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CARD TEMPLATE

Framework Reference: RM1557.10

Information Age (SFIA) Definitions & Rate Card

Rate Card

	Strategy and architecture	Business change	Solution development and implementation	Service management	Procurement and management support	Client interaction
	680	680	680	680	680	680
	1022	1022	1022	1022	1022	1022
	1022	1022	1022	1022	1022	1022
	1022	1022	1022	1022	1022	1022
advise	1175	1175	1175	1175	1175	1175
influence	1476	1476	1476	1476	1476	1476
guide or inspire	1787	1787	1787	1787	1787	1787

Consultancy Day Rate cards

Working Day – 8 hours exclusive of travel and lunch

Week – Monday to Friday excluding national holidays

Hours - 9am to 5pm Monday to Friday

Travel Subsistence – Included in day rate within M25. Payable at department’s standard T&S rates outside M25

above

Indemnity Insurance – included in day rate

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tonomy	Influence	Complexity	Business Skills
orks under close ervision. es little discretion. expected to seek dance in expected iations.	Interacts with immediate colleagues.	Performs routine activities in a structured environment. Requires assistance in resolving unexpected problems.	<ul style="list-style-type: none">- uses basic information systems and technology functions, applications, processes- demonstrates an organised approa- learns new skills and applies newly knowledge- has basic oral and written commun skills- contributes to identifying own deve opportunities
orks under routine ervision. es minor discretion in olving problems or quiries. orks without frequent erence to others.	Interacts with and may influence immediate colleagues. May have some external contact with customers and suppliers. May have more influence in own domain.	Performs a range of varied work activities in a variety of structured environments.	<ul style="list-style-type: none">- understands and uses appropriate tools and applications.- demonstrates a rational and organis approach to work- is aware of health and safety issues and negotiates own development opportunities- has sufficient communication skills effective dialogue with colleagues. work in a team- is able to plan, schedule and monit work within short time horizons- absorbs technical information wher

			presented systematically and applied effectively
<p>works under general supervision.</p> <p>uses discretion in identifying and resolving complex problems and assignments.</p> <p>usually receives specific instructions and has work reviewed at frequent intervals.</p> <p>determines when issues should be escalated to a higher level.</p>	<p>Interacts with and influences department/project team members.</p> <p>May have working level contact with customers and suppliers.</p> <p>In predictable and structured areas may supervise others.</p> <p>Makes decisions which may impact on the work assigned to individuals or phases of projects.</p>	<p>Performs a broad range of work, sometimes complex and non-routine, in a variety of environments.</p>	<ul style="list-style-type: none"> - understands and uses appropriate tools and applications. - demonstrates an analytical and systematic approach to problem solving - takes the initiative in identifying and negotiating appropriate development opportunities. - demonstrates effective communication - contributes fully to the work of team - plans, schedules and monitors own work (and that of others where applicable) consistently within limited deadlines and according to relevant legislation and procedures - absorbs and applies technical information - works to required standards - understands and uses appropriate tools and applications - appreciates the wider field of information systems, and how own role relates to other roles and to the business of the employer/client
<p>works under general supervision within a clear framework of accountability.</p> <p>exercises substantial personal responsibility and</p>	<p>Influences team and specialist peers internally. Influences customers at account level and suppliers.</p> <p>Has some responsibility for the work of others and for</p>	<p>Performs a broad range of complex technical or professional work activities, in a variety of contexts.</p>	<ul style="list-style-type: none"> - selects appropriately from applicable standards, methods, tools and applications - Demonstrates an analytical and systematic approach to problem solving - communicates fluently orally and in writing and can present complex technical information to both technical and non-technical audiences

