included)		\$143,300
	PS-CMIG-STN-T1	Splunk Cloud Migration Success - Standard (T1 T&E Included)		\$90,500
	PS-CMIG-PRM-T1	Splunk Cloud Migration Success - Premium (T1 T&E Included)		\$143,300
	PS-EAAS-BAS-T1	EAA Success - Base (T1 T&E Included)		\$31,500
	PS-EAAS-STN-T1	EAA Success - Standard (T1 T&E Included)		\$63,000
	PS-EAAS-PRM-T1	EAA Success - Premium (T1 T&E Included)		\$126,000
	PS-AS-OPT-T1	Optimization Check - 0 (T1 T&E Included)		\$10,500
	PS-AS-IRM-T1	ITOA Roadmap Workshop - 0 (T1 T&E Included)		\$15,300
	PS-AS-UCW-T1	Security Use Case Workshop - 0 (T1 T&E Included)		\$15,300
	PS-AS-ISD-T1	ITOA Service Discovery Workshop - 0 (T1 T&E Included)		\$30,500
	PS-AS-PRA-T1	Monitoring Platform Replacement Assessment - 0 (T1 T&E Included)		\$30,500
	PS-AS-SRA-T1	SIEM Replacement Assessment - 0 (T1 T&E Included)		\$30,500
	PS-AS-PHA-T1	Phantom Adoption - 0 (T1 T&E Included)		\$21,700
	PS-AS-VP-T1	Value Path Adoption - 0 (T1 T&E Included)		\$139,900
	PS-CIS-STN-T2	Splunk Cloud Implementation Success - Standard (T2 T&E Included)		\$93,000
	PS-CIS-PRM-T2	Splunk Cloud Implementation Success - Premium (T2 T&E Included)		\$150,300
	PS-ESCIS-STN-T2	Cloud ES Implementation Success - Standard (T2 T&E Included)		\$93,000
	PS-ESCIS-PRM-T2	Cloud ES Implementation Success - Premium (T2 T&E Included)		\$150,300
	PS-ITCIS-STN-T2	Cloud ITSI Implementation Success - Standard (T2 T&E Included)		\$71,750
	PS-ITCIS-PRM-T2	Cloud ITSI Implementation Success - Premium (T2 T&E Included)		\$150,300
	PS-CMIG-STN-T2	Splunk Cloud Migration Success - Standard (T2 T&E Included)		\$93,000
	PS-CMIG-PRM-T2	Splunk Cloud Migration Success - Premium (T2 T&E Included)		\$150,300
	PS-EAAS-BAS-T2	EAA Success - Base (T2 T&E Included)		\$35,250
	PS-EAAS-STN-T2	EAA Success - Standard (T2 T&E Included)		\$70,500
	PS-EAAS-PRM-T2	EAA Success - Premium (T2 T&E Included)		\$141,000
	PS-AS-OPT-T2	Optimization Check - 0 (T2 T&E Included)		\$11,750
	PS-AS-IRM-T2	ITOA Roadmap Workshop - 0 (T2 T&E Included)		\$16,050
	PS-AS-UCW-T2	Security Use Case Workshop - 0 (T2 T&E Included)		\$16,050
	PS-AS-ISD-T2	ITOA Service Discovery Workshop - 0 (T2 T&E Included)		\$31,750
	PS-AS-PRA-T2	Monitoring Platform Replacement Assessment - 0 (T2 T&E Included)		\$31,750
	PS-AS-SRA-T2	SIEM Replacement Assessment - 0 (T2 T&E Included)		\$31,750
	PS-AS-PHA-T2	Phantom Adoption - 0 (T2 T&E Included)		\$22,200
	PS-AS-VP-T2	Value Path Adoption - 0 (T2 T&E Included)		\$155,900
	PS-CIS-STN-T3	Splunk Cloud Implementation Success - Standard (T3 T&E Included)		\$94,500
	PS-CIS-PRM-T3	Splunk Cloud Implementation Success - Premium (T3 T&E Included)		\$154,500
	PS-ESCIS-STN-T3	Cloud ES Implementation Success - Standard (T3 T&E Included)		\$94,500
