



G-Cloud 10

Pricing Table

Introduction

Nine23 aim to supply a simple pricing model that has a number of variable costs.

Cloud Hosting

| Ref | | Unit cost | Monthly Charge |
|-----|--|-----------|----------------|
| a | Hosted secure private cloud - Official Sensitive – Secret – Platform FLEX <i>Set up & Configuration, fully managed platform, up to 500 users, larger deployments are poa</i> | £25,000 | £3,700 |
| b | PSN - Secure Government Gateway - Secure Hosting PSN <i>Includes: Platform FLEX, ITHC, RMADS, Set up & Configuration, Fully managed service, up to 50 users – larger deployments are poa</i> | £55,500 | £4,125 |
| c | Secure EMM Platform - FLEX <i>Includes: Platform FLEX, ITHC, RMADS, Set up & Configuration, Fully managed service</i> | £28,600 | £4,800 |
| d | Application Hosting - Secure App Store <i>Set up & Configuration, up to 500 users, larger deployments are poa</i> | £25,000 | £3,700 |

Cloud Software

| Ref | | Unit Cost | Monthly Charge |
|-----|--|-----------------------|-------------------------------------|
| e | Mobile Device Management - Enterprise Mobility Management - FLEX | As per SFIA rate card | £83.51 - £296.37 Per user or device |
| f | Platform FLEX Software (Email, File Storage, Web gateway, email gateway, Anti virus) | As per SFIA rate card | £15 - £185 Per device or user |
| g | Enterprise Mobility Management - Airwatch / Workspace ONE / MobileIron <i>Options for per device & per user</i> | As per SFIA rate card | £8.57 to £216 per device per year |

| | | | |
|---|---|-----------------------|--|
| h | Virtual Learning Environment (VLE) - DACS | As per SFIA rate card | £750 - £14,000 per month |
| i | Mobile Threat Defence (MTD) - App Vetting Service | As per SFIA rate card | Reporting - £275 per app – App Vetting poa |
| j | Two-Factor Authentication (2FA) - DUO | As per SFIA rate card | £4.50 - £9 per user per month |
| k | Arxan - Mobile Application Management (MAM) | As per SFIA rate card | £26 - £40 per unit per year |
| l | Armour Mobile | As per SFIA rate card | £180 per unit per year |
| m | Armour Mobile Support | As per SFIA rate card | £54 per unit per year |
| n | Cryptify Call | As per SFIA rate card | £800 perpetual license Pricing example: 50 licenses - Year 1: (50 x £800) + (50 x £200) = £50,000 - Year 2: (50 x £200) = £20,000 |
| o | Cryptify Call Support | As per SFIA rate card | £200 per device per year |

Cloud Support

| Ref | | Unit Cost | Monthly Charge |
|-----|--------------------------------------|-----------------------|----------------|
| p | Cloud Strategy Advisory | As per SFIA rate card | |
| q | Mobility Advisory Services | As per SFIA rate card | |
| r | Cloud Deployment Services | As per SFIA rate card | |
| s | EMM Configuration Services | As per SFIA rate card | |
| t | Cloud Information Assurance Advisory | As per SFIA rate card | |

Notes:

All pricing is Ex VAT.

P.O.A. (Price on asking) for what we term 'out of gauge'.

i.e. a volume or configuration not covered in our price list can be queried with Nine23 by the buyer.

The values on the SFIA Rate card are the maximum rates.

Discounts:

Are available for all services dependant on size & scale of the service required. These discounts are generally based on number of users and the larger the users the larger the discount applied:

| | |
|---------------------------|----------------------|
| Up to 500 users – | 0% Discount applies |
| Between 501 – 1500 Users | 5% Discount applies |
| Between 1501 – 2500 Users | 10% Discount applies |

Specific Cryptify discount is available as in the below table.

| Cryptify Call Discount | | | |
|------------------------|---------------------------------------|----------|--|
| Quantity of Licenses | Mobile End User Licence (per handset) | Discount | Annual Maintenance Support Licence (per handset) |
| 1 – 100 | £800 perpetual | 0 | £200 per annum |
| 101 – 200 | £720 perpetual | 10% | £180 per annum |
| 201 – 500 | £640 perpetual | 20% | £160 per annum |
| 501 – 1000 | £560 perpetual | 30% | £140 per annum |

Indicative Examples

- Hosted Secure Private Cloud with PSN Gateway – Fully managed service

Cloud deployment service (Produced feasibility report with options) - Hosted secure private cloud (Walled garden architecture) - Platform FLEX (RMADS, ITHC, Managed service, VPN, Firewalls) – Platform software (AV, Email Exchange, Web gateway), Deployment and fully managed service.



- Hosted Secure Private Cloud with Secure Communications – Fully managed service

Hosted secure private cloud (Walled garden architecture) - Platform FLEX (RMADS, ITHC, Managed service, VPN, Firewalls) – Platform software (Email Exchange, Web gateway), Mobile Device Management – Enterprise Mobility Management (Airwatch), Deployment and fully managed service.

