

Cloudreach
Microsoft Azure CSP

G-Cloud Framework Service Definition

Cloudreach Overview

Founded in 2009, Cloudreach are a renowned cloud native and global cloud enabler. We have empowered some of the largest and best known enterprises in the world to realise the benefits of cloud. In 2012, we were the first company in world to move a true enterprise data-centre to the cloud, for Kempinski Hotels. Other enterprise customers we've enabled include Channel 4, The Economist, Belron, Delaware North, Time Inc, and News Corp.

We believe public cloud platforms present a clear transformational shift in IT and change everything. For everyone. This means the consumption of, planning, migration, integration, transition to and operation of cloud platforms must be approached in a brand new way, with new tools and a fresh set of skills. This is achieved through embracing not only cloud technologies, but also by adopting the culture and processes through the introduction of methods such as DevOps, continuous integration and continuous delivery.

Our focus is ensuring the enterprise can consume cloud based IT in a clear, governed and secure way, by carefully selecting and providing the tools and services required for successful cloud adoption. We partner with Microsoft Azure, Amazon Web Services and Google to provide cloud platforms, tools and the finest cloud specialists for our enterprise customers globally. Freeing our customers financially and mentally from traditional IT models enables them to innovate and become a digital revolutionaries.

Our business is underpinned by our own cloud operations and billing tools and we supply and use best in class cloud-ready tooling from selected ISVs to manage the combined infrastructure environment on a true 24/7 basis, in an ISO 27k certified environment. When delivering projects and team augmentation we provide our own engineers, consultants and project managers, and we pride ourselves on treating our employees as individuals. Our team was carefully hired, trained by us and have constant and instant access to the ever expanding internal engineering community within Cloudreach.

Cloudreach is part of Blackstone's portfolio of companies. Blackstone is one of the world's leading investment firms with assets under management of over USD 360 billion.

Our Approach to Microsoft Azure Billing

As a Gold Partner and a Tier 1 CSP provider, in addition to the various offerings we provide, we provide cloud billing services for many of our clients. You can bill via Cloudreach for the same price that you'd get going directly to Microsoft, but you get the added advantages of being able to pay via invoice, in a currency of your choosing and through the G-Cloud framework.

As part of our service, you'll receive a monthly interactive bill, and will have access to a month-to-date analytical bill which is updated multiple times daily. The bill gives you a

breakdown of which services you're spending your money on and gives greater insight as to where you can manage your costs.

For more information about Microsoft Azure services, please visit <https://azure.microsoft.com>