	PS-ESCIS-PRM-T3	Cloud ES Implementation Success - Premium (T3 T&E Included)		\$154,500
	PS-ITCIS-STN-T3	Cloud ITSI Implementation Success - Standard (T3 T&E Included)		\$72,500
	PS-ITCIS-PRM-T3	Cloud ITSI Implementation Success - Premium (T3 T&E Included)		\$154,500
	PS-CMIG-STN-T3	Splunk Cloud Migration Success - Standard (T3 T&E Included)		\$94,500
	PS-CMIG-PRM-T3	Splunk Cloud Migration Success - Premium (T3 T&E Included)		\$154,500
	PS-EAAS-BAS-T3	EAA Success - Base (T3 T&E Included)		\$37,500
	PS-EAAS-STN-T3	EAA Success - Standard (T3 T&E Included)		\$75,000
	PS-EAAS-PRM-T3	EAA Success - Premium (T3 T&E Included)		\$150,000
	PS-AS-OPT-T3	Optimization Check - 0 (T3 T&E Included)		\$12,500
	PS-AS-IRM-T3	ITOA Roadmap Workshop - 0 (T3 T&E Included)		\$16,500
	PS-AS-UCW-T3	Security Use Case Workshop - 0 (T3 T&E Included)		\$16,500
	PS-AS-ISD-T3	ITOA Service Discovery Workshop - 0 (T3 T&E Included)		\$32,500
	PS-AS-PRA-T3	Monitoring Platform Replacement Assessment - 0 (T3 T&E Included)		\$32,500
	PS-AS-SRA-T3	SIEM Replacement Assessment - 0 (T3 T&E Included)		\$32,500
	PS-AS-PHA-T3	Phantom Adoption - 0 (T3 T&E Included)		\$22,500
	PS-AS-VP-T3	Value Path Adoption - 0 (T3 T&E Included)		\$165,500
	PS-DAY-R	Splunk Professional Services Daily Rate (Remote)		\$2,000
	PS-SVCENG-DAY-R	Splunk Associate Consultant for Post Deployment - Daily Rate (		\$1,500
	PS-PM-DAY-R	Splunk Professional Services - Project Management - Daily Rate		\$1,500
	PS-PREM-R	Splunk Professional Services - Premium Daily Rate (Remote)		\$3,000



Product Family	SKU Name	SKU Description	Volume Tier	Unit List Price
Professional Services	PS-STAFF-AUG-E	Splunk Professional Services, Consultant Staff Augmentation (T		\$350,000
	PS-SVC-UNIT-1	Services Unit 1 unit (PS-only)		\$100
	PS-PPS-EXT	PS Pre-paid Services Expiration Date Extension (12 months – or		\$2,500
	AS-CSM-ST	Splunk Advisory Services, CSM Standard		\$32,000
	AS-CSM-PR	Splunk Advisory Services, CSM Premium		\$103,000
	AS-CSM-PL	Splunk Advisory Services, CSM Premium Plus		\$330,000
	AS-CSM-PR-ADD	Splunk Advisory Services, CSM Premium - Additional CSM		\$85,000
	PS-DAY-T1	Splunk Professional Services Daily Rate (T1 T&E included)		\$2,100
	PS-DAY-T2	Splunk Professional Services Daily Rate (T2 T&E included)		\$2,350
	PS-DAY-T3	Splunk Professional Services Daily Rate (T3 T&E included)		\$2,500
	PS-IIOTIS-BAS-T1	Industrial IOT Implementation Success, Base (T1 T&E included)		\$49,800
	PS-IIOTIS-STN-T1	Industrial IOT Implementation Success, Standard (T1 T&E included)		\$101,100
	PS-IIOTIS-PRM-T1	Industrial IOT Implementation Success, Premium (T1 T&E included)		\$166,300
	PS-IIOTIS-BAS-T2	Industrial IOT Implementation Success, Base (T2 T&E included)		\$54,300
	PS-IIOTIS-STN-T2	Industrial IOT Implementation Success, Standard (T2 T&E included)		\$111,350
