

## EDB Prices effective May 16, 2019

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Product Description	Product Code	U.O.M.	U.K. List Price	Sales Policy Notes
<b>SOFTWARE</b>				
EDB Postgres Enterprise (uniCores)	PREE-UCC-001	uniCore	£1,580	Production License for 1 or 3 year terms. uniCores required for purchase are the lesser number of known physical cores or virtual CPUs where the database is installed or running, but never zero. Minimum 4 uniCores per physical server. Includes uniCore Mobility.
EDB Postgres Enterprise Standby Warm (uniCores)	PREE-UCC-002	uniCore	£790	Production License for 1 or 3 year terms. The database does not serve read or write workloads and the postgresql.conf file parameter hot_standby=off or <blank>. Reference: EnterpriseDB_Pricing_for_Disaster_Recovery_Standby_Databases_20170810.pdf
EDB Postgres Standard (uniCores)	PRSE-UCC-001	uniCore	£1,106	Production License for 1 or 3 year terms. uniCores required for purchase are the lesser number of known physical cores or virtual CPUs where the database is installed or running, but never zero. Minimum 4 uniCores per physical server. Includes uniCore Mobility.
EDB Postgres Standard Standby Warm (uniCores)	PRSE-UCC-002	uniCore	£553	Production License for 1 or 3 year terms. The database does not serve read or write workloads and the postgresql.conf file parameter hot_standby=off or <blank>. Reference: EnterpriseDB_Pricing_for_Disaster_Recovery_Standby_Databases_20170810.pdf
EDB Postgres Enterprise (uniCores) IBM LoP	PREE-UCC-LP2	uniCore	£1,580	EPAS v9.4 Little Endian with xDB 5.1, MTK49, PEM Agent 4.0, BART1.1 and EFM 2.0. Term = 1 or 3 years. uniCores required for purchase are the lesser number of known physical cores or virtual CPUs where the database is installed or running, but never zero. Minimum 4 uniCores per physical server. Includes uniCore Mobility.
EDB Postgres Developer - Enterprise (uniCores)	PRDE-EE-002	uniCore	£790	Non-production License and 10x5 Support for EDB Postgres Enterprise (Postgres Advanced Server and tools).

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EDB Postgres Developer - Standard (uniCores)	PRDE-SE-002	uniCore	£553	Non-production License and 10x5 Support for EDB Postgres Standard (PostgreSQL and tools).
Additional Named Support Contact (Person)	PRNS-P1-000	Person	£1,215	Person per year price.
EDB Postgres Cloud Database Service (On-Demand DB Instance)	PRAS-CDSO-001	DB Instance , £0.11		Minimum estimated price for database instance charges which includes compute and database license for the smallest supported instance type. Storage, IOPS, Data Transfer, and other services are additional are billed hourly on-demand, based on usage.
EDB Postgres Cloud Database Service (Reserved CDS DB Instance)	PRAS-CDSR-001	DB Instance , £0.08		Minimum estimated price for database instance charges which includes compute and database license for the smallest supported instance type. Storage, IOPS, Data Transfer, and other services are additional are billed hourly on-demand, based on usage.
<b>PROFESSIONAL SERVICES</b>				
Pkg. Service - Architectural Health Check - On-site	SRVS-HC-000	DB Instance	£12,500	Limited to 1 Master and 2 Standby DB Instances. If Oracle, custom bid required.
Pkg. Service - Architectural Health Check - Remote	SRVS-HC-001	DB Instance	£9,000	Limited to 1 Master and 2 Standby DB Instances. If Oracle, custom bid required.
Pkg. Service - Tune-Up for Postgres in Public Clouds - Remote	SRVS-CTU-001	DB Instance	£4,500	Three days duration for one database instance and one replica.
Pkg. Service - Tune-Up for Postgres in Public Clouds - On-Site	SRVS-CTU-002	DB Instance	£6,000	Three days duration for one database instance and one replica.
Pkg. Service - RemoteDBA for Postgres - Premium	SRVS-RDPH-001	DB Instance	£6,075	Minimum of 4 DB Instances for at least a 1 year term. Applies to on-premises and cloud including AWS RDS. See standard Discount Schedule for additional price breaks.
Pkg. Service - Migration Assessment	SRVS-MA-000	Schema	£4,995	Maximum of 10 schemas. No scoping/approval needed. If you offer below 4995, VP approval needed.
Pkg. Service - Enterprise Readiness with EDB Postgres	SRVS-PENT-002	3 DB Instance	£13,000	Limited to 1 Master and 2 Standby DB Instances. Plus Consultant T&E. Six day engagement with 5 days on-site plus 1 day remote by an EDB Consulting Engineer.