<p>onomy.</p> <p>ns own work to meet en objectives and cesses.</p>	<p>the allocation of resources.</p> <p>Participates in external activities related to own specialism.</p> <p>Makes decisions which influence the success of projects and team objectives.</p>		<ul style="list-style-type: none"> - facilitates collaboration between sta who share common objectives - plans, schedules and monitors worl time and quality targets and in acco with relevant legislation and proced - rapidly absorbs new technical inform applies it effectively - has a good appreciation of the wide information systems, their use in rel employment areas and how they re business activities of the employer - maintains an awareness of develop technologies and their application a some responsibility for personal de
<p>orks under broad action.</p> <p>ully accountable for own hnical work and/or ject/ supervisory possibilities.</p> <p>ceives assignments in the n of objectives.</p> <p>ablishes own milestones</p>	<p>Influences organisation, customers, suppliers and peers within industry on the contribution of own specialism.</p> <p>Has significant responsibility for the work of others and for the allocation of resources.</p> <p>Makes decisions which impact on the success of</p>	<p>Performs a challenging range and variety of complex technical or professional work activities.</p> <p>Undertakes work which requires the application of fundamental principles in a wide and often unpredictable range of contexts.</p>	<ul style="list-style-type: none"> - advises on the available standards, tools and applications relevant to o specialism and can make correct cl from alternatives - analyses, diagnoses, designs, plans and evaluates work to time, cost an targets - communicates effectively, formally informally, with colleagues, subordi customers - demonstrates leadership - facilitates collaboration between sta who have diverse objectives - understands the relevance of own a responsibility or specialism to the e organisation

<p>l team objectives, and delegates responsibilities.</p> <p>rk is often self-initiated.</p>	<p>assigned projects i.e. results, deadlines and budget.</p> <p>Develops business relationships with customers.</p>	<p>Understands the relationship between own specialism and wider customer or organisational requirements.</p>	<ul style="list-style-type: none"> - takes customer requirements into account when making proposals - takes initiative to keep skills up to date and Mentors more junior colleagues - maintains an awareness of developments in the industry - analyses requirements and advises on options and options for operational improvement - demonstrates creativity and innovation in applying solutions for the benefit of the customer
<p>s defined authority and responsibility for a significant area of work, including technical, financial and quality aspects.</p> <p>Establishes organisational objectives and delegates responsibilities.</p> <p>Accountable for actions and decisions taken by self and subordinates.</p>	<p>Influences policy formation on the contribution of own specialism to business objectives.</p> <p>Influences a significant part of own organisation and influences customers and suppliers and industry at senior management level.</p> <p>Makes decisions which impact the work of employing organisations, achievement of organisational objectives and financial performance.</p>	<p>Performs highly complex work activities covering technical, financial and quality aspects.</p> <p>Contributes to the formulation of IT strategy.</p> <p>Creatively applies a wide range of technical and/or management principles.</p>	<ul style="list-style-type: none"> - absorbs complex technical information and communicates effectively at all levels - technical and non-technical audience - Assesses and evaluates risk - understands the implications of new technologies - demonstrates clear leadership and ability to influence and persuade - has a broad understanding of all aspects and deep understanding of own specialism - understands and communicates the impact of IT in the employing organisation and promotes compliance with relevant legislation - takes the initiative to keep both own and subordinates' skills up to date and maintains an awareness of developments in the industry

	Develops high-level relationships with customers, suppliers and industry leaders.		
<p>Has authority and responsibility for all aspects of a significant area of work, including policy formation and application.</p> <p>Is fully accountable for actions taken and decisions made, both by self and subordinates</p>	<p>Makes decisions critical to organisational success. Influences developments within the IT industry at the highest levels.</p> <p>Advances the knowledge and/or exploitation of IT within one or more organisations.</p> <p>Develops long-term strategic relationships with customers and industry leaders.</p>	<p>Leads on the formulation and application of strategy.</p> <p>Applies the highest level of management and leadership skills.</p> <p>Has a deep understanding of the IT industry and the implications of emerging technologies for the wider business environment.</p>	<ul style="list-style-type: none"> - has a full range of strategic management and leadership skills - understands, explains and presents technical ideas to both technical and non-technical audiences at all levels up to the highest in a persuasive and convincing manner - has a broad and deep IT knowledge with equivalent knowledge of the areas of those businesses and other organisations that use and exploit IT - communicates the potential impact of emerging technologies on organisations and individuals and analyses the risks of not using such technologies - assesses the impact of legislation, and actively promotes compliance - takes the initiative to keep both own and subordinates' skills up to date and has an awareness of developments in IT area(s) of expertise.