

MANAGED WIFI (CISCO MERAKI)

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Why do CloudCoco like Meraki? We can configure everything once centrally, and distribute the switches and access points nationally, drastically reducing time spent on site, and reducing the amount of Professional Services costs that our customers would have to pay with a less intelligent alternative. Our support staff and customers love the single pane of glass management, and level of detailed information and control that the dashboard provides.

“The CloudCoCo provided Cisco Meraki wireless solution includes a complete, robust feature set right out of the box”



Centralized Management

Seamlessly manage campus-wide WiFi deployments and distributed multi-site networks from a single pane-of-glass.



Multigigabit Ethernet

Pass 2.5Gbps of traffic over a single cable in order to take full advantage of high speed 802.11ac Wave 2 wireless.



Location Analytics

Reveal powerful metrics such as visitor capture rate, user visit time, and repeat visits by listening for wireless devices.



Application Visibility & Control

Identify which applications are being used, and then prioritize critical apps while limiting recreational apps.



Automatic RF Optimization

Automatically optimize WiFi by measuring channel utilization, signal strength, throughput, and interference.



Dedicated Security Radio

Instantly detects interference, vulnerabilities, and attacks on all channels.



Identity-Based Firewall

Automatically assigns firewall and traffic shaping rules, VLAN tags, and bandwidth limits to enforce the right policies for each class of users.

PRICING

INCLUSIVE

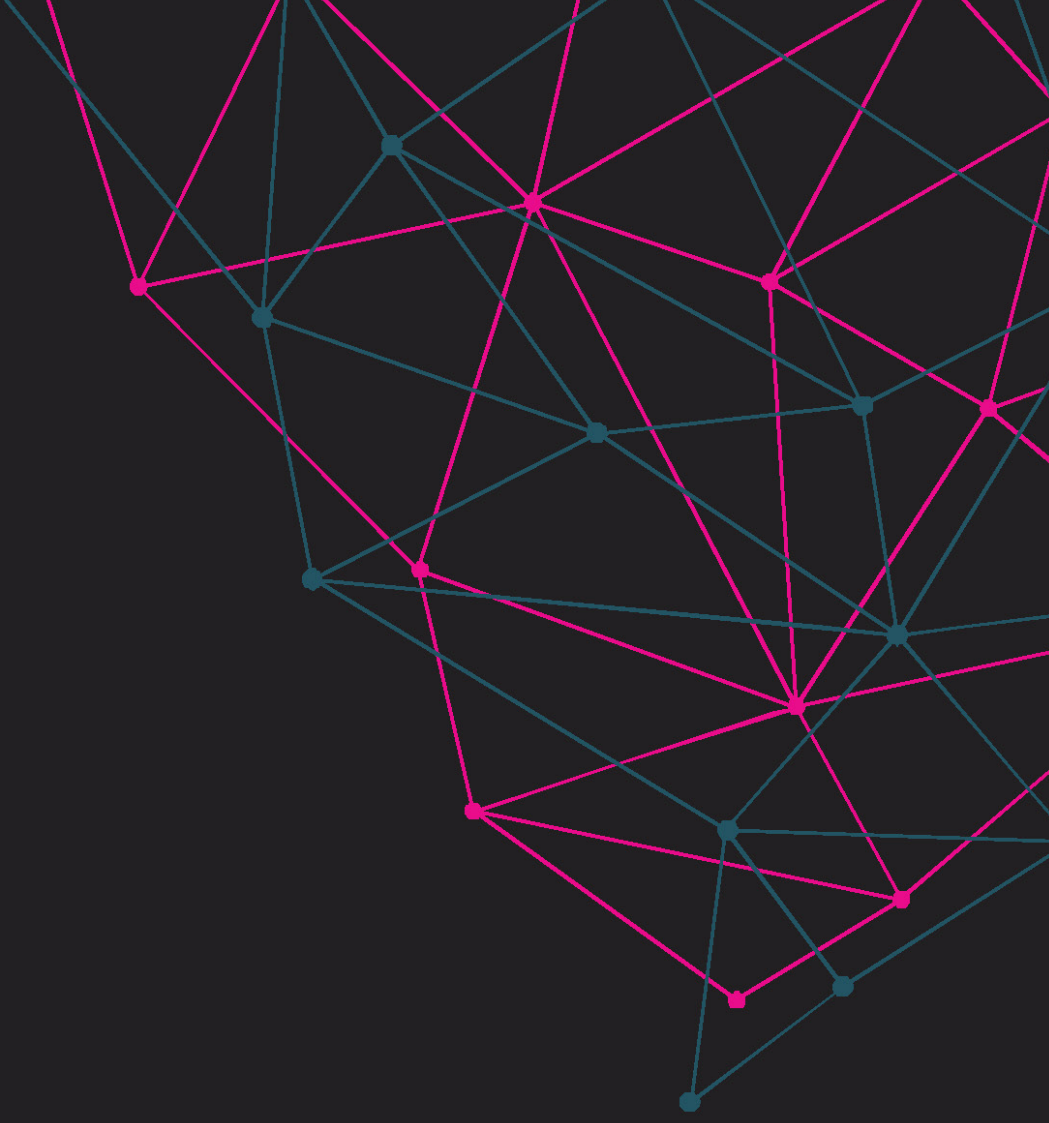
- ✓ Desktop survey and basic design
- ✓ Ongoing device monitoring
- ✓ Replacement of faulty hardware using standard Meraki RMA process
- ✓ Ongoing configuration support
- ✓ Account Manager
- ✓ Board Sponsor (CEO or COO)

ONE-OFF INITIAL CHARGES

- ✓ Design – please refer to SFIA rate-card
- ✓ Project management – please refer to SFIA rate-card
- ✓ Site survey work – please refer to SFIA rate-card
- ✓ On-site cabling work – please refer to SFIA rate-card. Plus materials and costs
- ✓ Configuration, testing, implementation & install work – please refer to SFIA rate-card

MONTHLY RECURRING CHARGES

| | Volume Discount 1-10 | Volume Discount 11-20 | Volume Discount 21-50 | Volume Discount 51-100 |
|-------------------------------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|
| MR33 Cisco Meraki Access Point (inc Licence) | £39.95 per device per month | £38.95 per device per month | £37.95 per device per month | £36.95 per device per month |
| MS120- Cisco Meraki 24 port Switch | £99.95 per device per month | £98.95 per device per month | £97.95 per device per month | £95.00 per device per month |
| MS225-48LP Cisco Meraki Controller | £275 per device per month | £270 per device per month | £260 per device per month | £250 per device per month |
| Access Points Support | £9 per device per month | £8.50 per device per month | £8 per device per month | £7 per device per month |
| Switches Support | £14 per device per month | £13 per device per month | £12 per device per month | £11 per device per month |
| Controller Support | £17.50 per device per month | £16 per device per month | £15 per device per month | £14 per device per month |



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