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Pkg. Service - Security Evaluation for Postgres	SRVS-PSEC-002	2 DB Instance	£11,000	Limited to 1 Master and 1 Standby DB Instances. Plus Consultant T&E. Five day engagement with 3 days on-site plus 2 days remote by an EDB Consulting Engineer.
Pkg. Service - Architectural Roadmap and Solutions Blueprint	SRVS-PARH-002	6 Days	£15,000	Plus Solution Architect T&E. Six day engagement with 5 days on-site plus 1 day remote by an EDB Consulting Engineer.
Pkg. Service - Migration Roadmap - Bulk Database Classification	SRVS-BMIG-200	Schema	£1,000	Minimum of 11 schemas. Plus Consultant T&E for on-site work. Discount schedule available for bulk database classification for migration by an EDB Consulting Engineer.
Pkg. Service - Technical Account Manager Services	SRVS-TAM-03	Year	£60,000	1 year term, maximum 1 week (40 hours) per month per customer. If a customer requirements need TAMs hours beyond this allocation then consulting services need to be purchased under SRVS-SA-00D in order to supplement.
Consulting Services - Solution Architect	SRVS-SA-00D	Person / Day	£2,500	For on-site work, Travel & Expense costs are additional
Consulting Services - Sr. Technical Consultant	SRVS-TC-00D	Person / Day	£2,000	For on-site work, Travel & Expense costs are additional
Consulting Services - Project Management	SRVS-PM-00D	Person / Day	£2,000	For on-site work, Travel & Expense costs are additional
Consulting Services - Field CTO	SRVS-FCTO-00D	Person / Day	£3,000	For on-site work, Travel & Expense costs are additional
Consulting Services - Urgent Consulting	SRVS-EXT-00D	Person / Day	£3,000	Used for urgent or emergency-type work that is weekend, after hours, or engagements requiring less than 3 weeks notice to start. For on-site work, Travel & Expense costs are additional
TRAINING				
Training On Demand (12-20 hours)	TRNG-CLS-12H	Class	£972	Online on demand courses.
Training Custom - Online (1 day, single trainer, up to 12 participants)	TRNG-CUS-00	Day	£2,835	Requires negotiated statement of work.
Training Custom - On-site (1 day, single trainer, up to 12 participants)	TRNG-CUS-01	Day	£3,240	Requires negotiated statement of work.
Training Adv. PostgreSQL Administration - Online	TRNG-ADV-001	Student	£972	Online live course.
Training Adv. PostgreSQL Administration - On-site	TRNG-ADV-006	Class	£9,720	Plus Instructor Travel & Expenses. Max. 12 Students. 1 attempt at Professional Certification.

