G-Cloud 11
Cloud Support Services
Pricing Document
&
SFIA Rate Card

For

Unit4 Business World

Version 1.0

www.integra-associates.com

An official partner of UNIT4

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Release Control

Dist. No.	Release Date	Version	Release Notes
1	15th April 2019	1-0 final	Authorised for G-Cloud publication

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1. Solution Prices

PLEASE NOTE THAT:

- all rates exclude VAT which will be charged as incurred at the prevailing rate;
- expenses will be charged in addition where services are to be delivered on-site (see below)

Solution	Fee
Licence	
Supplier Portal	£9995
Making Tax Digital	£5995
User Administration	£1995
Role Loader	£1995
Exchange Rate	£1995
Support & Maintenance	
Annual maintenance charge	20% of licence fee

NOTES
1. The Consultant(s) will be provided with full and appropriate accesses to U4BW and the U4BW test and live environments to allow the work to be done.
2. An annual increase on maintenance will apply
3. Contractual terms apply
4. Maintenance year runs from January to December. First year's charge will be pro-rata based on month of purchase

2. Service Prices

PLEASE NOTE THAT:

- our services are costed on a Time and Materials basis;
- all rates exclude VAT which will be charged as incurred at the prevailing rate;
- expenses will be charged in addition where services are to be delivered on-site (see below)

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- discounts can be applicable for large programmes of work.

2.1 Rate Card

Service Description	Fee rate per day
Project Management	
Full client-side Project Management Services	£800 to £1000
Project Management (Consultancy)	£800 to £1000
Consultancy Services	
Application Consultant	£800 to £1000
Build Consultant	£600 to £800
Technical Consultant	£800 to £1000
Skills Development	
Needs Analysis / Training Strategy	£775 to £900
Preparation of training materials	£775 to £900
Delivery of training materials	£600 to £900

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2.2 Expenses

All services delivered to the client's site (or other location of the client's choosing) will be subject to an expense charge:

- £200 per consultant per visit to site within the boundaries of the M25 and Scotland and Ireland;
- £150 per consultant per visit to site elsewhere within the UK;

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3. SFIA Rate Card

	Strategy & architecture	Business change	Solution development & implementation	Service management	Procurement & management support	Client interface
1. Follow	**From £600**					
2. Assist	**From £600**					
3. Apply	**From £600**					
4. Enable	**From £800**					
5. Ensure/Advise	**From £800**					
6. Initiate/Influence	**From £900**					
7. Set Strategy/Inspire	**From £900**					

NOTE THAT: above rates exclude VAT and Expenses

Standards for Consultancy Day Rate cards

Consultant's Working Day: 7.5 hours exclusive of travel and lunch

Working Week: Monday to Friday excluding national holidays

Office Hours: Customer's standard office hours (on-site)
09:00 – 17:30 Monday to Friday otherwise

Travel and Subsistence: see 1.2 Expenses above

Mileage: see 1.2 Expenses above

Professional Indemnity Insurance – included in day rate

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