

Pricing Document

G Cloud 10

Cloud Support Services

May 2018

see
through the
eyes of your
customers...



Resource based pricing

- Our costs for each of our services are based on the individual project requirements
- Our costs are developed according to resource based pricing
- Our rate card is detailed in the SFIA Rate Card PDF

Pricing Discounts

- Charity clients receive 10% discount on all rates

Tiered Volume Discounts

- User Vision offer a tiered discount system from standard day rates, to take advantage of economies of scale and the relationship with our customers.

Time period	Spend	Discount
12 month volume discount	£0 - £100k	No discount
	£100k - £250k	5% additional discount on standard rates for all business over and above £100,000
	£250K +	10% additional discount on standard rates for all business over and above £250,000

Each project cost will be calculated on the standard SFIA rate card and the discount will be agreed at the end of the 12 month period

Ritticcka Pathak

Business Development Executive
User Vision

Tel: 0131 225 0855



www.uservision.co.uk



hello@uservision.co.uk



[@UserVision](https://twitter.com/UserVision)

55 North Castle Street
Edinburgh
EH2 3QA
United Kingdom

0131 225 0850