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Training Adv. PostgreSQL Administration - On Demand	TRNG-ADV-003	Student	£972	Access to on-demand class available for 6 weeks. Includes 1 attempt at Professional Certification Exam
Training Adv. PostgreSQL Administration - Private Online	TRNG-ADV-007	Class	£8,505	Private Live Online course. Max. 12 Students. 1 attempt at Professional Certification per student
Training Adv. PostgreSQL Administration - Public	TRNG-ADV-008	Student	£1,215	3 day open enrollment course. 1 attempt at Professional Certification per student.
Training Mastering PostgreSQL Administration	TRNG-MAS-01	Student	£404	Given by Bruce (or others) at Conferences and shows.
Training Foundations of PostgreSQL Administration - On-Site	TRNG-PG-01	Class	£9,720	Plus Instructor Travel & Expenses. Max. 12 Students. 1 attempt at Associate Certification per student.
Training Foundations of PostgreSQL Administration - Private Online	TRNG-PG-02	Class	£8,505	Private Live Online course. Max. 12 Students. 1 attempt at Associate Certification per student
Training Foundations of PostgreSQL Administration - Online	TRNG-PG-03	Student	£972	Online live course. 1 attempt at Associate Certification.
Training Foundations of PostgreSQL Administration - On Demand	TRNG-PG-04	Student	£972	Access to on-demand class available for 6 weeks. Includes 1 attempt at Associate Certification Exam
Training Foundations of PostgreSQL Administration - Public	TRNG-PG-09	Student	£1,215	3 day open enrollment course. 1 attempt at Associate Certification per student.
Training EDB Postgres Advanced Server DBA Essentials - Online	TRNG-PPAS-05	Student	£1,620	5 days Online. 1 EPAS Associate Certification Exam attempt included.
Training EDB Postgres Advanced Server DBA Essentials - Private Online	TRNG-PPAS-06	Class	£14,175	5 days Online, max 12 students; 1 EPAS Associate Certification Exam attempt included.
Training EDB Postgres Advanced Server DBA Essentials - On-Site	TRNG-PPAS-07	Class	£16,200	Plus Instructor Travel & Expenses. Max 12 students. 5 days Onsite. 1 EPAS Associate Certification Exam attempt included.
Training EDB Postgres Advanced Server DBA Essentials - Public	TRNG-PPAS-17	Student	£2,025	5 day open enrollment course. 1 attempt at Associate Certification per student.
Training EDB Postgres Advanced Server DBA Advanced - Online	TRNG-PPAS-09	Student	£972	3 days Online. 1 EPAS Professional Certification Exam attempt.

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Training EDB Postgres Advanced Server DBA Advanced - Private Online	TRNG-PPAS-10	Class	£8,505	3 days Online, max 12 Students. 1 EPAS Professional Certification Exam attempt
Training EDB Postgres Advanced Server DBA Advanced - On Site	TRNG-PPAS-11	Class	£9,720	Plus instructor Travel & Expenses. 3 days Onsite, max 12 students. 1 EPAS Professional Certification Exam attempt.
Training EDB Postgres Advanced Server DBA Advanced - On Demand	TRNG-PPAS-12	Student	£972	Access to on-demand class available for 6 weeks. 1 EPAS Professional Certification Exam attempt.
Training EDB Postgres Advanced Server DBA Advanced - Public	TRNG-PPAS-18	Student	£1,215	3 day course. 1 EPAS Professional Certification Exam attempt.
Training PostgreSQL for Developers and Architects - On Demand	TRNG-PDA-003	Student	£972	Access to on-demand class available for 6 weeks
Training Cloud Mgt. and Administration with EDB Postgres Ark - Online	TRNG-ARKA-01	Student	£243	1 day.
Training Cloud Mgt. and Administration with EDB Postgres Ark - On-site	TRNG-ARKA-02	Class	£2,430	1 day.
Training Cloud Mgt. and Administration with EDB Postgres Ark - Private Online	TRNG-ARKA-04	Class	£2,126	1 -day Online live course. Max 12 students.
Training Cloud Mgt. and Administration with EDB Postgres Ark - Public	TRNG-ARKA-05	Student	£304	1 day class. Open enrollment training
Training Using EDB Postgres Ark - Online	TRNG-ARKU-01	Student	£243	1 day.
Training Using EDB Postgres Ark - On-site	TRNG-ARKU-02	Class	£2,430	1 day.
Training Using EDB Postgres Ark - Private Online	TRNG-ARKU-04	Class	£2,126	1 -day Online live course. Max 12 students.
Training Using EDB Postgres Ark - Public	TRNG-ARKU-05	Student	£304	1 day class. Open enrollment training
Training Using EDB Postgres Enterprise Manager - Online	TRNG-PEMU-101	Student	£486	2 day online live course.
Training Using EDB Postgres Enterprise Manager - On-site	TRNG-PEMU-102	Class	£6,480	2 day course. Plus Instructor Travel & Expenses. Max. 12 Students.
Training Using EDB Postgres Enterprise Manager - Private Online	TRNG-PEMU-104	Class	£5,670	2 day private online live course. Max. 12 students.

