



Operational Efficiency, Cost Management & Optimisation

Alchemmy Service for G-Cloud 10

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Service Overview

Operational Efficiency, Cost Management & Optimisation

Alchemmy understands how cloud, digital and mobile technologies can provide significant opportunities for cost reduction. We help clients understand and plan how to improve effectiveness, reduce cost and increase productivity. This includes analysing current services, identifying saving opportunities, and delivering the cost reduction programme, as well as delivering the change.

Features

- Comprehensive data analysis of your requirements, investments and costs
- Market data cost benefit analysis based on KPIs and key performance metrics
- Action plan to increase efficiency and reduce cost appropriately without adversely affecting productivity or quality of service
- Knowledge sharing to upskill internal capabilities and increase productivity
- Experienced in leveraging cloud-based technologies to reduce cost
- Experienced service design and contract management professionals
- Apply our proved service analysis and supplier engagement framework
- Undertake service reviews and develop a service improvement plan
- Identify opportunities for cross-government contracts and shared services
- Undertake contract negotiation and due diligence; options analysis and appraisal

Benefits

- Highlights high value cost reduction areas
- Define digital solutions that can be implemented efficiently
- Reduce cost and waste in a sensitive and appropriate manner
- Improved operational efficiency and capacity via cost optimisation
- Uses cost effective cloud-based solutions
- Gain greater value from services and service contracts
- Evidence base for improvements across service portfolio
- Cost reduction through shared cloud services and infrastructure
- Identification of cost saving opportunities using market data to confirm scale of savings
- Business intelligence to support decision making process

Pricing

Alchemmy supports a flexible approach to pricing based upon your requirements, required outcome, complexity and duration. These include fixed price, outcome-based pricing which can be delivered at an advantageous rate. For comparative purposes the SFIA rate table is shown below:

SFIA	Strategy & Architecture	Business Change	Solution Development and Implementation	Service Management	Procurement and Management Support	Client Interface
1. Follow	£480 - £590					
2. Assist	£590 - £840					
3. Apply	£590 - £1080					
4. Enable	£590 - £1380					
5. Ensure / Advise	£1080 - £1760					
6. Initiate / Influence	£1300 - £1760					
7. Set Strategy / Inspire	£1760 - £2420					

Standards for Consultancy Day Rate Cards

Consultant's Working Day – 8 hours exclusive of travel and lunch.

Working Week – Monday to Friday excluding national holidays

Office Hours – 09:00 – 17:00 Monday to Friday

Travel & Subsistence – Included in day rate within M25. Payable at department's standard T&S rates outside M25.

Mileage – As above

Professional Indemnity Insurance – included in day rate

About Alchemmy

Alchemmy was founded to be a different kind of consultancy, one that you'll enjoy working with, that works in the best interests of its clients, and wants to have fun in doing so.

We believe in making a real difference to our clients and our people; we achieve this by fostering genuine and long-lasting partnerships with our clients, formed on trust and an approach led by doing the right thing. This allows us and our clients to see the real value we create by working together.

Through the strength of our partnerships, we know our clients and we're there to give the tailored support they need. We draw on the diversity and wealth of our experience and our clients' deep knowledge of their business to solve their most complex problems.

Based in London, we work with clients throughout the UK, Europe, and wider afield.

Our Core Values:

We believe in genuine, long-lasting relationships with our clients

- doing it 'with them', not 'to them' and leaving a legacy of improved client capability

We believe in doing the right thing

- saying what we mean, and always delivering on our promises

We believe you get ahead by helping the person next to you

- achieving our ambitions together

We believe that work should be fun and together we build a sense of community

- it's why our clients enjoy working with us



Contact Us

If you require any further information or to discuss how Alchemmy can help you, please contact our Government Services team:

Email: g-cloud@alchemmy.com

Tel: 0207 112 8651

Our Services



Core Capabilities

- Digital Business Case Development for Cloud Solutions
- Digital & Cloud Investment Appraisal
- Financial Modelling for Digital & Cloud Projects
- Change Management for Cloud Migration & Implementation
- Business Analysis for Digital & Cloud Solutions
- Digital & Cloud Portfolio Management
- Digital & Cloud Programme & Project Management
- Digital & Cloud Project Recovery
- Effective Project Governance for Cloud Solutions and Digital Transformation
- Digital PMO - Design & Setup
- Digital PMO - Assessment & Improvement
- PMO as a Service
- Project and Delivery Assurance



Digital Transformation

- Digital & Cloud Engagement Strategy
- Cloud Technology and ICT Strategy Review
- Digital Employee and Cloud Enterprise Mobility Strategy
- Cloud Implementation Strategy
- Operating Model Design for Digital Transformation
- Enterprise Architecture & Solution Design for Cloud Solutions
- Cloud Technical Architecture
- Technical Assurance for Digital & Cloud Solutions
- Knowledge Management, Retention & Capability Development
- Application for Resilient Companies and Communities (ARC)
- Technology Innovation
- Customer Experience Transformation
- Digital Customer Experience Strategy
- Customer Journey Mapping
- Customer Experience Driven Operating Model Design



Operational Transformation

- Operational Efficiency, Cost Management & Optimisation
- Strategic Sourcing, Supplier Management for Digital & Cloud Solutions
- Digital Procurement Support Services
- Digital Supply Chain Optimisation
- Digital & Cloud Supplier Management
- Business Process Modelling for Digital Transformation
- Business Process Design & Improvement for Digital Transformation
- Digital Service Design, Transition & Improvement
- Shared Services Design & Implementation
- Operational Readiness & Transition Management
- Digital & Cloud Organisational Design & Transformation