	PS-IIOTIS-PRM-T2	Industrial IOT Implementation Success, Premium (T2 T&E included)		\$183,300
	PS-IIOTIS-BAS-T3	Industrial IOT Implementation Success, Base (T3 T&E included)		\$57,000
	PS-IIOTIS-STN-T3	Industrial IOT Implementation Success, Standard (T3 T&E included)		\$117,500
	PS-IIOTIS-PRM-T3	Industrial IOT Implementation Success, Premium (T3 T&E included)		\$193,500
	PS-SVCENG-DAY-T1	Splunk Associate Consultant for Post Deployment - Daily Rate (T		\$1,600
	PS-SVCENG-DAY-T2	Splunk Associate Consultant for Post Deployment - Daily Rate (T		\$1,850
	PS-SVCENG-DAY-T3	Splunk Associate Consultant for Post Deployment - Daily Rate (T		\$2,000
	PS-PREM-T1	Splunk Professional Services - Premium Daily Rate (T1 T&E inclu		\$3,100
	PS-PREM-T2	Splunk Professional Services - Premium Daily Rate (T2 T&E inclu		\$3,350
	PS-PREM-T3	Splunk Professional Services - Premium Daily Rate (T3 T&E inclu		\$3,500
	PS-CIS-BAS	Splunk Cloud Implementation Success, Base		\$44,000
	PS-ESCIS-BAS	Splunk Cloud Enterprise Security Implementation Success for C		\$44,000
	PS-VA-STN	Splunk Value Acceleration Offering, Standard (Pre-Paid)		\$332,500
	PS-VA-PRM	Splunk Value Acceleration Offering, Premium (Pre-Paid)		\$450,000
	PS-IS-BAS-T1	Splunk Enterprise Implementation Success, Base (Pre-Paid, T1 T		\$49,800
	PS-IS-BAS-T2	Splunk Enterprise Implementation Success, Base (Pre-Paid, T2 T		\$54,300
	PS-IS-BAS-T3	Splunk Enterprise Implementation Success, Base (Pre-Paid, T3 T		\$57,000
	PS-IS-STN-T1	Splunk Enterprise Implementation Success, Standard (Pre-Paid,		\$101,100
	PS-IS-STN-T2	Splunk Enterprise Implementation Success, Standard (Pre-Paid,		\$111,350
	PS-IS-STN-T3	Splunk Enterprise Implementation Success, Standard (Pre-Paid,		\$117,500
	PS-IS-PRM-T1	Splunk Enterprise Implementation Success, Premium (Pre-Paid,		\$166,300
	PS-IS-PRM-T2	Splunk Enterprise Implementation Success, Premium (Pre-Paid,		\$183,300
	PS-IS-PRM-T3	Splunk Enterprise Implementation Success, Premium (Pre-Paid,		\$193,500
	PS-ESIS-BAS-T1	Splunk ES Implementation Success, Base (Pre-Paid, T1 T&E Incl		\$49,800
	PS-ESIS-BAS-T2	Splunk ES Implementation Success, Base (Pre-Paid, T2 T&E Incl		\$54,300
	PS-ESIS-BAS-T3	Splunk ES Implementation Success, Base (Pre-Paid, T3 T&E Incl		\$57,000
	PS-ESIS-STN-T1	Splunk ES Implementation Success, Standard (Pre-Paid, T1 T&E		\$101,100
	PS-ESIS-STN-T2	Splunk ES Implementation Success, Standard (Pre-Paid, T2 T&E		\$111,350
	PS-ESIS-STN-T3	Splunk ES Implementation Success, Standard (Pre-Paid, T3 T&E		\$117,500
	PS-ESIS-PRM-T1	Splunk ES Implementation Success, Premium (Pre-Paid, T1 T&E		\$166,300
	PS-ESIS-PRM-T2	Splunk ES Implementation Success, Premium (Pre-Paid, T2 T&E		\$183,300