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Training Using EDB Postgres Enterprise Manager - Public	TRNG-PEMU-105	Student	£608	2 day open enrollment course, when scheduled.
Training Perf. Tuning Optimization for Postgres DBAs and Developers - Online	TRNG-PTM-01	Student	£324	1 day online live course.
Training Perf. Tuning Optimization for Postgres DBAs and Developers - On-site	TRNG-PTM-02	Class	£3,240	1 day course. Plus Instructor Travel & Expenses. Max. 12 Students.
Training Perf. Tuning Optimization for Postgres DBAs and Developers - On Demand	TRNG-PTM-03	Student	£324	8 hours
Training Perf. Tuning Optimization for Postgres DBAs and Developers - Private Online	TRNG-PTM-04	Class	£2,835	1 day private online live course. Max. 12 students
Training Perf. Tuning Optimization for Postgres DBAs and Developers - Public	TRNG-PTM-05	Student	£405	1 day class. Open enrollment training
Training Comprehensive PostgreSQL Administration - Public	TRNG-COMB-02	Student	£2,025	5 days Off-site open enrollment. 1 Associate Certification Exam.
Training Comprehensive PostgreSQL Administration - Online	TRNG-COMB-03	Student	£1,620	5 days Online. 1 Associate Certification Exam.
Training Comprehensive PostgreSQL Administration - On-Site	TRNG-COMB-04	Class	£16,200	5 days Onsite. 1 PostgreSQL Associate Certification Exam included. Max 12 students
Training Comprehensive PostgreSQL Administration - Private Online	TRNG-COMB-05	Class	£14,175	Private Live Online course. Max. 12 Students. 1 attempt at Postgres Plus Associate Certification per student
Training Postgres for Oracle DBAs - Online	TRNG-ODBA-101	Student	£648	2 day online live course.
Training Postgres for Oracle DBAs - On-site	TRNG-ODBA-102	Class	£6,480	2 day course. Plus Instructor Travel & Expenses. Max. 12 Students.
Training Postgres for Oracle DBAs - Private Online	TRNG-ODBA-104	Class	£5,670	2 day private online live course. Max. 12 students.
Training Postgres for Oracle DBAs - Public	TRNG-ODBA-105	Student	£810	2 day open enrollment course.
Training Implementing DR and HA Solutions in Postgres - Online	TRNG-DRHA-101	Student	£324	1 day online live course.
Training Implementing DR and HA Solutions in Postgres - On-site	TRNG-DRHA-102	Class	£3,240	1 day course. Plus Instructor Travel & Expenses. Max. 12 Students.

