Category Development System

Pricing Document

G-Cloud 11

adam Category Development System Pricing Guide

Introduction

adam's Category Development Solution is implemented on a category basis per customer and as such a 'discovery' exercise is completed prior to establishing final costs, to ensure that any commercial proposal achieves a return on investment. This also ensures that costs, timescales and deliverables agreed are realistic and achievable. However the below outlines our pricing approach which ensures best value for customers.

Core Application

The core application can be paid for in a number of ways, for example via an annual licence fee, or on a transactional basis, or through shared risk / reward model. The application is charged at a figure of between 0.75% - 1.5% of spend transacted. This covers the full end-to- end solution. Where the scope of the solution implemented is reduced or only a subset of modules implemented, the total cost is reduced to reflect (please refer to other GCloud services for pre-defined solution offers).

There is a minimum licence fee payable of £20,000 per annum for the full end-to-end solution.

Implementation Fee

Implementation fees are charged on a fixed cost basis whereby the project is fully scoped with the customer and a mutually agreeable fee is agreed. Typically, implementation costs are as follows:

Standard technology implementation   -   IRO. £10k
Training for system users   -   Priced per day

Additional products

In addition to the core application, adam supplies other products and services as follows:

- Account Management   From £5k per annum
- Project Management   From £750 per day
- Training   From £750 per day
- Supplier engagement   From £750 per day
- System development   From £1,000 per day

For further information about our pricing please contact enquiries@useadam.co.uk

*All costs are indicative only as adam operate fully flexible commercial models, which are based on detailed scoping of the clients situation. Pricing is typically based on size of the client/category.