	PS-ESIS-PRM-T3	Splunk ES Implementation Success, Premium (Pre-Paid, T3 T&E		\$193,500
	PS-GIS-BAS-T1	Splunk ES for GDPR Implementation Success, Base (Pre-Paid, T		\$49,800
	PS-GIS-BAS-T2	Splunk ES for GDPR Implementation Success, Base (Pre-Paid, T		\$54,300
	PS-GIS-BAS-T3	Splunk ES for GDPR Implementation Success, Base (Pre-Paid, T		\$57,000
	PS-GIS-STN-T1	Splunk ES for GDPR Implementation Success, Standard (Pre-Pai		\$101,100
	PS-GIS-STN-T2	Splunk ES for GDPR Implementation Success, Standard (Pre-Pai		\$111,350
	PS-GIS-STN-T3	Splunk ES for GDPR Implementation Success, Standard (Pre-Pai		\$117,500
	PS-GIS-PRM-T1	Splunk ES for GDPR Implementation Success, Premium (Pre-Pai		\$166,300
	PS-GIS-PRM-T2	Splunk ES for GDPR Implementation Success, Premium (Pre-Pai		\$183,300
	PS-GIS-PRM-T3	Splunk ES for GDPR Implementation Success, Premium (Pre-Pai		\$193,500
	PS-ITIS-BAS-T1	Splunk ITSI Implementation Success, Base (Pre-Paid, T1 T&E Inc		\$52,800
	PS-ITIS-BAS-T2	Splunk ITSI Implementation Success, Base (Pre-Paid, T2 T&E Inc		\$57,300
	PS-ITIS-BAS-T3	Splunk ITSI Implementation Success, Base (Pre-Paid, T3 T&E Inc		\$60,000
	PS-ITIS-STN-T1	Splunk ITSI Implementation Success, Standard (Pre-Paid, T1 T&		\$77,100
	PS-ITIS-STN-T2	Splunk ITSI Implementation Success, Standard (Pre-Paid, T2 T&		\$84,850
	PS-ITIS-STN-T3	Splunk ITSI Implementation Success, Standard (Pre-Paid, T3 T&		\$89,500
	PS-ITIS-PRM-T1	Splunk ITSI Implementation Success, Premium (Pre-Paid, T1 T&		\$166,300
	PS-ITIS-PRM-T2	Splunk ITSI Implementation Success, Premium (Pre-Paid, T2 T&		\$183,300
	PS-ITIS-PRM-T3	Splunk ITSI Implementation Success, Premium (Pre-Paid, T3 T&		\$193,500
	PS-UIS-STN-T1	Splunk UBA Implementation Success, Standard (Pre-Paid, T1 T&		\$49,800
	PS-UIS-STN-T2	Splunk UBA Implementation Success, Standard (Pre-Paid, T2 T&		\$54,300
	PS-UIS-STN-T3	Splunk UBA Implementation Success, Standard (Pre-Paid, T3 T&		\$57,000
	PS-AS-BAS-T1	Splunk Adoption Service, Base, (T1 T&E Included)		\$10,500
	PS-AS-BAS-T2	Splunk Adoption Service, Base, (T2 T&E Included)		\$11,750
	PS-AS-BAS-T3	Splunk Adoption Service, Base, (T3 T&E Included)		\$12,500
	PS-AS-STN-T1	Splunk Adoption Service, Standard (T1 T&E Included)		\$15,300
	PS-AS-STN-T2	Splunk Adoption Service, Standard (T2 T&E Included)		\$16,050
	PS-AS-STN-T3	Splunk Adoption Service, Standard (T3 T&E Included)		\$16,500
	PS-AS-PRM-T1	Splunk Adoption Service, Premium (T1 T&E Included)		\$30,500
	PS-AS-PRM-T2	Splunk Adoption Service, Premium (T2 T&E Included)		\$31,750
	PS-AS-PRM-T3	Splunk Adoption Service, Premium (T3 T&E Included)		\$32,500
	PS-AS-CM	Splunk Adoption Service- Cloud Migration Assessment		\$10,000
	PS-TE-FIXED-T3	Splunk Professional Services, Time & Expenses Fixed Fee - Tier		\$500