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Training Implementing DR and HA Solutions in Postgres - On Demand	TRNG-DRHA-103	Student	£324	5 hours, excluding time for labs
Training Implementing DR and HA Solutions in Postgres - Private Online	TRNG-DRHA-104	Class	£2,835	1 day private online live course. Max. 12 students.
Training Implementing DR and HA Solutions in Postgres - Public	TRNG-DRHA-105	Student	£405	1 day open enrollment course, wjem scheduled.
Training EDB Postgres Tools Basics - Online	TRNG-TLB-101	Student	£454	2 day online live course.
Training EDB Postgres Tools Basics - On-site	TRNG-TLB-102	Class	£6,480	2 day course. Plus Instructor Travel & Expenses. Max. 12 Students.
Training EDB Postgres Tools Basics - Private Online	TRNG-TLB-104	Class	£5,670	2 day Private online live course. Max. 12 students
Training EDB Postgres Tools Basics - Public	TRNG-TLB-105	Student	£567	2 day open enrollment course.
Training - Additional Student	TRNG-XTRA-01	Student	£810	Cost per extra student over a specified class limit. Adjusted with a discount or a premium to get the additional per student unit price correct for the pricing of a particular class.
Training EDB Postgres Training Credits	TRNG-PTC-001	Credit	£81	Minimum purchase is 50 credits. Each course type (on demand, LVT, on-site, classroom, has a different credit requirement, based on delivery mode and duration.) Cannot purchase through store but can purchase classes using credits via store.
Training EDB Postgres Training eSubscription - 1 named student	TRNG-ESUB-001	Year	£1,620	12-month unlimited access to on-demand library only, for one named individual. Certification exams not included. Can't purchase through store, but can use to consume in Training storefront.
Training EDB Postgres Training eSubscription - 5 named students	TRNG-ESUB-005	Year	£4,860	12 months unlimited access to on-demand library only, for up to 5 named individuals in one company. Certification exams not included. Can't purchase through store, but can use to consume in Training storefront.
Training EDB Postgres Training eSubscription - 10 named students	TRNG-ESUB-010	Year	£8,910	12 months of unlimited access to on-demand library only, for up to 10 named individuals at one company. No certification exams. Can't purchase through store, but can use to consume in Training storefront.

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Training EDB Postgres Training eSubscription - 50 named students	TRNG-ESUB-050	Year	£40,500	12 months of unlimited access to on-demand library only, for up to 50 named students at a single company. No certification exams. Can't purchase through store, but can use to consume in Training storefront.
Training EDB Postgres Training eSubscription - Enterprise 500	TRNG-ESUB-500	Year	£60,750	Provides 12 months of unlimited access to on-demand library only, for for a maximum of 500 students per company per purchase. For purchasing company's employees only, cannot be shared with nor extended to customer's partner network. No certification exams. No purchase through store, but can use to consume in Training storefront.
Training EDB Postgres Certification Subscription - Enterprise 500	TRNG-CSUB-500	Year	£20,250	Requires SVP Global Services approval to sell and added purchase of TRNG-ESUB-100. It provides 12 months of access to EDB Postgres Advanced Server certification exams only for a maximum of 500 students per company per purchase. For purchasing company's employees only, cannot be shared with nor extended to customer's partner network. A maximum of two attempts per exam per student.
Training Postgres Developer Fundamentals - Online	TRNG-DEV-101	Student	£648	2-day Online live course.
Training Postgres Developer Fundamentals - On-site	TRNG-DEV-102	Class	£6,480	2-day course. Plus Instructor Travel & Expenses. Max. 12 Students.
Training Postgres Developer Fundamentals - Private Online	TRNG-DEV-104	Class	£5,670	2-day online live course. Max. 12 students
Training Postgres Developer Fundamentals - Public	TRNG-DEV-105	Student	£810	2-day open enrollment course.
Training Postgres Developer Advanced - Online	TRNG-DEV-201	Student	£648	2-day Online live course.
Training Postgres Developer Advanced - On-site	TRNG-DEV-202	Class	£6,480	2-day course. Plus Instructor Travel & Expenses. Max. 12 Students.
Training Postgres Developer Advanced - Private Online	TRNG-DEV-204	Class	£5,670	2-day Online live course. Max. 12 students
Training Postgres Developer Advanced - Public	TRNG-DEV-205	Student	£810	2 day open enrollment course.



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Certification PostgreSQL Associate	CERT-DBA-001	Student	£162	Online exam. No Pre-Requisites.
Certification PostgreSQL Professional	CERT-DBA-002	Student	£162	Pre-Requisite: Pass the PostgreSQL Associate Cert. Exam with 70% or higher.
Certification EDB Postgres Advanced Server Associate	CERT-DBA-003	Student	£203	Pre-requisite: PPAS Administration Essentials Training.
Certification EDB Postgres Advanced Server Professional	CERT-DBA-004	Student	£203	Pre-requisites: Pass PPAS Associates exam and PPAS Admin. Advanced Training.
Postgres Kick-Start	SRVS-KCK-001	Project	£3,726	Two On Demand seats for 4 courses plus four half day advisory sessions.