



axellera platform

pricing guide

(G-Cloud 10)

Prepared for: G-Cloud 10

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2 Axellera Platform

The Axellera Platform is available with either “Standard Hosting” or “Custom Hosting”:

- > **Standard Hosting:** The customer has their own secure instance of the application hosted in a shared hosting environment on AWS or Microsoft’s Azure public cloud platform. A Standard Support package can be taken or a custom support arrangement agreed depending on required support hours, service levels, etc.
- > **Custom Hosting:** The customer has their own instance of the service in a dedicated hosting environment, which can be in Azure or in any other reasonably specified public or private cloud or on premise hosting environment, either provided by or paid for by the customer. A custom support arrangement is agreed depending on the hosting environment and support hours, service levels, etc.

3 SaaS Subscription Fees

The SaaS subscription fees for the Data Platform are:

Subscription Fees (£s)

Type of fee	Price/ month
Baseline fee per month	4,000
Axellera Standard Hosting fee – applicable if the customer uses our Standard Hosting rather than providing or paying for dedicated hosting (excluding storage above 1TB and limited to use of 16 server cores)	1,000
Fee per 1TB of storage	500
Fee per 8 server cores (excluding the first 16 cores where Axellera Standard Hosting is taken)	1,000

Please note that the storage and server core fees are for service throughput rather than specific charges for physical disk and compute capacity and apply whether the service is: (i) hosted by Axellera as part of our Standard or Custom Hosting; or (ii) in a Custom Hosting environment either provided by or directly paid for by the customer.

Storage used is assessed based on the maximum level of data storage used for 1 hour or more in each calendar month (in order to avoid pricing unusual peaks).

In addition to your subscription fees, you will also need to pay for support (see Section 5).

Please note that once you're in an ongoing relationship, i.e. after a proof of concept, pilot, or phased implementation (see below), we require 6 months' rolling notice to terminate the contract other than at its expiry date.

4 Hosting & Security Options

4.1 Standard Hosting

Our Standard Service includes hosting on AWS, GE PREDIX or Microsoft Azure within a shared hosting environment, with backup and disaster recovery provided per our Service Definition document.

4.2 Custom Hosting

We can also deliver the service in a dedicated hosting environment. This can be on AWS, GE PREDIX, Microsoft's Azure cloud platform, in any other reasonable quality public or private cloud, or on premise. You can provide the hosting environment yourself or we can provide it and recharge it to you at cost. If you choose custom hosting, then the baseline, storage and server core fees in Section 3 will apply; you will not, however, pay the Standard Service Hosting Fee.

Implementation fees will also apply, charged at our SFIA rate card rates. And you will need to pay a support fee per Section 5 below.

Custom disaster recovery can also be provided as part of a Custom Hosting arrangement.

5 Support & Maintenance

5.1 Standard Support

We can provide a Standard Support package that if you take Standard Hosting (see above):

Standard Support Fee (£)

Service	Fee
Standard Support: Provided Monday to Friday, 9am-5pm, excluding public holidays. Includes: 2 days per month of support work on a capped effort basis; phone and e-mail helpdesk; issue management; service monitoring; capacity management; security management; and general service maintenance - please see our Service Definition document for further details	1,800

5.2 Custom Support

For customers who opt for Custom Hosting or who want SLA-based support or different support hours or arrangements, we can also provide a Custom Support arrangement. Further details of the Custom Support we can offer are included in our Service Definition document.

Charges for Custom Support are calculated based on the projected level of staff availability and utilisation required, applying the rates in Fincore's SFIA rate card.

6 Proofs of Concepts, Pilots & Phased Implementations

Axellera is happy to provide demonstrations, proofs of concepts and pilots, and to contract and deliver separate alpha and beta implementation phases in line with UK government best practice advice. Axellera may reduce or waive the minimum termination period and/or minimum user numbers during any proof of concept, pilot or phased delivery.

7 What's the Minimum Monthly Fee?

Once you've completed a proof of concept, pilot or staged implementation, and you're using the service on a normal ongoing basis, the minimum monthly fee you could pay for our service is £5,500:

Minimum Monthly Fees (£s)

Type of Fee	Min. Fee
Baseline	4,000
Standard Hosting	1,000
1TB Storage	500
TOTAL	5,500

8 Onboarding & Other Implementation Work

On-boarding, integrations, business analysis, training and other implementation services can be provided under G-Cloud or the Digital Outcomes and Specialists (DOS) framework.

These services are priced according to Fincore's SFIA rate card on either a time and materials or a fixed price basis depending on the nature of the project. Fixed price quotes will include an allowance for contingency.

9 Educational Discount

A 5% educational discount is available.

10 Expenses

Expenses for travel outside the M25 and associated accommodation and subsistence, if required, will be charged at cost, invoiced monthly in arrears.

11 VAT

All prices in this proposal exclude VAT.

12 Further Information & Contact Details

If you would like further information on our services or specific advice on how we can configure them to your needs, then please contact us as follows:

Contact

e: gcloud@axellera.com

t: +44 (0)20 3239 1305 and ask for Marcelle von Wendland or Pekka Luoma

Website

www.axellera.com

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About Axellera and Bancstreet Capital Partners Ltd

Axellera is a trading name of Bancstreet Capital Partners Ltd. We provide a low-code SaaS solution platform for applications with a heavy data management, data integration, workflow and case management aspect. Through the Axellera low code platform we

are making complexity manageable and can deliver challenging enterprise grade solutions with customer defined data and workflows in as little as three to six months from idea to go live.

Bancstreet Capital Partners Ltd are an OEM Enterprise Solution Partner of Fincore Ltd since 2007. The Axellera platform offering builds on the proven low-code technology platform from Fincore Ltd used by global financial institutions and other blue-chip organisations in government and other industries. Fincore Ltd can provide a full range of support services for the Axellera platform and can deliver turnkey solutions based on the Axellera platform together with Bancstreet Capital Partners. The proven low-code technology platform from Fincore is also available on the GE Predix the platform of choice for industrial automation and IIOT for utilities, leading manufacturers, oil, gas, power generation and GE's own world class businesses.

