



Crown
Commercial
Service

G-CLOUD 11 - S: EIGHTY EIGHTY DIGITAL AGENCY

www.s8080.com directors@s8080.com

S8080®

G-CLOUD 11 OUR PRICING

This guide outlines our pricing for:

- Support and development rates for our people
- Secure cloud CMS hosting from UKCloud, Microsoft Azure or RackSpace
- Server maintenance and patching
- Application maintenance and patching

All of the costs in this document are plus VAT.

Contact us

If you'd like help with pricing calculations for your project, please email Chris Cowell or Matt Howard, S8080's directors on directors@s8080.com or telephone **01792 398 266**



OUR PEOPLE

| | |
|------------------------------------------------|-----------|
| Lead Creative and interactive content designer | £640 day |
| Lead UX designer | £640 day |
| Senior Front end developer | £690 day |
| Senior Drupal technical developer | £710 day |
| Drupal technical architect | £720 day |
| Senior Umbraco technical developer | £710 day |
| Umbraco technical architect | £720 day |
| Technical project manager / Scrum Master | *£640 day |
| Trainer | £640 day |
| Tester | £620 day |
| Consultant / Strategist (S8080's Directors) | £770 day |

* Project managers can also be charged at 20% of development costs if preferred.



CLOUD CMS HOSTING

Some of our clients arrange their own hosting solutions, but for those that don't, we partner with three of the leading cloud hosting providers, using UK data centres, to provide a fully managed public or private cloud service.



Choosing the right hosting provider and specification will be driven by your organisation's individual requirements. Depending on the size of your organisation, these requirements would typically be identified and provided by your internal IT department or web team. However, if you'd like help choosing a suitable hosting platform, we'll suggest and design a solution for you during the discovery phase.

On the next few pages we've provided **monthly hosting costs** for typical specifications, based on four real-life solutions for our public sector clients. Ask us to refine these specifications for you, contact directors@s8080.com

Public or Private cloud?

Public Cloud

UK government promote 'public cloud first' as a deployment model. Government Digital Service (GDS) state that highly personal and sensitive data can be stored and processed in the public cloud.

You have your own dedicated, highly secure resources, on shared multi-tenant infrastructure, that are not affected by other tenants. The

infrastructure is owned and operated by a service provider, like Microsoft Azure or Rackspace. Because you can scale resources quickly to meet demand, it's a far lower-cost option for hosting and deploying websites and services. The vast majority of our public-sector clients, large and small, use public cloud.

Advantages of public cloud:

- Lower costs – no hardware purchase, only pay for the service you use
- Near-unlimited scalability – on-demand resources
- High reliability – a vast network of servers ensures against failure

Private Cloud

With private cloud, single tenant infrastructure on a private network that you own, is hosted on-site or in a hosting provider's data centre. This isolates your processing and data, increasing levels of control and security. As the solution is dedicated entirely to your organisation, you can customise processing, storage and networking components.

Typically used by financial institutions or other large organisations with mission critical operations who need ultimate control over their environment.

Advantages of private cloud:

- Improved flexibility – customisable cloud environment
- Improved security – resources are not shared with others
- High scalability – the scalability and efficiency of a public cloud



HOSTING SOLUTIONS PRICING

Solution 1 Small

Suitable for a smaller organisation or department with a low-risk website or basic digital service that would expect relatively low traffic levels (approx. 50k page views per month) and no significant traffic spikes at peak times.

A robust, secure solution that's ideal for basic content delivery, rather than processor intensive, data driven online applications. A fully managed cloud solution, based in the UK with 99.9% availability. Cloudflare web application firewall / Anti-DDoS protection is included.

Solution 2 Medium

Suitable for larger organisations, with a higher risk of attack, who require non-intensive web application processing or expect more traffic with higher demand at certain times. A fully managed cloud solution, based in the UK with 99.9% availability. Cloudflare web application firewall / Anti-DDoS protection is included.

Solution 3 Large

Suitable for higher risk government departments, large organisations or larger local government / council clients.

Higher specification and optimised for more intensive web application processing for higher numbers of expected visitors. Cloudflare web application firewall / Anti-DDoS protection is included.

Solution 4 Private Cloud

Private cloud processing and storage, sometimes called corporate, or internal cloud. This is a single tenant, dedicated, mission critical environment that can be hosted on-site at your own data centre or at a hosting provider's data centre, in UK-sovereign tier 3 data centres, which are separated by over 100km.

Totally customisable and scalable processing, storage and networking components. This gives your organisation 100% dedicated and isolated resources. Flexible connectivity options including internet, PSN, N3/HSCN and Janet.



SOLUTION 1 SMALL

Indicative cost and spec*
£600 per month

UK data centre

1 vCPU

4Gb of RAM

50Gb storage

24/7/365 fully managed SysOps service.
Your servers are maintained, updated
and patched by the hosting partner

Includes Cloudflare Anti-DDoS / Web
application firewall

Application maintenance

Drupal or Umbraco CMS application
maintenance and security patching,
from £300 per month

SOLUTION 2 MEDIUM

Indicative cost and spec*
£800 per month

UK data centre

2 vCPU's

8Gb of RAM

100Gb storage

24/7/365 fully managed SysOps service.
Your servers are maintained, updated
and patched by the hosting partner

Includes Cloudflare Anti-DDoS / Web
application firewall

Application maintenance

Drupal or Umbraco CMS application
maintenance and security patching,
from £300 per month

SOLUTION 3 LARGE

Indicative cost and spec*
£900 per month

UK data centre

4 vCPU's

16Gb of RAM

150Gb storage

24/7/365 fully managed SysOps service.
Your servers are maintained, updated
and patched by the hosting partner

Includes Cloudflare Anti-DDoS / Web
application firewall

Application maintenance

Drupal or Umbraco CMS application
maintenance and security patching,
from £300 per month

SOLUTION 4 PRIVATE CLOUD

From £25,000 setup and
£150 per month

Single tenant environment

On-premises or UK data centre

Provides you with the underlying cloud
platform to host and manage your
private cloud platform

Plus hardware costs

Plus software licences costs

All of our hosting solutions are fully managed

Some of the benefits of fully
managed hosting are that our
hosting partner maintains, updates
and patches servers, provides system
monitoring tools, and importantly,
gives S8080 around-the-clock,
guaranteed fast turnaround access
to their engineers should we need it.

Please consider this when comparing
us with other suppliers.

* During discovery, we'll discuss your normal load, your peak traffic and your
individual security requirements to tailor the specification to your needs.

SOME OF OUR CLIENTS

WWW.S8080.COM DIRECTORS@S8080.COM



- Number 10
- Department of Energy and Climate Change
- HM Cabinet Office
- Health and Safety Executive
- Department of Work and Pensions
- Department of Health
- UK Trade and Investment
- National Assembly for Wales
- Welsh Government
- Royal College of Obstetricians and Gynaecologists
- Defra
- Leicestershire County Council
- Ministry of Justice
- BBC
- Highways England
- CITB - Construction Skills
- Duke of Edinburgh's Award
- University of West London
- Traffic Wales
- Parliamentary and Health Services Ombudsman
- Adobe
- Alzheimer's Research UK
- Local Government Association
- Cadw
- Wales Audit Office
- Grammy Awards
- Ryder Cup
- Nominet
- 20th Century Fox
- South Wales Police
- West Midlands Police
- Haringey Council
- NHS
- Transport for London
- Lee Valley Regional Park
- Office for Students
- Royal College of Radiologists
- Nottingham City Council
- Environment Agency
- Royal College of Anaesthetists
- Natural Resources Wales