	PS-SVCENG-DAY-C-T1	Splunk Associate Consultant for Post Deployment - Daily Rate -		\$1,750
	PS-SVCENG-DAY-C-T2	Splunk Associate Consultant for Post Deployment - Daily Rate -		\$2,000
	PS-SVCENG-DAY-C-T3	Splunk Associate Consultant for Post Deployment - Daily Rate -		\$2,150

Product Family	SKU Name	SKU Description	Volume Tier	Unit List Price
	PS-DAY-C-T1	Splunk Professional Services - Daily Rate - Cleared Resource (T1		\$2,400
	PS-DAY-C-T2	Splunk Professional Services - Daily Rate - Cleared Resource (T2		\$2,650
	PS-DAY-C-T3	Splunk Professional Services- Daily Rate - Cleared Resource (T2		\$2,800
	PS-PM-DAY-T1	Splunk Professional Services - Project Management - Daily Rate		\$1,600
	PS-PM-DAY-T2	Splunk Professional Services - Project Management - Daily Rate		\$1,850
	PS-PM-DAY-T3	Splunk Professional Services - Project Management - Daily Rate		\$2,000
	PS-PH-DAY-T1	Splunk Professional Services - Phantom - Consultant Daily Rate		\$2,100
	PS-PH-DAY-T2	Splunk Professional Services - Phantom - Consultant Daily Rate		\$2,350
	PS-PH-DAY-T3	Splunk Professional Services - Phantom - Consultant Daily Rate		\$2,500
	PS-PH-DAY-R	Splunk Professional Services - Phantom - Consultant Daily Rate		\$2,000
	PS-PH-PREM-T1	Splunk Professional Services - Phantom - Premium Daily Rate (T		\$3,100
	PS-PH-PREM-T2	Splunk Professional Services - Phantom - Premium Daily Rate (T		\$3,350
	PS-PH-PREM-T3	Splunk Professional Services - Phantom - Premium Daily Rate (T		\$3,500
	PS-PH-PREM-R	Splunk Professional Services - Phantom - Premium Daily Rate (P		\$3,000
	PS-PH-PM-DAY-R	Splunk Professional Services - Phantom - Project Management		\$1,500
	PS-PH-PM-DAY-T1	Splunk Professional Services - Phantom - Project Management		\$1,600
	PS-PH-PM-DAY-T2	Splunk Professional Services - Phantom - Project Management		\$1,850
	PS-PH-PM-DAY-T3	Splunk Professional Services - Phantom - Project Management		\$2,000
	PS-PHIS-STN-T1	Phantom Implementation Success, Standard (T1 T&E included)		\$53,200
	PS-PHIS-PRM-T1	Phantom Implementation Success, Premium (T1 T&E included)		\$81,500
	PS-PHIS-STN-T2	Phantom Implementation Success, Standard (T2 T&E included)		\$56,200
	PS-PHIS-PRM-T2	Phantom Implementation Success, Premium (T2 T&E included)		\$85,250
	PS-PHIS-STN-T3	Phantom Implementation Success, Standard (T3 T&E included)		\$58,000
	PS-PHIS-PRM-T3	Phantom Implementation Success, Premium (T3 T&E included)		\$87,500
.Conf Registration	USER-CONF-1DAY-REG	.conf User Conference Attendance plus 1 day Splunk University		\$2,645
	USER-CONF-2DAY-REG	.conf User Conference Attendance plus 2 days Splunk Universit		\$3,295
	USER-CONF-3DAY-REG	.conf User Conference Attendance plus 3 days Splunk Universit		\$3,795
	USER-CONF-REG	.conf User Conference Attendance		\$1,795